



Kaplan Solutions, Inc.

SB#1529420

kaplansolutionsinc.com



CAPABILITIES STATEMENT - EMERGENCY RESPONSE

Kaplan Solutions, Inc. (KSI) SB#1529420, is a Sacramento-based registered Small Business (SB), has over 30 years of experience, including 15 years of experience working with the State. We specialize in disaster response, whether it's a **flood, wildland fire, pandemic, earthquake, or other natural disaster**. We're ready and able to serve, delivering products within your budget to support your frontline workers protecting critical infrastructure personnel while minimizing damage and helping with the recovery process. We excel in providing environmentally friendly, EPP-compliant, green, recycled, and reusable products.

We also supply a wide range of emergency relief products to State Agencies, including the Governor's Office of Emergency Services (CalOES), California Military Department (CMD), CHP, CalFire, CalTrans, Departments of Corrections (CDCR), Veterans Affairs (CalVet), State Hospitals (DSH), Water Resources (DWR), Conservation (DOC), the California State University (CSU) system, and other Public and Private sector entities. We're proud to be on the DGS SB/DVBE Emergency Registry, having delivered over 150 truckloads for COVID and natural disaster response to the State and organizations such as the International Red Cross, Ronald McDonald House Charities, and veterans' organizations.

Here are some of the products we provide:

Wildland Fire

Clothing, Uniforms, PPE - helmets, boots, gloves, hoods and face protection, goggles, safety vests, wildland packs, breathing apparatus, and lighting.

Water Handling Equipment - hoses, tanks, pumps, compressors, couplings, adapters, and nozzles.

Base Camp Equipment - rescue and survival gear, shelters, cots, portable toilets, medical supplies, first aid kits, food products, water, and disposables.

Generators and Emergency Power Supply

Fire Retardants - foams and gels, including Perimeter Phos-Chek.

Hand and Power Tools - Stihl, Husqvarna power tools, hand tools, (Corona Mcleods/Pulaskis, Sawyer) and equipment.

Instruments - GPS devices, radio, communication, imaging, and weather.

Remediation - Chemicals and equipment.

Earthquake

Emergency responder gear, medical equipment, supplies, PPE, gas detectors, shelters, portable toilets and wash stations.

Flood/Erosion Control

Flood Barriers and Dams - sandbags, fences, walls, deployable flood control systems, water diversion systems, Filtrexx, and wattles.

All PPE - Hi-Vis flood and rain wear, boots, helmets, vests, coveralls, gloves, eye protection - goggles, safety glasses, harnesses and belts.

Safety Netting and Fencing - landslide, slope, and stability.

Equipment - Chain saws, pumps, generators, all power and hand tools, surveying equipment, telemetry, heavy and light machinery.

Levee Materials - Base rock, clay, soil, sand, gravel, riprap, concrete, and sandbags.

Traffic and Pedestrian Control - cones, delineators, barricades, barriers, signs, reflective paints, tapes, rumble strips, lighting, and fencing.

Food Products, Water and

Disposables - emergency food and water delivery; we're agents for US Foods and Sysco.

Medical/Pandemic - Medical equipment, kits, all PPE, gloves, masks, disinfectants/sanitizers, and COVID rapid tests.

2025 – 2029 NASPO ValuePoint



We're an authorized
Small Business (SB)
Reseller on the NASPO
ValuePoint Snowplow
& Grader Cutting Edges
(Cooperative Agreement
7-25-99-54-01)

KSI is honored to have received the following awards:



Corporate Citizenship Award 2022,
Answering the Call - Corporation,
Sacramento Business Journal



U.S. Small Business
Administration

Community Engagement Business of
the Year Award, 2021 Small Business
Administration (SBA) Procurement Technical
Assistance Center (PTAC)



Please reach out, we'd love to connect:

Glenn Kaplan: 650.580.1948/glenn@kaplansolutionsinc.com

Jill Kaplan: 650.704.8802/jill@kaplansolutionsinc.com