

PRECISION IN A NUTSHELL



COMPLIANCE, PATIENT
ENGAGEMENT & REVENUE – CPR
Without Changing a Thing About
How You Operate

Two Minute Read

To “[Change Healthcare to Lifecare](#)”, the first thing we must do is to embrace the art of reading. Too many times we agree to 30–60-minute presentations that could have easily been explained in a two-minute read. Respectfully, let’s please start here with that.

FACT 1

Only [Precision’s Healthcare Technology](#) (one page summary) can keep you current with ongoing and real time compliance and medical necessities requiring actions for your patients. No EMR nor team of people have these capabilities.

FACT 2

Only [Precision’s Stealth Workflow Intelligence](#) can automatically and electronically connect your patients via billable encounters to accomplish this ongoing and real time care coordination. As the word “Stealth” in the name implies, all of our work is done in the background away from your workflow.

FACT 3

[Speed DOES exist in healthcare](#). Because we are only providing compliance-based services that CMS/Payer data says that you are missing, and we do literally everything for you in the background so that your staff has no new technology nor staff responsibilities, you don’t need committees and department buy in.

FACT 4

[Even if you performed 100% assessments or services found to be medically necessary, you would still be penalized for not acting on the new medical necessities found within those results](#). NONE of the 600+ EMR systems can do ANY of these things, but Precision can work with or within ALL of them. These EMR companies are not competition, but rather valued partners.

REAL WORLD EXAMPLES

- ✓ **Q1: Compliance?! Me and my staff are running ragged just trying to keep up. Who is going to keep abreast of all of these new and constant changes and demands? I can barely breathe now!**

A1: What if 64% of patients you saw over the past 30 days were replaced by the ones you should actually have been seeing? That's right; our data shows that 64% of your patients could have had services or visits triaged in advance electronically or virtually to determine if they even need to see you. The remainder could have been seen by another staff member, AFTER they got results back of labs or other assessments, and maybe then only an electronic or virtual follow up would have been needed. That is what our Stealth Workflow Intelligence does, and you never see it.

- ✓ **Q2: We have 700+ providers so we have 50 people who do nothing but RAF optimization and 70 who do patient engagement. How do you do better than them?**

A2: Their attorney responded, "Then why are your scores so terrible and why are you missing \$353K average per provider for mandated services that hurt your scores?" That is what our Stealth Workflow Intelligence does, and you never see it. Same problem as Q1, just more providers.

- ✓ **Q3: At a meeting of Hospital CFOs, one executive said, "My hospital system has 213 employed providers, and your payer data shows we're missing \$42.62 million dollars for services we are being penalized for not taking the revenue for. I know we are struggling but how do we fix this mess?"**

A3: Respectfully, please step back and let us do what we do. That is what our Stealth Workflow Intelligence does, and you never see it. We got a standing ovation from these CFOs.

- ✓ **Q4: "My business is shared risk like ACOs, and Medicare Advantage and we understand compliance needs but we can't afford to do any of this. How can you help us?"**

A4: Simple! We deliver all of these same services to you for free, while sharing the fee for service sector revenue with you to help further offset your technology and staff costs. That is what our Stealth Workflow Intelligence does, and you never see it.

[Please click here to see how we help hospitals and healthcare organizations.](#)

Thank you!