

Patient Engagement Beta/Pilot			TOTAL	Low Risk		Moderate Risk		High Risk		TOTAL	TOTAL	PHT
#	Client	Location	Encounters	99421	%	99422	%	99433	%	PE Billed	Value	Invoice
1	Family Practice/ Walk In	Denver	187	5	2.67%	23	12.30%	159	84.96%	\$8,646	\$39,320	\$3,743
2	Family Practice/ACO Lead	NC	437	7	1.60%	113	25.86%	317	72.54%	\$19,706	\$86,204	\$8,745
3	Family Practice	Phoenix	44	2	4.55%	11	25.00%	31	70.45%	\$1,962	\$8,200	\$886
4	Family Practice	Michigan	166	10	6.02%	49	29.52%	107	64.46%	\$7,278	\$30,948	\$3,327
5	Family Practice/ Walk In	New Hampshire	218	9	4.13%	72	33.03%	137	62.84%	\$9,564	\$40,704	\$4,367
6	Family Practice/ Walk In	New Hampshire	661	15	2.27%	334	50.53%	311	47.05%	\$28,040	\$114,080	\$13,211
7	Family Practice	New York	25	2	8.33%	10	41.67%	12	50.00%	\$1,012	\$4,072	\$490
8	Family Practice	New York	51	0	0.00%	16	31.37%	35	68.63%	\$2,288	\$10,028	\$1,026
9	Family Practice/IPA Lead	Michigan	238	24	10.08%	185	77.73%	28	11.76%	\$9,046	\$31,280	\$4,758
10	Family Practice	Arizona	18	3	17.65%	11	64.71%	3	17.65%	\$340	\$2,176	\$356
11	Family Practice/IPA Lead	New York	356	50	14.04%	168	47.19%	137	38.48%	\$14,360	\$54,140	\$7,112
12	Family Practice	New York	49	3	6.25%	35	72.92%	10	20.83%	\$1,894	\$6,844	\$976
13	Family Practice	New York	16	0	0.00%	8	53.33%	7	46.67%	\$640	\$2,620	\$311
14	Family Practice/ Walk In	New York	106	5	4.85%	89	86.41%	11	10.68%	\$4,050	\$14,040	\$2,118
15	Family Practice	New York	42	5	11.90%	34	80.95%	2	4.76%	\$1,110	\$5,176	\$840
16	Family Practice	New York	113	7	7.69%	96	84.96%	9	9.89%	\$4,276	\$14,536	\$2,260
17	Mental Health	Northeast	53	6	11.32%	40	75.47%	6	11.32%	\$1,976	\$6,656	\$1,057
18	Pilot for Big Project	Midwest	130	34	26.15%	92	70.77%	3	2.31%	\$4,630	\$13,540	\$2,599
19	Pilot for Big Project	Southeast	294	75	25.60%	212	72.35%	6	2.05%	\$10,444	\$30,604	\$5,880
20	Hospital - Ohio	Midwest	75	5	6.76%	58	78.38%	11	14.86%	\$2,872	\$10,072	\$1,500
Q1 2024 Pilots/Betas			3,278	267	8.59%	1,656	55.72%	1,342	35.61%	\$134,134	\$525,240	\$65,563
Paused to Resume										48.88%	PHT Value	12.48%
Active												

3,946 Total Completed Encounters in this Test Stage

\$78,920

NOTES

1-Billed - 99241 = \$28, 99242 = \$38 & 99243 = \$48

2-Average Expected Collect = \$42.31

VALUE ->

Projections

1-Moderate risk drives medical necessity for a virtual or office visit = \$90

2-High risk drives medical necessity for an office visit and a follow-up visit = \$180 Total

	Extrapolated Value	Subset
Patients	1,300,000	Beta-Pilot
Respond	390,000	3,278
Claims	\$15,959,257	\$134,134
Value	\$62,493,029	\$525,240
PHT	\$7,800,000	\$65,557

	PHT Bill to Invoice	Cost to Value
Average	Claim	Value
	\$40.92	\$160.24

