

TOP TWELVE THINGS I LEARNED THE HARD WAY

1. YOUR REPUTATION IS EVERYTHING.
2. TAKE THE HIGH ROAD.
3. THE JUDGES KNOW WHO THE JERKS ARE.
4. THE BEST LAWYERS ARE CIVIL TO ONE ANOTHER AND SIMPLY AGREE TO DISAGREE.
5. SEPARATE THE LAWYER FROM THE CLIENT.
6. BE A GOOD LOSER.
7. THE JUDGE'S SECRETARY SHOULD BE TREATED LIKE A GODDESS. (AS SHOULD YOUR PARALEGAL - SHE KNOWS MORE THAN YOU.)
8. ADMIT WHAT YOU DON'T KNOW.
9. YOUR CASE IS ONLY ONE OF 1200 THAT THE JUDGE HAS.
10. PICK YOUR BATTLES/KNOW WHAT IS IMPORTANT.
11. BE TRUE TO YOURSELF.
12. HAVE A LIFE.