

NATOLI & CARP
— TEAM —

Danial
NATOLI

Dan Natoli is a valuable hire in the firm's commitment and planned expansion in Central Florida. As a multi-million-dollar producer, he serves a distinguished Orlando clientele with unsurpassed discretion, market knowledge, personal service, and commitment to establishing enduring relationships.

Dan moved to Florida in 1996, where he owned and operated a real estate firm, a mortgage company and an appraisal company with a combined 90 agents. Dan specialized in marketing and selling independent custom builders, developers and investors projects along with high end re-sale homes. Today, with more than 20 years' as a broker associate, he specializes in multi-million-dollar luxury home sales throughout the Orlando Metropolis with a network that continues to grow.

Dan is a proud member of the Orlando Regional Realtors® Association, Florida Association of Realtors®, and National Association of Realtors® and is a member of the Home Builder Association. Dan hopes that his confidence and commitment to an action plan for success will make him a top hire of choice.

corcoran

PREMIER REALTY

Danial Natoli

Broker Associate

DanNatoli.com / TeamNatoliAndCarp.com

Education:

Nichols College- Some
 Major: Finance
 Minor: Investments
 Bowles School of Real Estate-
 Standards of Professional Appraisal Practice
 Basics of Real Estate Appraisals
 Residential Appraisals
 National USPAP Certified
 IFREC-
 Brass Tracks of Real Estate
 Core Law of Residential Real Estate
 FHA/VA Financing
 KAMBUC-
 Mortgage Broker Training
 Perfecting Mortgage Processing
 PALM CONSTRUCTION-
 Construction Project Management
 Construction Business & Finance
 Construction Contract Administration

Professional Affiliations/Designations**Lic. Real Estate Broker (FL)# BK 663269**

Former:

Lic. Mortgage Broker (FL)
 Real Estate Appraiser (FL)

Member National Association of Realtors**Member National Multiple Listing Service**

Master Processor

National USPAP Cert.

EcoBroker Certified**CMP (Certified New Home Marketing Professional)****IRM I, II, III, IV**

(Prerequisite MIRM of NAHB)

Sales and Marketing Council Orlando**HBA of Metro Orlando -****Specialties**Corcoran Premier Realty**Broker / Associate - Current****Experience:**

Interlink Financial -Manager/Partner
 1996-1999 -Marketing
 Century 21 All-Star Rlty - Partner/Owner
 1997-1999 -Marketing
 Home Exchange -New Home
 1999-2001 -Sales
 ABEC -Appraiser
 2000-2001
 Real Estate Sales/Broker
 Prudential Real Estate -Real Estate
 2000-2001 -Sales
 JB Contracting -Trade/
 2000-2002 -Design
 Equishare Realty & Finance, L.L.C. 2001-2006 -Vice
 President
 1st Appraisal Assoc. -Appraiser
 Home Finance Network - Broker
 Orlando Home Shopping Network
 Equidesign -Design/Drafting
 Equidesign, L.L.C. -Partner/Design
 Equishare Realty -Broker
 New England -Mortgage/ Merchant Corp. -Broker
 Equilliance, L.L.C. -Mortgage/
 2006-2007 -Broker
 Real Estate Sales
 Stirling Sotheby's - Broker/Assoc
 International Realty -Partner LR Team
 Design/Marketing/Pricing Strategies
 Spec Home Pricing 2007-2012
 Illustrated Properties-Broker/Assoc
 Christie's Estates, Leading RE of the
 World and Luxury Portfolio
 IP Luxury Collection 2012-2013
 Regal R.E. Professionals – Broker/Assoc
 Christie's Estates & Who's Who LRE
 2013-2015
 Premier Sotheby's International Realty 2015-2020

Career Highlights

- Partnered and managed mortgage and real estate Company with over 90 combined agents.
- Partnered with one of the top new home marketing companies Kates Marketing Group.
- Created pricing and sales strategies for top custom builders & developers throughout Central Florida.
- Multi Award & Multi-Million Dollar producer Stirling Sotheby's International Realty
- Spearhead specialty division of the Luxury Collection for multi-billion-dollar brokerage **Illustrated Properties** in Central Florida.
- Relaunched one of the most complex luxury communities in Florida that resulted in multi-millions in new construction.
- Consulted strategies to expand and increase luxury market share at local luxury real estate firms with additional seasoned agents & affiliates.
- Worked with top global and luxury franchises and affiliations such as Sotheby's, Christies, Leading Real Estate Companies of the World, Luxury Portfolio, Who's Who in Luxury Real Estate, Century 21 and more.

○ Honoree for Orlando Business Journal's Residential Real Estate "Deal of the Year 2017" Highest residential sale in Saint Cloud history and second highest in Osceola County history.

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