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# OPHEIM SEED & CHEMICAL NEWSLETTER

September 2017

## Chicken Litter

We have been moving a large amount of chicken litter since our seed day at the beginning of the month. We have many different zones that we can spread in, including just north of Des Moines. Contact Jason or Casey for pricing and analysis. If you have already ordered litter and haven't made maps with Jason, please make an appointment with Jason to get maps made so contracts can be distributed and signed.

## Soybean Special

The products and pricing have been set for our Soybean Special. Our lineup includes a large selection of varieties and platforms, including RR2, RR2 Extend, and Liberty Link. Make sure to contact Jason or Casey soon to discuss your soybean needs and take advantage of our aggressive early order pricing.

## Early Pay

Our first early pay date has been set for December 15th, 2017. Paying by this date allows you to qualify for all of our extra discounts and incentives. Our second pay period deadline will be January 10th, 2018. Jason and Casey have their pricing on all products and are available at your convenience to visit about how they can meet the needs on your farm.

## **Custom Spraying**

Opheim Spraying is looking to expand this spring. We are upgrading sprayers and are looking forward to applying your liquid fertilizer and pre-chemicals. When you are making your nitrogen and pre-chemical plans this winter, feel free to discuss your custom application needs with us.

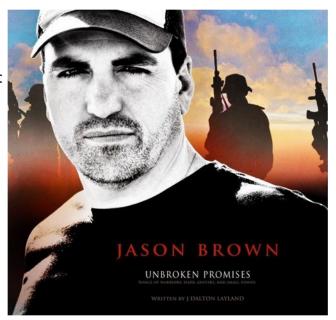


## **Scouting Report**

As we mentioned at our seed day, this will be a fall to watch your plant health, especially stalk quality. It will be important to have a timely harvest to avoid having down corn. Casey will be out and about riding in combines this fall. If you want Casey to ride on a specific day to look at a hybrid, give him a call and he will do his best to accommodate your request.

## Save The Date—Seed Day 2018

We are celebrating our 20th year in business at our 2018 Seed Day. On August 25th, 2018 we will have country artist Jason Brown in concert for a night of customer appreciation. This will not be a traditional seed day event, as we want to celebrate with the customers and families who have supported and partnered with us over the last 20 years. Mark August 25th, 2018 on your calendar so you don't miss this experience!



### Website

Be sure to go to our website this fall as we will have all of our updated seed company sales sheets and plot data from around the state for you to review. Our website has been set up to be a resource for our customers to learn more about our products, different farming practices, and field data that can help you make decisions on your farm. Visit www.opheimseedandchemical.com this fall!



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