

Professional Summary

Accomplished business operator with 25+ years of experience, including as Founder and CEO of tech enabled health services company and **General Counsel of highly technical software, healthcare, cleantech and NASDAQ-listed biotechnology companies**. Transactional skills include proficiency in conceptualizing, negotiating, managing and executing on complex high-value strategic projects. Extensive experience in C-level corporate and legal department management.

Experience and Skills

Provide sound advice to boards of directors, executive officers, disclosure, compensation, audit and intellectual property committees on all legal issues. Implement Sarbanes Oxley Act compliance, **manage complex corporate disclosure matters** relating to the results of clinical trials. Advise regarding fiduciary obligations and significant corporate disputes, litigation and restructuring.

Negotiate and draft investment, debt, clinical trial, collaborative, sales, licensing and business development agreements. **Negotiated Strategic Collaboration Agreement with Bristol-Myers Squibb** with \$25 million up-front payment and approximately \$400 million in potential additional milestones while at the same time negotiated Merger Agreement for sale of Company for \$244 million to Bristol-Myers Squibb.

Implemented and managed worldwide corporate policies, compliance training, compliance program auditing, risk assessment and risk remediation as Chief Compliance Officer. Previously **managed an internal investigation in five countries** of employee malfeasance and completed remediation plan within six months of start date, including managing interactions with foreign criminal authorities.

Managed and favorably settled multiple existential litigation matters, including shareholder litigation in the Delaware Court of Chancery, non-practicing entity patent litigation in the U.S. and litigation matters in Switzerland, United Kingdom, Singapore and Germany.

Assist in budgeting, long-term planning, employee matters and operational issues. Understand financial models and GAAP accounting issues. **Successfully built and managed large multidisciplinary departments and teams** to improve operational effectiveness, reduce costs and improve employee satisfaction. Principally involved in multiple pharma/biotech/institutional collaborations, and public/private debt and equity financings with aggregate value in excess of \$3B.

Relevant Work History

Corporate

COO & GC

Endurance Companies
San Francisco CA

COO & GC

Probably Genetic
San Francisco CA

Founder & CEO

Opya, Inc.
San Mateo CA

GC & Chief Compliance Officer

Ultura, Inc.
Long Beach CA/Hamburg Germany

SVP - General Counsel

Kosan Biosciences Inc. (acquired by Bristol-Myers Squibb)
Hayward CA

General Counsel

Dexterra, Inc. (acquired by Antenna Software)
Redwood Shores CA

General Counsel

Targeted Genetics Corp. (acquired by AmpliPhi)
Seattle WA

General Counsel

Widevine Technologies, Inc. (acquired by Google)
Seattle WA

Law Firm

Of Counsel

Cairncross & Hempelmann
Seattle WA

Attorney

Van Valkenberg Furber Law Group P.L.L.C.,
(subsequently acquired by Holland & Knight)
Seattle WA

Associate

Heller Ehrman LLP
Seattle WA

Associate

Bogle & Gates
Seattle WA

Education

Columbia University School of Law, New York NY

Juris Doctor, May 1993, *Notes Editor* - Columbia Journal of Environmental Law

University of Washington, Seattle WA

Bachelor of Arts, June 1990, Geography with Departmental Distinction

Interests

Alpine Skiing, Weightlifting, Philosophy

Full Curriculum Vitae, including speaking engagements, representative transactions,
available at wrightadvisory.com and references available upon request.