WANTS VS NEEDS

NEEDS RENOVATIONS?

☐ Yes ☐ No ☐ Maybe

HOA COMMUNITY?

☐ Yes ☐ No ☐ Maybe

NEW BUILDS (QUICK MOVE IN)?

☐ Yes ☐ No ☐ Maybe

NEW CONSTRUCTION (TO BE BUILT)?

☐ Yes ☐ No ☐ Maybe

RANK	HOME FEATURE	WANT	NEED

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