

# Types of Reports

## PERSONAL REPORTS

TTI Success Insights Behaviors examines the behaviors individuals bring to the job and the universal language of “how we act,” or our observable human behavior. These reports consist of one science: behaviors.

### - Management-Staff

General use.

### - Sales

Use within the sales workforce.

### - Executive

Use with individuals in leadership positions.

## TEAM REPORTS

TTI Success Insights’ enhanced behavioral team report is a compilation of individual behavioral scores that define the culture, gaps and opportunities that can predict organizational success.



**Business Performance Insights**

Performance on Purpose

www.BPInsights.com



# Applications

## Performance Improvement

DISC can identify behavioral tendencies that can be used to gauge a person's productivity at work.

## Hiring

TTI Success Insights DISC assessments, when used in conjunction other sciences, help predict job performance and are EEOC and OFCCP compliant for use in the hiring process.

## Coaching and Advancement

DISC is a cornerstone tool used by management consultants worldwide to help businesses thrive.

## Personal Development

DISC uncovers key insights to help a person better understand themselves and areas in which they can seek to improve.

## Strategic Planning

DISC is a tool used by companies for helping employees to advance within a company or during restructures to put the right people in the right jobs.



# Core Report Features

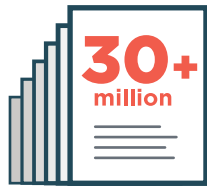
- General Characteristics
- Value to the Organization
- Communication Tips
- Ideal Environment
- Perceptions
- Descriptors
- Natural & Adapted Style
- Keys to Motivating
- Keys to Managing
- Areas for Improvement
- Action Plan
- Behavioral Hierarchy
- Style Insights® Graphs
- Success Insights® Wheel

**Wish you could find a better job, improve your relationships or take your life to an entirely new level?** This detailed-report provides unique and valuable insight for an individual improving their chances for success in careers, relationships and in life by identifying behavioral patterns. These reports provide the information needed for taking life-changing action, regardless of which areas a person is looking to improve.

# Statistics

TTI Success Insights began distributing DISC assessments in 1984. **Here are some interesting facts:**

## TTI Success Insights...



Has administered over **30 million DISC assessments** worldwide since 1984.



Distributes DISC reports in **115 countries** and **48 languages**.

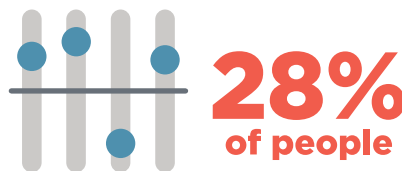


Has associates doing business in **65 different countries**.

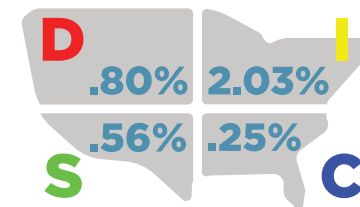
## About DISC...



It takes about **8-12 minutes** to complete a DISC assessment.



Only **28%** of people have 3 factors of DISC that appear above the population mean.



While most people have a primary style, the occurrence of people having a **truly pure style** of one single DISC factor is extremely low. **D = .80%**  
**I = 2.03%** **S = .56%** **C = .25%** of the general population.