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## Why Not Have BOTH Package

**\*\*Distributor will decide their own retail price\*\***

Cost of Container: 120 pesos (same for both types of water)

Water Price: 20 pesos for purified, 40 pesos for alkaline

### a. Direct Purchase

Price: 120 pesos per container

Water Split: Half of the containers for purified (20 pesos per refill),  
half for alkaline (40 pesos per refill)

Discount: 5% off for purchasing 50 containers or more (half purified, half alkaline)

### b. Payment Plan

Upfront Payment: 30% (36 pesos per container)

Installments: 12 monthly payments of 6 pesos/container

Ownership: Distributors own containers after all payments are completed.

Water Split: 20 pesos for purified, 40 pesos for alkaline.

### c. Rental Option

Rental Fee: 15 pesos per container per month

Duration: Minimum of 6 months

Purchase Option: After 6 months, containers can be bought for 60 pesos each.

Water Split: 20 pesos for purified, 40 pesos for alkaline.

### d. Lump Sum Discount

Discount: 5% off for paying for 20 containers upfront, or 10% off for 50 containers.

Water Split: 20 pesos for purified, 40 pesos for alkaline.