

10 BEST ADAGES FOR LAWYERS

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1. Do not raise your voice. Improve your argument.
2. Be strong but not rude. Be kind but not weak. Be bold but not a bully. Be humble but not timid. Be proud but not arrogant.
3. Successful people rarely worry about what others are doing.
4. Having a soft heart in a cruel world is courage, not weakness.
5. Do not be afraid to fail. Be afraid not to try.
6. If you can't explain it to a six year old, you don't understand it yourself.
7. You will never reach your own destination if you stop and throw stones at every dog that barks.
8. To be trusted is a greater compliment than to be loved.
9. How to work better: Do one thing at a time. Know the problem. Learn to listen. Learn to ask questions. Distinguish sense from nonsense. Accept change as inevitable. Admit mistakes. Say it simple. Be calm. Smile.
10. Do the stuff that only you can do. The urge, starting out, is to copy. And that's not a bad thing. Most of us only find our own voices after we have sounded like a lot of other people. But the one thing that you have that nobody else has is you. Your voice, your mind, your story, your vision.