

THOMAS KELLER, CPA

CFO & CONTROLLER



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West Palm Beach, Florida

Overview

More than 15 years of progressive finance and accounting experience. Public accounting and corporate finance; small and large businesses; public and private equity backed companies; millions to billions in revenue; and diversity of industry. Balance of strategic thinking and attention to detail.

Professional Skills

- Corporate finance, accounting and treasury leadership and team management
- Financial modeling, analysis, waterfall calculations, budgeting and forecasting
- Technical accounting, such as ASC 606, ASC 842, debt/equity, consolidations and acquisitions
- Month-end close
- Audit, litigation and due diligence support
- Process improvements and automation that deliver financial results
- Excel expert, including pivot tables, vlookup, sumif and macros
- Oracle, PeopleSoft Financials, Yardi, Solomon, QuickBooks Online, Hyperion and Smart View

Professional Experience

Fractional CFO

October 2024 – Current

Thomas Keller, CPA / Keller Advisory Services, LLC

- Industries: Real estate, construction, development, multi-family residential and more

Chief Financial Officer

August 2021 – October 2024

Construction Sub-Contractor

- Transformed the finance, accounting and treasury functions
- Presented financial results to the Board of Directors, investors and lenders
- Advised CEO and management on strategies to maximize EBITDA
- Developed custom reports for key performance indicators and job costing
- Engineered system for contract proposals and costing to increase gross profit
- Designed and implemented percentage of completion process

Corporate Controller

August 2017 – August 2021

Mill Creek Residential Trust

- Advised CFO on complex matters such as equity structuring and financial reporting
- Analyzed and reported on budget and forecast variances
- Directed corporate accounting close process and managed corporate accounting team
- Researched and evaluated technical accounting matters
- Drafted accounting policies, including consolidation and equity method accounting
- Coordinated external audit process for multiple entities (EY and Deloitte)
- Delivered process improvements and quality financial reporting even with reductions in staff
- Evaluated new ERP systems as a key stakeholder (NetSuite and Workday)

Assistant Controller, Sulphur Line of Business**October 2012 – August 2017***Oxbow Carbon, LLC*

- Overhauled management reporting to suit the needs of the Line of Business President
- Leveraged Hyperion and Smart View to efficiently analyze and report financial results
- Collaborated with business leaders and FP&A group on budgeting and forecasting
- Reviewed memos, analyses, balance sheet reconciliations and journal entries prepared by staff
- Monitored compliance with procedures and internal controls
- Assisted external departments like legal, insurance, tax and IT with special projects
- Contributed to successful Oracle system conversion

Associate Accountant**FT: May 2011 – October 2012***James Moore & Co., P.L. CPAs**PT: January 2011 – April 2011*

- Audited for-profit, nonprofit and governmental entities
- Tested internal controls and documented findings
- Drafted financial statements including notes and compiled prospective financials
- Prepared tax returns for corporations, partnerships and individuals
- Assisted with consulting engagements including litigation support

Financial Analyst**January 2007 – April 2010***Daytona International Speedway, LLC*

- Analyzed revenues and expenses and wrote monthly variance memos
- Forecasted key revenue streams and assisted department heads with budget preparation
- Created ad-hoc reporting tools to assist departments
- Prepared and reviewed balance sheet reconciliations
- Prepared and posted journal entries

Education & Licensure

Master of Accountancy (MAcc)*Stetson University, DeLand, FL*

- Cumulative GPA: 4.0

Bachelor of Business Administration*Stetson University, DeLand, FL*

- Graduated Magna Cum Laude
- Major GPA: 4.0 / Cumulative GPA: 3.8
- Major: Finance / Minor: Accounting

Certified Public Accountant, Florida*License # AC50061*