



CAPABILITIES STATEMENT FOR CALTRANS

Kaplan Solutions, Inc. (KSI) SB#1529420 is a Sacramento based, registered Small Business (SB) with over 25 years experience supplying large orders to public sector Agencies and corporations. **We're a current vendor of Non-IT and IT Goods to CalTrans, supplying Maintenance Division, DPAC, Construction Division, and the Districts.** We supply a wide range of products to other Agencies including The Governor's Office of Emergency Services (CalOES), CHP, CalFire, Departments of Corrections (CDCR), Veterans Affairs (CalVet), State Hospitals (DSH), Water Resources (DWR), Fish and Wildlife (CDFW), Conservation (DOC), and others as well as the California State University (CSU) system, and held a CSU Master Contract Agreement.

We're proud to be on the **DGS SB/DVBE Emergency Registry** delivering over 100 truckloads for COVID and natural disaster response to the State's Emergency Task Forces, CalOES, DGS, CalTrans and others to help those in need, including the International Red Cross, The Ronald McDonald House charities, and Veteran's organizations. We excel in providing environmentally friendly, EPP compliant, green, recycled, and reusable products for all applications.

Here are some of the products we provide:

Road Construction and Maintenance -
Equipment (light and heavy), aggregate, asphalt, base rock, emulsions, sealants, and slurries.

Traffic and Pedestrian Safety, and EH&S
- Cones, delineators, barricades, barriers, guardrails, MSKT, signs, posts, reflective paints, tapes, glass beads, rumble strips, lighting, and fencing.

Personal Protective Equipment (PPE)
- Safety vests, rainwear, coveralls, helmets/hardhats, gloves, glasses, facemask eye protection, and harnesses/belts.

Tools - Power and hand tools, surveying equipment, telemetry, heavy and light machinery.

Fabricated Metals and Thermoplastics
- Guardrails and accessories including MSKT, specialty galvanized goods, posts, chain link fence, LED lighting structures, and structural metals.

Fleet - All products for fleet maintenance and management.

Traffic and Pedestrian Marking - Traffic paints, reflective beads (Potters), marking tapes, and signs.

Food and Nutritional Services - Water, consumable, disposable, and equipment.

Facilities Management - All goods for FMD, chemicals and equipment for boilers, HVAC, lighting, plumbing, filters, tools, warehouse equipment, and supplies.

Chemicals - Industrial, specialty, laboratory, boiler and equipment for all applications. Water treatment, deicing, emulsions, resins, and sealants.

Landscape/Groundskeeping/Erosion Control Supplies and Equipment - All Erosion control products, irrigation, fertilizers (organic), trees, plants, soil amendments, roadside seed, mulch, herbicides, and pesticides

Roadside cleanup - Bags (compostable), grabbers, and PPE.

2025 – 2029 NASPO ValuePoint



We're an authorized Small Business (SB) Reseller on the NASPO ValuePoint Snowplow & Grader Cutting Edges (Cooperative Agreement 7-25-99-54-01)

KSI is honored to have received the following awards:



Corporate Citizenship Award 2022, Answering the Call - Corporation, Sacramento Business Journal



U.S. Small Business Administration

Community Engagement Business of the Year Award, 2021 Small Business Administration (SBA) Procurement Technical Assistance Center (PTAC)



Please reach out, we'd love to connect:

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