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Alkaline Water Only Package

****Distributor will decide their own retail price****

Cost of Container: 120 pesos

Water Price: 40 pesos (per 5 gallons of alkaline water)

a. Direct Purchase

Price: 120 pesos per container

Discount: 5% off for purchasing 50 containers or more

Alkaline water refills: 40 pesos each (distributors can resell for their own margin)

b. Payment Plan

Upfront Payment: 30% (36 pesos per container)

Installments: 12 monthly payments of 6 pesos

Ownership: Distributors own containers after all payments are completed.

Refill Cost: 40 pesos per refill of alkaline water.

c. Rental Option

Rental Fee: 15 pesos per container per month

Duration: Minimum of 6 months

Purchase Option: After 6 months, containers can be bought for 60 pesos each.

Water: 40 pesos per refill of alkaline water.

d. Lump Sum Discount

Discount: 5% off for paying for 20 containers upfront, or 10% off for 50 containers.

Water: 40 pesos per refill.