



Kaplan Solutions, Inc.

SB#1529420

kaplansolutionsinc.com



## CAPABILITIES STATEMENT - UTILITIES

**Kaplan Solutions, Inc. (KSI) SB#1529420** is a Sacramento region-based Small Business with DBE certification in progress and over 30 years of experience—including 15 years as a trusted SB vendor providing non-IT and IT goods to more than a dozen State Agencies, private sector clients, and the CSU system. We excel in providing environmentally friendly, EPP-compliant, and green products. We're proud to be on the DGS SB Emergency Registry delivering bulk orders for emergency response, including wildland fire prevention and relief, to the State's Emergency Task Forces to help those in need. Clients include the Governor's Office of Emergency Services (CalOES), DGS, Caltrans, CHP, CalVet, Departments of Fish and Wildlife, Water Resources, Conservation, and many others. We appreciate the opportunity to serve you as a provider of California's critical infrastructure.

### Here are some of the products we provide:

**Personal Protective Equipment (PPE)** - Hi-Vis rain wear, boots, helmets, vests, coveralls, gloves, eye protection, rope, lineman equipment, harnesses, first aid kits, and sanitizers.

**Environmental Health and Safety (EH&S) Products** – all goods and products.

**Wildland Fire Prevention** - water handling, base camp, search and rescue, generators and power supply, retardants, and more.

**Traffic and Pedestrian Safety** - cones, barricades, barriers, signs, reflective paints, tapes, lighting, and fencing.

**Electrical** – controls, electrical tapes, fabricated metals and tower equipment, fencing, cables, and lines.

**Environmentally Friendly/EPP Solutions** – products for biodiesel, low-toxicity chemicals, and remediation.

**Water Treatment Chemicals and Equipment** - industrial, specialty, laboratory, chemicals and equipment for all applications.

**Facilities Management** - All equipment, HVAC, lighting, plumbing, and more.

**Fleet** – All products for fleet maintenance and management.

**Flood/Erosion Control** - barriers, sand and gravel bags, fences, flood control and diversion systems, Filtrexx Soxx, and wattles.

**Hand and Power Tools** – wildland fire, lineman, facilities, fleet, and forestry applications.

**Food Products, Water and Disposables** - emergency food and water delivery; agents for Sysco.

**Instruments** – gases, gas detection, GPS, radio, communication, imaging, and weather.

**Building and Construction** – all building and construction materials.

### INITIATIVES AND AWARDS



#### Giving Back

Through our initiative *Serving Sac (Safely)* we provide emergency supplies to charitable organizations to distribute to people impacted by the pandemic, California wildfires, and other natural disasters.



#### Awards and Recognition

KSI is honored to have received the following awards:

- **Community Engagement Business of the Year Award, 2021** Small Business Administration (SBA) Procurement Technical Assistance Center (PTAC)
- **Corporate Citizenship Award 2022, Answering the Call** - Corporation, Sacramento Business Journal



### Please reach out, we'd love to connect:

Glenn Kaplan: 650.580.1948/glenn@kaplansolutionsinc.com

Jill Kaplan: 650.704.8802/jill@kaplansolutionsinc.com