

# Local Market Update – March 2021

A Research Tool Provided by Georgia Association of REALTORS



## Habersham County

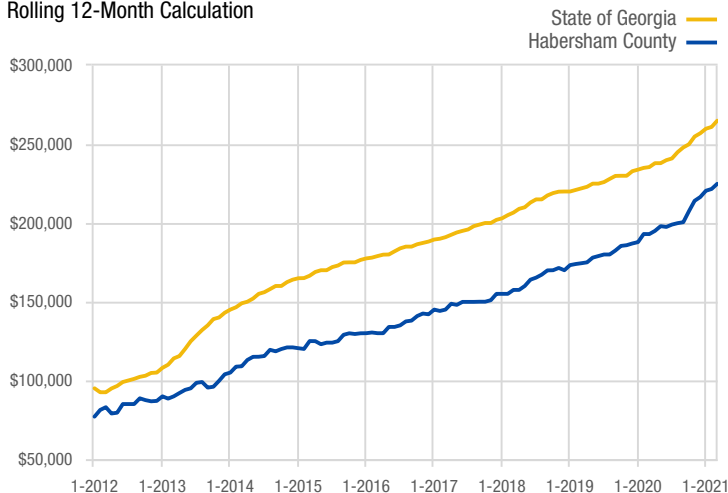
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	86	64	- 25.6%	212	200	- 5.7%
Pending Sales	51	75	+ 47.1%	158	206	+ 30.4%
Closed Sales	53	79	+ 49.1%	148	175	+ 18.2%
Days on Market Until Sale	56	53	- 5.4%	51	45	- 11.8%
Median Sales Price*	\$191,000	<b>\$225,000</b>	+ 17.8%	\$195,050	<b>\$222,125</b>	+ 13.9%
Average Sales Price*	\$222,067	<b>\$297,644</b>	+ 34.0%	\$223,881	<b>\$279,977</b>	+ 25.1%
Percent of List Price Received*	97.5%	<b>99.1%</b>	+ 1.6%	97.0%	<b>98.3%</b>	+ 1.3%
Inventory of Homes for Sale	188	61	- 67.6%	—	—	—
Months Supply of Inventory	3.8	1.0	- 73.7%	—	—	—

Townhouse/Condo	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	81	2	- 97.5%	81	2	- 97.5%
Median Sales Price*	\$275,000	<b>\$207,000</b>	- 24.7%	\$275,000	<b>\$207,000</b>	- 24.7%
Average Sales Price*	\$275,000	<b>\$207,000</b>	- 24.7%	\$275,000	<b>\$207,000</b>	- 24.7%
Percent of List Price Received*	91.7%	<b>103.6%</b>	+ 13.0%	91.7%	<b>103.6%</b>	+ 13.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

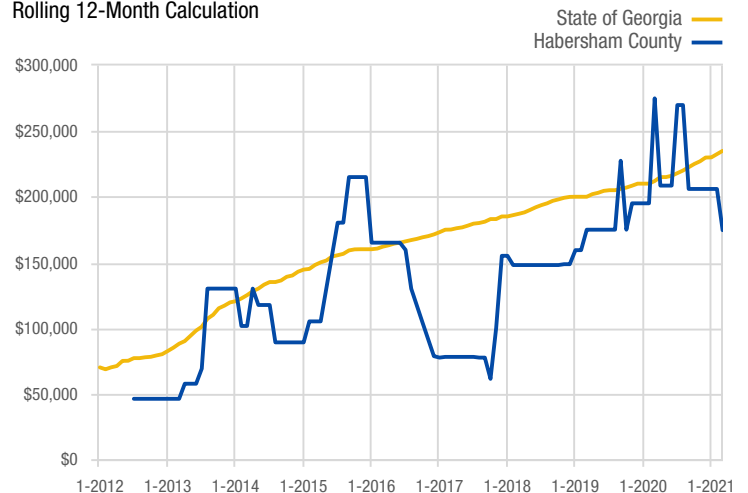
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.  
Current as of April 16, 2021. All data from the multiple listing services in the state of Georgia. Report © 2021 ShowingTime.