

PRECISION HEALTHCARE TECHNOLOGY

## COMPLIANCE STRATEGIES STEALTH WORKFLOW INTELLIGENCE

Putting the "Art" & Science in Artificial Intelligence





#### Please tell me if this sounds familiar;



Q1: Compliance?! Me and my staff are running ragged just trying to keep up. Who is going to keep abreast of all of these new and constant changes and demands? I can barely breathe now!



A1: What if 64% of patients you saw over the past 30 days were replaced by the ones you should actually have been seeing? That's right; our data shows that 64% of your patients could have had services or visits triaged in advance electronically or virtually to determine if they even need to see you. The remainder could have been seen by another staff member, AFTER they got results back of labs or other assessments, and maybe then only an electronic or virtual follow up would have been needed. That is what our Stealth Workflow Intelligence does, and you never see it.



Q2: We have 700+ providers so we have 50 people who do nothing but RAF optimization and 70 who do patient engagement. How do you do better than them?



A2: Their attorney responded, "Then why are your scores so terrible and why are you missing \$353K average per provider for mandated services that hurt your scores?" That is what our Stealth Workflow Intelligence does, and you never see it. Same problem as Q1, just more providers.



Q3: At a meeting of Hospital CFOs, one executive said, "My hospital system has 213 employed providers, and your payer data shows we're missing \$42.62 million dollars for services we are being penalized for not taking the revenue for. I know we are struggling but how do we fix this mess?"



A3: Respectfully, please step back and let us do what we do. That is what our Stealth Workflow Intelligence does, and you never see it. We got a standing ovation from these CFOs.



Q4: "My business is shared risk like ACOs, and Medicare Advantage and we understand compliance needs but we can't afford to do any of this. How can you help us?"



A4: Simple! We deliver all of these same services to you for free, while sharing the fee for service sector revenue with you to help further offset your technology and staff costs. That is what our Stealth Workflow Intelligence does, and you never see it.

#### THE BOTTOM LINE?

Our platform is the only way to become and remain compliant and literally everything is operated and managed for you in the background away from your workflow. No upfront costs, no new technology to learn or labor for your staff, we transfer our work data into your system, then submit and adjudicate your claims, and you pay us when we get you paid. We do everything to keep you on track and you do nothing but reap the rewards. This is the only Concierge, White Glove, Software as a Service program in healthcare.



You can't go anywhere without hearing about Artificial Intelligence (AI), but we have had our AI-embedded and active in our platform for years. What you will hear more about is "Blockchain", which is exponentially more secure than HIPAA, which we have also deployed for years. But how does it help the provider and healthcare organizations?

The CMS Standard of Care is the baseline for compliance in the value-based world. Simply put, where medical necessity is identified, you must act to access rewards, or fail to do so and risk penalties. Your Risk Assessment Factor (RAF Score) is your public credit report and reflects two things; 1) What is the risk stratification level of your patients, 2) How well do you manage those risks compared to providers with similar patient risk profiles? The ONLY way to improve your RAF Score is with long term consistent compliance with the CMS Standard of Care. ONLY Precision owns this technology and has been adding every new mandate to it since 2007.

Our platform updates each new individual patient's medical necessities in real time after each subsequent encounter, creates a care plan, automatically engages the patient to begin their journey or to take the next steps in accordance with your preferred protocols and referral processes, etc. Simply give us your preferences, and we turn the system on, and run it for you top to bottom from intake to money in your system and account from payers. We launch in 72 hours and first cash to you in 30 days! It takes you 10 minutes to get us started!

# PRECISION STEALTH WORKFLOW INTELLIGENCE IN ACTION

From within the results of each successive and ongoing encounter, our platform identifies new medical necessities and automatically generates care plans as expected by the <u>CMS Standard of Care</u>. <u>CMS, the global gold standard in healthcare requires actions be taken where medical necessity is found</u>. Providers are rewarded with payments for acting and penalized in a variety of ways for failing to act.

Only <u>Precision Healthcare Technology</u> can do these things. As the word "Stealth" in the name implies, all tasks are accomplished in the background away from the workflow of the provider and staff. <u>There is no new technology to learn and no new staff responsibilities</u>.

Without Precision, providers and organizations are blind to these real time updates in expectations from ongoing newly presented medical necessities. None of the 600+ systems have these capabilities, yet we can work with or within all of them. We see these EMR platforms as our partners and not our competition.

### WHY HEALTH AWARE CONSUMER?

Our data shows that providers only have valid contact information for 48.63% of their patents, which means they are likely only to see them when they are sick. We engage the "Health Aware Consumer" and reconnect them with their provider or help them to find a new one if desired.

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