

Quote Stage

1. Request that the product quote be in USD

2. What are the incoterms of the quote provided?

EXW – Ex Works (Request collection address)

FOB – Free on Board (Request named port of loading)

3. How will the product be packaged?

Carton dimensions: X X cm

Number of pieces per carton

Weight per carton kg

4. Can a Certificate of Origin be provided by your supplier?

(only specific for countries with Free Trade Agreements with Australia)

☐ Yes – FOC ☐ Yes – with cost USD\$ ☐ No

5. Give the above details to the PFS Global team to provide a comprehensive shipping quote.

Order Stage

1. What are the payment terms?

Common options include, Full payment upfront, deposit payment on order & final balance on completion, full payment after completion or release.

2. When will the goods be ready after production?

3. Request the following standard commercial documents be made available on despatch:

- Commercial Invoice
- Packing List
- Packing Declaration
- Certificate of Origin (If applicable)
- Treatment Certificate (If applicable)

4. Contact the team at PFS Global to advise order placed, so they can start shipment booking process.