

# Local Market Update – March 2021

A Research Tool Provided by Georgia Association of REALTORS



## White County

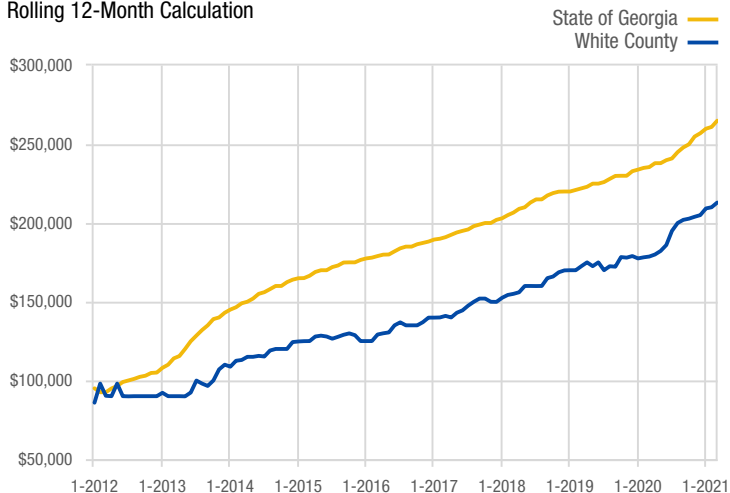
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	66	<b>66</b>	0.0%	163	<b>172</b>	+ 5.5%
Pending Sales	36	<b>55</b>	+ 52.8%	107	<b>155</b>	+ 44.9%
Closed Sales	35	<b>63</b>	+ 80.0%	89	<b>149</b>	+ 67.4%
Days on Market Until Sale	80	<b>37</b>	- 53.8%	78	<b>41</b>	- 47.4%
Median Sales Price*	\$190,000	<b>\$239,900</b>	+ 26.3%	\$183,000	<b>\$220,000</b>	+ 20.2%
Average Sales Price*	\$204,934	<b>\$257,221</b>	+ 25.5%	\$198,266	<b>\$245,164</b>	+ 23.7%
Percent of List Price Received*	96.3%	<b>96.7%</b>	+ 0.4%	95.9%	<b>97.0%</b>	+ 1.1%
Inventory of Homes for Sale	187	<b>66</b>	- 64.7%	—	—	—
Months Supply of Inventory	4.2	<b>1.3</b>	- 69.0%	—	—	—

Townhouse/Condo	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>4</b>	—	3	<b>7</b>	+ 133.3%
Pending Sales	0	<b>7</b>	—	4	<b>11</b>	+ 175.0%
Closed Sales	2	<b>3</b>	+ 50.0%	3	<b>6</b>	+ 100.0%
Days on Market Until Sale	5	<b>4</b>	- 20.0%	84	<b>12</b>	- 85.7%
Median Sales Price*	\$186,000	<b>\$191,000</b>	+ 2.7%	\$227,000	<b>\$234,500</b>	+ 3.3%
Average Sales Price*	\$186,000	<b>\$215,300</b>	+ 15.8%	\$214,333	<b>\$236,900</b>	+ 10.5%
Percent of List Price Received*	99.8%	<b>96.3%</b>	- 3.5%	103.4%	<b>97.3%</b>	- 5.9%
Inventory of Homes for Sale	8	<b>4</b>	- 50.0%	—	—	—
Months Supply of Inventory	4.5	<b>1.8</b>	- 60.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

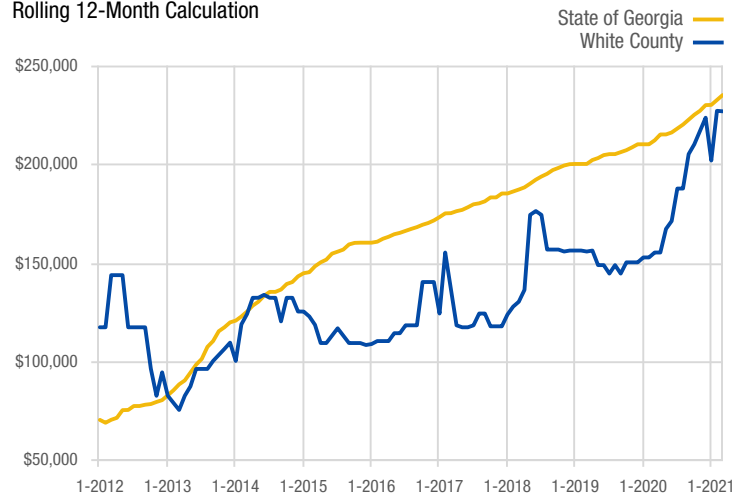
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.  
Current as of April 16, 2021. All data from the multiple listing services in the state of Georgia. Report © 2021 ShowingTime.