

Local Market Update – October 2023

A Research Tool Provided by Georgia Association of REALTORS



White County

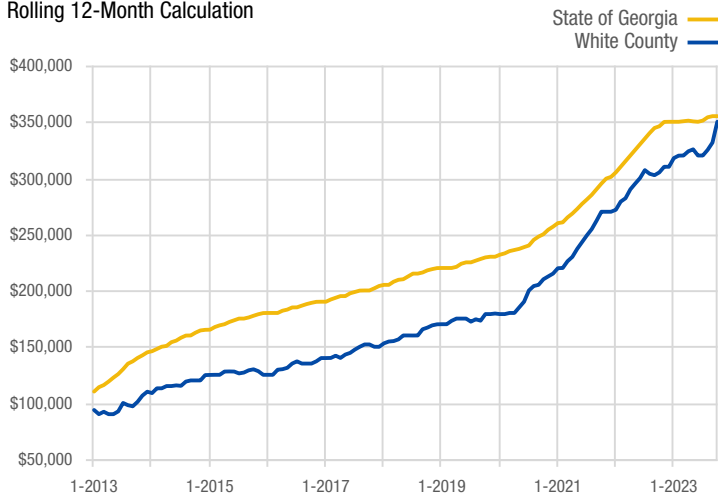
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	59	61	+ 3.4%	644	604	- 6.2%
Pending Sales	33	30	- 9.1%	416	368	- 11.5%
Closed Sales	49	37	- 24.5%	428	357	- 16.6%
Days on Market Until Sale	36	33	- 8.3%	30	37	+ 23.3%
Median Sales Price*	\$295,000	\$357,400	+ 21.2%	\$310,000	\$355,000	+ 14.5%
Average Sales Price*	\$322,870	\$369,865	+ 14.6%	\$364,449	\$372,842	+ 2.3%
Percent of List Price Received*	95.0%	96.9%	+ 2.0%	97.7%	97.3%	- 0.4%
Inventory of Homes for Sale	116	131	+ 12.9%	—	—	—
Months Supply of Inventory	2.8	3.8	+ 35.7%	—	—	—

Townhouse/Condo	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	18	27	+ 50.0%
Pending Sales	0	1	—	11	18	+ 63.6%
Closed Sales	0	0	0.0%	11	17	+ 54.5%
Days on Market Until Sale	—	—	—	8	30	+ 275.0%
Median Sales Price*	—	—	—	\$347,000	\$380,000	+ 9.5%
Average Sales Price*	—	—	—	\$377,870	\$375,824	- 0.5%
Percent of List Price Received*	—	—	—	98.3%	98.0%	- 0.3%
Inventory of Homes for Sale	5	11	+ 120.0%	—	—	—
Months Supply of Inventory	3.2	5.5	+ 71.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

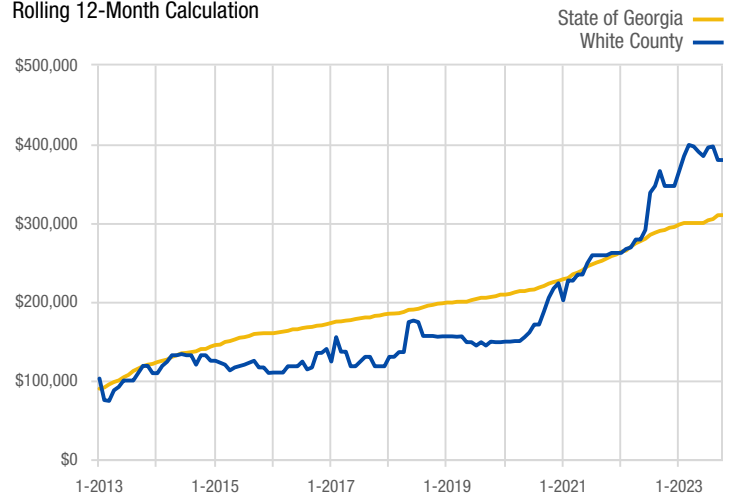
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of November 16, 2023. All data from the multiple listing services in the state of Georgia. Report © 2023 ShowingTime.