



# Mission

The MAS Group, a New Jersey real estate development firm targets investment opportunities within distressed markets. They have a proven track record of overcoming the complex set of issues and barriers of entry that have prevented others from tapping into the significant investment opportunities within this asset class.

The MAS Group was established by three long-standing industry experts, with more than 100 years of real estate experience. The business model and unique experience that each of the three founding members of MAS bring to investors, is what differentiates them from other real estate developers.

Staying within their vertical expertise they have built a niche to identify ideal opportunities in these markets to purchase, position, and offer to a strong customer demand via rental and/or purchase. MAS is able to do so by collaborating and leveraging top industry relationships with "first look" opportunities on a number of property deals throughout the state. MAS deploys a number of strategic tactics to identify these opportunities including off-market properties sourced by a strong broker network, short-sales, auctions, government sales and additional bank-owned properties.

# Vision

**Building Investments:** By leveraging their expertise the MAS Group has opened new doors for investors. They have a proven track record in identifying, acquiring, and managing distressed asset investment opportunities.

**Transforming Communities:** By offering the opportunity of home ownership, the MAS Group transforms not only the homes but the lives of residents within those communities.





# Michael A. Mendillo



Michael is a seasoned real-estate executive with more than three decades of direct in real estate investments, development, and management. Michael's tenacity and entrepreneurial mindset has propelled his career over 30+ years with a myriad of accomplishments including being an equity partner at FirstService Residential, the international leader of community association management touting a portfolio exceeding 8,600 communities and 1.7 million homes.

Michael's partnership at FirstService Residential started when in 1997, Michael's organization, The Wentworth Group partnered with FirstService, becoming their Residential Eastern Region and serving communities from Massachusetts to Tennessee. Today, as president and principal, Michael's responsibilities include client retention, leadership development, organizational growth, and strategic initiatives in addition to the above, Michael has amassed an impressive real estate investment portfolio, which over the years has represented over 1,000 rentals, multiple commercial properties and shopping centers.

Michael's charismatic personality and passion for people have led him to become a prolific public speaker. Covering topics such as community association management, entrepreneurialism, leadership, and corporate culture, Michael's speaking engagements have included prestigious universities such as Columbia and New York University Stern School of Business, as well as various professional/trade organizations. He has also had the honor of speaking at his alma mater, William Paterson University, where he is also sitting on the Advisory Board.

Michael has taught community association management at Monmouth University, and he sits on the board of the Rutgers Customer Experience Program through Rutgers University Center for Innovation Education. Michael is also responsible for creating two region-specific, associate-centric events at FirstService Residential aimed at education, development, and motivation. Currently, L.E.A.D.S is in its 12th year and the company's Annual Meeting in its 22nd year.

While Michael Mendillo is very accomplished in his career, he is also extremely dedicated to his family. Michael resides in Central New Jersey with his wife Kathy and his four children Michael II, Danny, Lauren, and Tara. Drive, determination, and passion are great words to describe Michael Mendillo. He and Kathleen have in-turn raised their children to live and exemplify these words at the core of what they do each day.

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# Anthony Fusco, Jr.



Anthony Fusco, Jr. is a Philadelphia entrepreneur with a well-established career in the real estate industry. Since 1995, Anthony has been General Partner in numerous real estate partnerships that have acquired and developed over \$250 million in residential/commercial real estate throughout the Tri-State Area.

After graduating from Widener University, Anthony started his real estate career as Assistant Vice President of Sales/Marketing with the Berman Development Corporation

He continued to become Vice President of Sales/Marketing, for the Reshetar Group and in 1995, Anthony joined the Wentworth Group as Vice President of Sales/Acquisitions.

Anthony has also had success in the retail and Philadelphia hospitality sectors. In 1999, he partnered with Italy's #1 cosmetic company to open stores in the King of Prussia Plaza and The Piazza in Center City. By 2005, he was a part of a group that had purchased, developed, and conceptualized seven new Restaurants/Bars/Nightclubs in Downtown Philadelphia contributing to the rebirth of the Center City Nightlife.

In 2007, Anthony was named the President of Wentworth Real Estate Corporation (WREC). The core focus of the firm was sales; leasing and investor management for the Wentworth managed properties as well as being a full-service Real Estate Brokerage/Consulting firm for local and national clients

In 2014, Anthony joined the executive team of the Drexel Brothers, a startup technology lending platform for the commercial real estate industry. In September 2016, Anthony was appointed as Director of a top Philadelphia real estate brokerage firm, Precision Realty Group, LLC.

Anthony is the recipient of numerous awards from the Philadelphia Board of Realtors, the National Association of Home Builders, and the National Sales and Marketing Council.

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# Sam Cohen



Sam Cohen is a seasoned real estate professional with over 30+ years of experience in the Tri-State area. He began his career with the Wentworth Group Companies and prior to leaving to start his own firm was Vice President of Sales & Acquisitions. His duties included investment analysis for clients and land deals with publicly traded development firms, specializing in distressed markets and revitalization.

Sam started Superior Properties LLC to focus on the New Jersey market. As a realtor and the Broker of Record, Sam has been providing, as the firm's name states, 'Superior' professional Real Estate services for both buyers and sellers in Atlantic County for over 25 years. Having spent years working in commercial investment real estate with over \$150 million dollars in transactions Sam has developed a unique insight that will benefit clients in today's new and challenging market.

Some of the many companies Sam represented are Pulte Homes, O'Neill Properties, Toll Brothers & K.Hovnanian. He also spearheaded with his partners redevelopment projects in Atlantic City and Ventnor NJ. Sam is CFS and SFC certified and one of New Jersey's premier experts in both foreclosures and short sales. Concentrating in distress markets Sam services all of New Jersey.

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