

RETAINER DISCLOSURE



2.010 Auto Broker (CVC §166)

An auto broker or auto buying service is a dealer as defined in CVC §285, who engages in the business of brokering as defined below:

1. Brokering is an arrangement under which a dealer, for a fee or other consideration regardless of the form or time of payment, provides or offers to provide the service of arranging, negotiating, assisting, or effectuating the purchase of a new or used motor vehicle, owned by the dealer, for another (CVC §232.5).
2. A dealer may not engage in brokering a retail sales transaction without having an auto broker's endorsement to their dealer's license.
3. This endorsement subjects the dealer to all the licensing, advertising, and other statutory and regulatory requirements and prohibitions applicable to a dealer.
4. An auto Broker will be required by DMV to maintain a log for each retail sale brokered by that dealer and deposit money into a trust account.

Diana Group LLC is your personal automotive sales advocate. We use appropriate sales negotiation techniques, knowledge of the automotive industry, and the skill of perseverance to overcome obstacles between you and your next car. Our goal is to help you to obtain your desired results. Diana Group LLC oversee every stage of the purchase process to ensure a simple and seamless experience for our clients from start to finish. We also assist with delivery options and test drives at no additional cost, we will assist with service repair recommendations, appointments, drop off & pickups for an additional fee.

RETAINER DISCLOSURE 2.

Doing business with Diana Group LLC (DGLLC)

1. New vehicle lease- A credit report may be requested to begin sales activity.
2. Cash Clients (Non-Financed Deals)- If the transaction is for a Previously Owned Vehicle, purchased through auction, on behalf of the client, a deposit is requested according to the type of vehicle, (luxury, transportation, exotic), all auction fees, if applicable, will be due up front as part of a retainer fee per Diana Group LLC.
3. Used Vehicle Financed Sales through a franchised dealership- A credit report may be required to obtain financing.
4. DGLLC- Used Vehicles- Full payment due upon receipt or see #3.
5. Consignment sales generated through our program are based on the gross sell price of the vehicle. Specific details are outlined in a Used Vehicle Consignment Agreement. Repair cost (if applicable), smog, advertising, etc. can affect the overall fee structure.
6. Franchised Dealership sales contracted via Diana Group LLC is charged \$950 per transaction, new, used or cash.
7. Delivery of the vehicle(s) will be determined by the client, either dealership location, client's home, or client's place of business at no additional cost to client.
8. Sold vehicles will be delivered in compliance with California COVID-19 Protocol.
9. Service Repair Assistance is available upon client's request.

Thank you for the opportunity to serve you.

When you sign below, you are acknowledging full understanding of the retainer, and therefore is in agreement to the terms & conditions of this contract by Diana Group LLC (Broker) and You the Client.

Print Name: _____

Signature: _____

Date: _____

Diana Group LLC: _____

Job Title: _____

Date: _____

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