

Jeffrey M. Green

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My skillset - Proactively finding simple solutions to complex problems.



EXPERIENCE

Navarre Beach Realty inc., Navarre Fl. — Real Estate Agent

Jan 2012 - Present - (Licensed in Florida , Georgia & Indiana)

- Florida License is active, Georgia & Indiana inactive.

Coastal Design Associates LLC, Navarre Fl. — Owner

July 2012 - Present - (Green Redevelopment llc - restructured after sale)

- 30A Custom residential designer with unique pre designs completed for the intention of working with families, developers, speck builders & investors. The predesigns are epoch friendly while maintaining; parametric design / scalable design strategies with customer-centric solutions & planned material life span integrations. No city has consistent work force skillsets or consistent pricing across the board with labor shifts occurring. Having scalable & interchangeable design functions is relevant in today's markets. Finding simple solutions before they become complex problems defines the predesigns at Coastal Design Associates llc. This process reduces draw time, streamlining production costs at the table & on the job site.
- Web page design, real estate sales, market studies, & investor ROI consulting (1031 exchanging, market rental rates, short term capital gains vs long term capital gains, tax write off strategies, tax rates, BRRRR). Examples of my work CoastalDesignAssociates.com -> QR code...

(Note: I am not an Accountant, Financial Advisor, or Lawyer)

I can only share my experiences, not legal advice or financial advice.

Archiscapes Architecture, Freeport Fl. — Project Manager

September 2022 - August 2025

- Project Manager - Directed residential projects: procurement, design development, code compliance, and construction documentation to completion.
- Primary liaison for geo-technical, surveying, civil & structural engineers, DRBs, and HOAs; represented clients in multi-stakeholder coordination.
- Conducted real estate networking & design meetings to evaluate land use, economic, & community impacts on social & economy of structure.
- Conducted meetings with contractors to identify cost trends of structures, material & labor demands to identify ROI (return of investment) of design on PPSF (price per square foot).

SKILLS

- AUTOCAD - CADD , CAD
- GIS
- PHOTOSHOP
- MicroSoft Word
- GoDaddy Web Paging
- MicroSoft Outlook
- MicroSoft Power Point
- Sketchup
- Revit
- Archicad
- Market Analytics - Comps
- Public Speaking
- Sales training
- AIA contracts (familiar)
- LEED (familiar)
- Graphic Design
- Business trained
- Ai (familiar)
- See rendered work examples attached at QR code
- CRM software
- Sales - proven track record.

Green Redevelopment llc, Ga. & Indiana — Owner

July 2012 - December 2025 - sold the company

- Owner / Real Estate Agent / General Contractor (non-licensed)
- Managed residential buy-reno-vate-rent redevelopment projects focused on sustainable land use and environmental economic growth.
- Performed design redevelopment, maintenance, repairs, leasing, & sales while analyzing & maintaining social economical market progressive trends for optimal community outcomes & maximize profit, while working with building systems spanning over 110 years.

VSOP llc, Buckhead Ga. — Site Redeveloper – Sales Trainer

July 2011 - October 2020

- Site Re-Developer / Relief Manager / Sales Trainer
- Expanded mixed-use industrial/storage sites from 7 to 15 acres; increased monthly revenue from \$104 to \$215K and occupancy from 55% to 96%.
- Developed policies/procedures, trained staff, & led multi-site revitalizations including code enforcement preparation.
- Utilized data analytics, marketing, and conflict resolution tactics to drive growth & maintain high-level customer service for ROI.

GM&T, Ellijay Ga. — Business & Site Redeveloper

January 2009 - June 2011

- Grew facility occupancy from 58.5% to 97.5% in 16 months through strategic land use optimization and marketing.
- Negotiated municipal permitting; resolved code/contractual issues with tenants and authorities using conflict resolution.
- Construction Management & managed maintenance, remodels, energy efficiencies, & third-party contractor compliances, reducing total company operation costs by 60-70%.

BRPH, Atlanta Ga. — Architectural intern , Marketing Assistant

November 2006 - October 2007

- Commercial & public design development, structural documentation, assisted LEED review & construction management for public projects (Lambert HS, Suwannee City Hall, Forsyth HS).
- Sales & marketing analytical report creation for client presentation meetings, with digital marketing tools

T&T Design & Dev, Fort Lauderdale Fl.. — Arch. Intern Marketing Assistant January 2003 - November 2006

- Commercial & Residential Asbuilts, design doc & marketing assistant.

C.U.R.E. (Curation for Urban Regional Educ) Ft Ld Fl.. Arch-Int.

January 2004 - December 2004 - Parallel with Classes at FAU

- Under the supervision of Dr. Johnson, conducted a historical social economic conflict resolution between the locals, city planning & developers of Hollywood Fl..

COLLEGE EDUCATION - ARE COMPLIANT

FAU (Florida Atlantic University), Boca Raton, Fl.

Professional Bachelors

August 00' - December 06'

Architecture – Bach. of Science
(A.R.E approved program)

GMAC school of Realty, Atlanta, GA.

Georgia Licensed passed
Indiana Licensed passed
Florida Licensed passed

LICENSES TO NOTE:

Degreed in Architecture
[A.R.E. \(testing in progress\)](#)
Florida Licensed in Real Estate (Active)
Georgia Licensed in Real Estate (inactive)
Indiana Licensed in Real Estate (inactive)
Active Drivers License
[LEED BD+C \(next \)](#)
[Contractors Lic. \(next \)](#)