

## **OUR 1% LISTING SERVICE is a combination of the Realtor® Multiple Listing Service (MLS) and “For Sale By Owner” (FSBO). It offers the best of both worlds!**

Put the power of the MLS and 6000 local agents on your side where about 89% of all real estate sales originate. Since we only charge a 1% listing commission( Payable at Closing), our program would save you nearly 85% in commissions if an agent sells your house compared to that of a typical full service listing. A \$250,000 house would save you the typical 6% listing commission or \$15,000. We are local and have been doing DISCOUNT RE listings in NW Ohio for the last 23 years.

Our 1% program also allows you to sell on your own (For Sale By Owner) without paying any Buyer agent commissions if you sell to your own buyer thus saving you nearly 85% in commissions. Whichever way your house sells, you will save major dollars!

### **It's simple. Here's how it works.**

- You agree to list your house for 1% and it goes into the local Realtor® MLS. It's the same exact MLS the local Realtors® use plus it appears on all the major real estate sites like Realtor.com, Trulia.com, Zillow.com, Homes.com and many more along with every agent and real estate office website.
- You do not pay a 6% commission... ever. You save about \$\$\$\$ right there.
- There is no price limit on the house, the more expensive the house, the more you save!
- If a broker sells your house, you pay them the agreed on commission that you decided when you listed your house with us or the Buyers pays their agent a commission. Only when your house closes do you pay a selling commission, if any.
- You can continue to sell on your own (For Sale By Owner) and pay no additional commission if you sell it to your own buyer. MLS brokers will also be trying to sell your house. Either you sell it yourself or a broker sells it, whichever comes first.
- Agents will be calling us directly. You will not be responsible for arranging appointments, showing the house or follow up, but you can do an open house if desired and we will advertise it in the MLS. We get your house maximum exposure but you do some of the work and save about \$\$'s in the process. With a typical \$200,000 house, you could save about \$6,000 and still get the benefit of the MLS. Remember you are only paying 1% listing commission for your efforts.
- You sign up for the service, fill out the disclosures and your listing is in the MLS usually within 24 hours after you complete the listing forms.

Check us out at [www.1percentnwohio.com](http://www.1percentnwohio.com) or call 419 466 7666

**If At Any Time You Are Not Satisfied That List N Sell Realty Is Providing The Services We Have Explained, We Will Be Happy To Let You Out Of Your Listing Agreement With No Penalty.**