

JONATHAN K. WRIGHT

REPRESENTATIVE TRANSACTIONS

Strategic Agreements and Financings:

Microsoft in 2 acquisitions of technology company with values of each ~ \$200M

Kosan Biosciences in Strategic Collaboration Agreement with Bristol-Myers Squibb with \$25M up-front payment and approximately \$400M in additional milestones

Targeted Genetics in \$28M collaboration and license agreement with International AIDS Vaccine Initiative

Targeted Genetics in \$21M HIV vaccine development contract with National Institute of Allergy and Infectious Disease, The Children's Hospital of Philadelphia, and Columbus Children's Research Institute

Targeted Genetics in \$12M Biogen and \$14M Elan debt obligation restructure

Corbis Corporation in Yahoo! premiere merchant and content integration agreement

Pipeline Trading, Inc. (formerly e-Xchange Advantage) formed joint venture between Nasdaq Stock Market, Instinet, and BiosGroup and completed first round of financing

Imre Corporation in \$7M tender offer of shares for convertible notes

Quality Food Centers, Inc. in \$200M Zell Chilmark Fund tender offer and founder stock purchase

Frank Russell & Co. in \$2.3B mutual fund restructure

Private Placements:

Ultragenyx Pharmaceutical Inc. in \$45 million private placement of series A preferred stock to TPG Biotech and Fidelity Bioscience

Dexterra, Inc. in \$38 million private place of preferred stock to NEA Associates, Canaan Partners and Intel Capital

Widevine Technologies in \$12M placement of series B preferred stock and \$11.5M bridge financing

Corbis Corporation in \$25M preferred stock investment in Sekani and in investment in PresentationPro

VaxGen, Inc. in \$25M placement of common stock

Fourgen Software Technologies in \$8.2M placement of series A preferred stock

Cell Therapeutics Inc. in \$12M placement of units and \$35M placement of common stock

Mergers and Acquisitions:

Tender Offer and Merger Agreement for sale of Kosan Biosciences to Bristol-Myers Squibb for \$244M

Corbis Corporation in acquisitions of The Stock Market, Inc., Sharpshooters, Inc. and SABA

Cognisoft Corporation in \$20M acquisition by Verity, Inc.

G. Loomis Products in acquisition by Shimano American Products

Hillhaven Corporation in \$330M acquisition of Nationwide Care, Inc.

IC Designs, Inc. in \$16M acquisition by Cypress Semiconductor Corporation

Public Offerings:

Targeted Genetics in registered direct offerings: \$25.3M placed by SG Cowen and \$17.5M placed by Roth Capital

Jore Corporation in \$40M initial public offering of common stock

Midcom Communications in \$87M 144A convertible note placement

Smith Barney and Robertson Stephens in \$54M Gargoyles, Inc., initial public offering of common stock

Cruttenden Roth in \$9.8M Transact Technologies spin-out and initial public offering

Montgomery Securities and Wertheim Schroeder in \$84M Neurex Corporation public offering of common stock

Cruttenden Roth in \$19M Data Dimensions public offering of common stock

Robertson Stephens in \$20M Morrow Snowboards initial public offering of common stock

Ride Snowboards in \$18M public offering of common stock

Thrustmaster, Inc. in \$10M initial public offering of common stock

Sirius Radio (formerly CD Radio) in \$5M initial public offering and in \$3M shareholder offering

Dain Bosworth and Cruttenden & Co. in \$10M Midisoft public offering of common stock

Bioject Technologies, Inc. in \$11.7M public offering of common stock