

Abhishek Pandey

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SUMMARY

Result-oriented Software Engineer and Product Manager with a Bachelor's in Computer Science, currently pursuing a Master's in Information Systems. Over 2 years of experience as a B2B SaaS product manager, managing enterprise product lifecycle, from conception to launch. Demonstrating a strong commitment to cross-functional teamwork collaborating with design, development, and sales teams to deliver products that drive business growth and customer satisfaction.

HIGHLIGHTS

- **Strengths:** Project & Product Management, SaaS, KPIs, Solution Development, Deployment & Implementation
- **Skills:** Requirement Analysis, Agile Software Development, Migrations, Integrations, Planning
- **Tools:** GSuite, Tableau, Jira, Kanban, Asana, UNIX, Jupyter, Anaconda, Kubernetes, Docker, etc.
- **Languages:** Python, SQL, SwiftUI, C/C++, Go

EXPERIENCE

BARCLAYS

- Technology Analyst Summer Intern

Whippany, NJ
June 2023 - Aug 2023

- Engineered python scripts that collect logs of containerized Kubernetes pods to display in an IT Monitoring tool
- Developed a validation script to ensure that daily reports meet requirements, implementing a proactive check
- Documented business requirements and involved in discussions with larger teams on setting delivery deadlines.

NYU IT - RESEARCH TECHNOLOGY

- Secure Research Data Environment Student Consultant

New York City, NY
Feb 2023 - May 2023

- Researching and cataloging compliance requirements (federal, state, local, institutional)
- Reviewed System security plans for various secure data environments and their use cases
- Reviewed existing secure data environments and understanding various data management roles
- Supported the High-Performance Computing, Data Services, and Risk Management teams

APPOINTY

- Enterprise Product Manager

Bhopal, India
Aug 2021 - Aug 2022

- Associate, Enterprise Product & Strategy

Aug 2020 - Jul 2021

- Intern, Product Development

Dec 2018 - Jul 2020

- Product Manager & Implementation Lead for major enterprise clients like Google, J&J, Mathnasium, Dictionary.com
- Secured contracts with enterprise clients, bringing in over \$1M+ in committed annual recurring revenue
- Drafted and consolidated product requirements for 4 major projects leading to improved appointment efficiency.
- Delegated product development by coordinating with cross-functional teams, resulting in 60% increase in efficiency product delivery.
- Led the beta releases of multiple custom products across 700+ locations, achieving a 90% success rate.
- Conducted in-depth market research on prevailing trends, resulting in the identification and integration of 3 key features that boosted NPS by 15 points.
- Oversaw user research on 10,000+ users, and implemented feedback which led to a 70% increase in product satisfaction in subsequent version releases.
- Frontline organization representative in client meetings, successfully showcasing products and resolving 90% of raised technical issues on the spot.

EDUCATION

New York University (NYU)

Master of Science in Information Systems

New York City, NY
Expected May 2024

National Institute of Technology Bhopal (NIT Bhopal)

Bachelor of Technology, Computer Science and Engineering

Bhopal, India
June 2020