PRECISION HEALTHCARE TECHNOLOGY – BEHIND THE STATISTICS

USING AI & ONGOING DATA UPDATES TO DRIVE OBJECTIVE RESULTS

Where Are Your Care Gaps?

We have access to third party compliance and performance data from CMS (Medicare) and others on 1,040,000 billing providers including RAF Score and the top-quality care measures. We can tell you to the dollar your missed revenue and likely penalties for failure to act on medical necessities. Your RAF Score is a combination of the risk profile of your practice, and how you rank in performance effectiveness with other similar patient risk profiles. Each provider is scored and updated on a rolling 90-day schedule, and we get updates nightly. All clients may have access to our dashboard to track their progress.

Now You Know Your Gaps, Which Patients Need Which Services?

Precision Patient Engagement is essential as it breaks the practice down to low, medium, and high-risk patients and directs them electronically to begin the engagement process in the background away from the provider and staff workflow. This ensures the right type of visit and class of treating staff members are matched appropriately. No upfront cost, no technology to learn, and no payment until you are paid if we handle the transfer of data and claims submission on your behalf into your system.

The Importance of Medical Necessity

Now that you know who needs what services, you need to coordinate that care. In the value-based world failure to act where medical necessity is found creates loss of revenue, hurts quality scoring, and can generate penalties. Every supportive ancillary service requires medical necessity before enrolling the patient. We validate this medical necessity and enroll the patient electronically, again in the background, all without annoying phone tag. Examples - AWV, CCM, RPM, PCM, TCM, BHI, Labs, Allergy, Sleep Studies, etc.

Though Precision does not contract or perform the many ancillary services your patient qualifies for, we do facilitate electronic enrollment and even scheduling. Through our Precision Network Solutions, we provide a care coordination team who helps you decide if you want to perform these services yourself, will train your staff, will work with any present vendor, or help you to find a new vendor.

1. **48.63%** - average valid contact information for patients, means you're only seeing them when sick.

2. **45% to 65% net to 30%+ Gross** - Precision's expected patient response due to our proprietary carrot and stick compliance statements and patient engagement process. The actual number depends on the type and location of the practice.

3. **22%** - expected increase in office visits in the first month. This could double with the use of virtual care for moderate risk patients.

4. **$10,000** – Net profit expected by a practice for each 100 patient responses for a cost of $2,000.

5. **$515,168** – Revenue value our work produced on 20 Beta/Pilot accounts for a cost of only $64,063. That's a 12.44% cost to benefit result and we did all the work.

6. **Low Risk Patient Range on Pilot** – Average, 8.69%, Lowest, 1.60%, Highest, 26.15%.

7. **Moderate Risk Patient Range on Pilot** – Average, 55.61%, Lowest, 12.30%, Highest, 84.96%.

8. **High Risk Patient Range on Pilot** – Average, 36.70%, Lowest, 2.05%, Highest, 84.96%.

9. **$353,686** - Averaged Missed Revenue each for the first 10 of 700+ providers in a large organization, or $3,536,868 in missed revenue for the first 10 providers.

10. **$0** – Our charge for shared risk (ACO, MA, MSSP) patients enrolled with us.