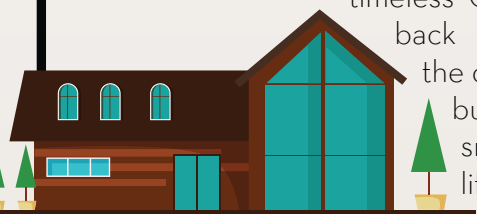


There's No Place Like Home – And That's No Cliché

From white-picket fences to bold modern lines, America's love affair with home design has taken us on quite the journey over the past century. This month, we're turning back the clock and celebrating the most iconic home styles that defined their eras – the timeless Cape Cod, the laid-back mid-century ranch, the daring contemporary builds – each one a snapshot of changing lifestyles and dreams.

What's fascinating is how these structures, no matter their size or shape, all share one powerful transformation: they went from being just houses... to becoming home. That magical shift happens when walls start to hold memories, not just furniture.

Homeownership is more than a transaction – it's a statement of who you are and where you're going. But getting started can be tricky, especially for first-time buyers. That's why I'm also including a few important questions to ask for anyone looking to take that leap – or help someone else do the same.



Here's What We've Been Up To



In Escrow | Offered at \$2,385,000



In Escrow | Offered at \$399,000



In Escrow | Sold at \$850,000

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SCAN FOR INFO

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FJR & ASSOCIATES UPDATE

The Picture Perfect Goal

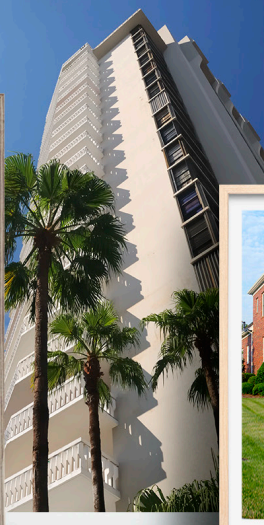
Over the past century, American housing has evolved through a variety of styles.

Yet one thing remains constant: the desire to be a homeowner. Whether it's a modest starter or a dream home, it's a goal many aspire to achieve.

1900s-1930s
Bungalow



Late 2000s
Smart Homes



1930s-1950s
Cape Cod

1950s-1960s
Ranch Homes

1970s-1980s
Condos/Townhomes

1990s-2000s
McMansion

Early 2000s
Tiny Homes

Trends for 2025 and beyond



Smaller, More
Compact Homes

Container Homes

Accessory
Dwelling Units

Multi-generational
Living

Modular
Homes

The Bigger Picture

Here are some questions to get you started on your journey.



If you (or someone you know) are ready to move, let's chat! I'll help you review your options and create a solid plan to find your next home. I'm here to offer clear, concise information you can trust.

What's Your Home Personality?

What does “home” mean to you? Whether it's cozy charm or a modern entertainment hub, your home should reflect who you are.

Take this quiz to discover your perfect home style!



1. What do you want most from your home — now and in the future?

- A** Charm and character
- B** Space for entertaining
- C** Room for extended guest visits
- D** Adaptability

2. Your perfect weekend vibe at home is:

- A** Puttering around in the yard
- B** Hosting a get-together
- C** Quality time with family or friends
- D** Sleeping in and time for hobbies

3. Which word best describes your ideal neighborhood?

- A** Historic
- B** Bustling
- C** Family-oriented
- D** Peaceful

4. What's your favorite design style?

- A** Vintage
- B** Modern and minimal
- C** Cozy and practical
- D** Neutral and functional

Tally your answers to see your home personality!

Mostly A: Vintage Vibes

You love homes with history and personality. You're not adverse to a fixer-upper if it means a home with historic charm.

Mostly C: Family, Friends and Fun

Family and community mean everything to you. You're drawn to homes with extra bedrooms and bathrooms as well as large gathering spaces.

Mostly B: Modern and Open


You want sleek, efficient and low maintenance. You're into open-concept layouts, updated tech, and the newest appliances.

Mostly D: Now and the Future

You crave simplicity and ease. Whether it's a townhome or modern one-floor ranch, you want to enjoy your home, not be burdened by maintaining it.

Ready to find a home that matches your style?
Let's talk and I'll help you get started on your home search.

Help Us Help Your Friends & Family



We are looking for 100 new introductions to friends or family that might benefit from competent and caring real estate service.

We are never too busy for your referrals, but more importantly, can you introduce us to someone? We love what we do, and we will always take great care of anyone you introduce us to.

The real estate market is changing, and becoming much more complicated. Friends don't let friends fly solo or take chances. Let us help!



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