

Local Market Update – January 2023

A Research Tool Provided by Georgia Association of REALTORS



Union County

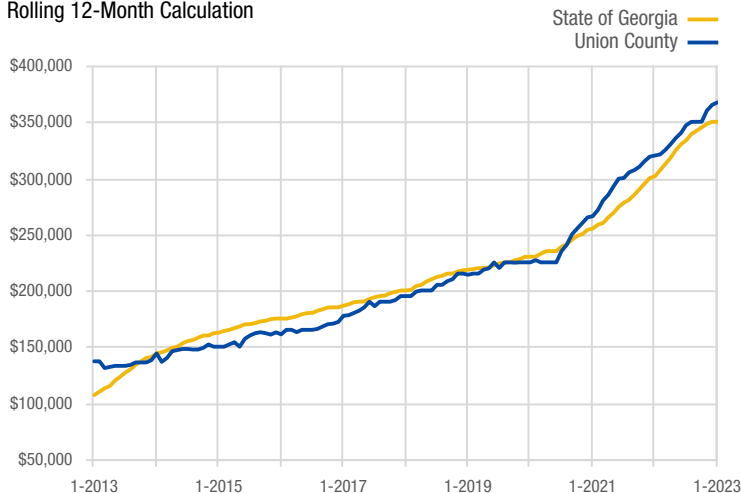
Single Family	January			Year to Date		
	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
Key Metrics						
New Listings	62	55	- 11.3%	62	55	- 11.3%
Pending Sales	73	52	- 28.8%	73	52	- 28.8%
Closed Sales	59	53	- 10.2%	59	53	- 10.2%
Days on Market Until Sale	56	56	0.0%	56	56	0.0%
Median Sales Price*	\$318,000	\$340,000	+ 6.9%	\$318,000	\$340,000	+ 6.9%
Average Sales Price*	\$397,772	\$387,342	- 2.6%	\$397,772	\$387,342	- 2.6%
Percent of List Price Received*	97.2%	94.5%	- 2.8%	97.2%	94.5%	- 2.8%
Inventory of Homes for Sale	81	171	+ 111.1%	—	—	—
Months Supply of Inventory	1.0	2.5	+ 150.0%	—	—	—

Townhouse/Condo	January			Year to Date		
	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	6	0	- 100.0%	6	0	- 100.0%
Days on Market Until Sale	157	—	—	157	—	—
Median Sales Price*	\$213,250	—	—	\$213,250	—	—
Average Sales Price*	\$212,117	—	—	\$212,117	—	—
Percent of List Price Received*	99.1%	—	—	99.1%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

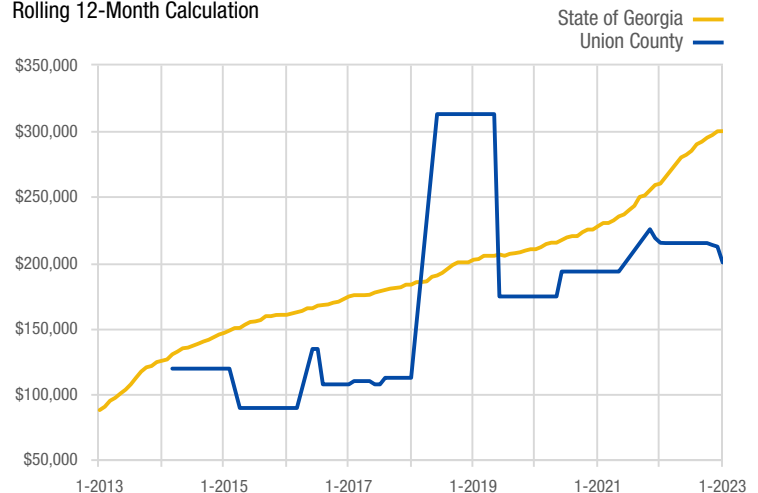
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 16, 2023. All data from the multiple listing services in the state of Georgia. Report © 2023 ShowingTime.