

# Offering In Home Outpatient Therapy

A VITAL PIECE TO THE HOME HEALTH LANDSCAPE.

## How does it work?

- A HHA can provide in home outpatient therapy services to individuals who are not homebound and not receiving services under a home health part A plan of care (POC).
- The HHA offering in home outpatient therapy to patients will submit bills with a UB04 bill type and be reimbursed from the patient's Part B Medicare coverage.
- All three therapy disciplines are covered under the home health outpatient benefit: PT, OT, and SLP.
- When a patient receives outpatient therapy services, the services are provided in the patients home.

## Benefits

- **Capture referrals** that otherwise would be referred to another company for outpatient services.
- Set up your agency to **fit well with ACO's** and bundled payment providers.
- **Increase referral satisfaction** with continued services once a patient is no longer homebound.
- **Decrease risk of denial** from questionable homebound status.
- **Increase patient satisfaction.**
- **Increase revenue** in the agency from In Home Outpatient Therapy Services.

## TSC In Home OP Offerings

Therapy Strong provides Home Health Agencies with the ability to increase revenue with Outpatient Therapy. Our partnership takes the burden of starting an outpatient therapy line. We provide consultation services and management assistance from start-up and beyond, positioning your agency for increased outcomes and profits.

## Services Provided

- Home Health Agency Development of Outpatient Services
- Organizational Management of Outpatient Therapy
- Oversight of the Outpatient Therapy Business Line
- Marketing Outpatient Therapy
- Staff Training on Providing Outpatient Therapy
- Part B Billing Assistance
- Software Consultation/Management

## Package Offerings

- Start-up
- Partnership

Our packages include anything from an hourly rate for set up, to becoming a Therapy Strong Partner where we provide management assistance with continuous oversight.

**Contact us to set up and/or manage your new service line!**

 [laura@therapystrong.com](mailto:laura@therapystrong.com)  (414) 531 - 3598  [therapystrong.com](http://therapystrong.com)

