

CHANGING HEALTHCARE TO LIFECARE

Who is Precision?

- A one-of-a-kind healthcare technology, data analytics & care coordination platform.
- Artificial Intelligence (AI) driven, Deep Learning, Machine Learning, & Blockchain secure.
- Runs in the background of nearly every sector of healthcare, updating all compliance initiatives since 2007.





Healthcare 101

- All healthcare delivery is based on the CMS (Medicare) Standard of Care.
- Where services are found to be "medically necessary", physicians must act to gain rewards or fail to do so and receive penalties.
- The #1 reason for claim denial, compliance penalties, and lost revenue is failure to document and act on medical necessities.





The Problem

- Physicians, hospitals, and other healthcare organizations do not have the technology to know their real time care gaps or keep up with compliance demands.
- Their Electronic Medical Records (EMR) systems are forensic in nature and can only tell what has been done or missed after the fact.
- EMR systems do not identify or validate medical necessity, nor do they engage the patients remotely to triage care based on those individual needs.





The Solution

Only Precision Healthcare Technology can address these problems

- We have current compliance and ratings data on 1,061,000 physicians and can tell them to the dollar what they have missed, and then go get it for them.
- From within the results of our 39 AI-Embedded Health Assessments series, come the medical necessities and care plans for the expected actions of the physician provider.
- The patient is then classified as low, medium, or high risk and directed onto the physician's schedule for follow-up.





How Does This Work?

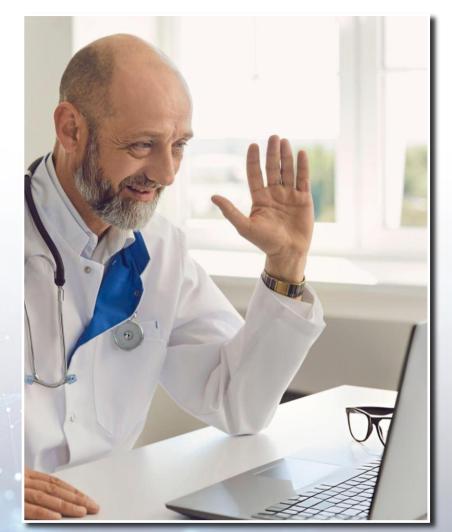
- Precision, on behalf of the physician and in their name, contacts the entire patient population electronically.
- Each of our AI-Embedded Health Assessments are specific to their patient's individual needs.
- Because of powerful carrot and stick compliance messaging, we receive a very high percentage patient response rate.
- From within the results of each of these electronic visit encounters, the patient is directed automatically to engage in the next steps for their continued care.





What Happens Next?

- From within the results of each of these electronic visit encounters, the patient is directed automatically to engage in the next steps for their specific continued care.
- To save time and money, the patient may need other assessments, tests, or services before actually seeing the physician. Or may find they don't need to see them at all.
- With this new knowledge, does the physician want to visit with the patient via email, virtually or in office, or refer to another specialty or services. Who within his/her office is the best staff member class to see this particular patient and situation? This is our **Precision Stealth Workflow Intelligence** in action.





The Results are In

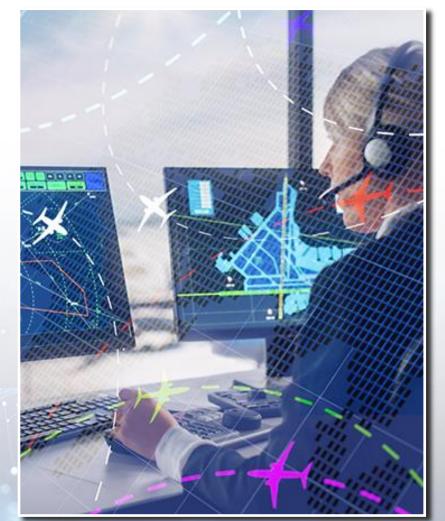
- Assured cost savings, increased compliance and revenue, by leading with technology and supporting with labor.
- The Precision Stealth Workflow Intelligence navigates and optimizes office and staff workflow in the background.
- Greater operational efficiencies without interrupting how the office currently runs.





The Benefits

- Realtime updates of patient risk status to prompt scheduling before their conditions become more critical.
- These billable encounters generate required follow up visits, need no staff or workflow changes, and no new technology to learn or staff to teach.
- Precision's Stealth Workflow Intelligence acts as the "air traffic controller" to optimize schedule and delivery of care with the appropriate staff member.





The Economics



- Most individual physician providers are missing at least \$250,000 per year in compliance and revenue on 2,500 patients. We know to the dollar for each physician.
- Not only are they missing this revenue, but they are being penalized for not taking it.
- We seek to exceed 80% of this target while avoiding potential penalties that may be triggered by falling under 60% compliance.





Strategic Partners Introducing Us

- This Strategic Partner company's members are 80% of the physicians in the USA, and 50% of the physician assistants and nurse practitioners.
- An EMR Integrator for nearly 200 hospital and health systems gives us those clients, but also access to all the 600+ EMRs.
- A company who has managed all of the shared risk and capitation payment models for the last 25 years.



80% physicians in the USA

Physician Assistants and Nurse Practitioners

Beta/Pilot Case Studies

- Beta/Pilot test of a small sample segment for 20 large provider organizations representing 1.3 million patients pending our services.
- Precision drove \$525,240 in revenue over the first 90 days.
- With contact information on 75% of the patient population, 40% will respond and 80% of those will be paid by insurance.
- The value add is that every moderate-risk patient requires one visit, and each high-risk patient requires a visit, and another follow up. The physicians keeps 100% of this revenue.





1.3 million Total Patients Pending