

Landway Development Corp

Attention: James Kunisch

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Project: The Arroyos Preserve



**We hold the Solution to
your water storage needs.**

PROPOSAL

Proposal # NSTQ5192-02

Date Sep 14, 2018

Certified Women Owned

Thank you for giving National Storage Tank, Inc. the opportunity to provide you with excellent products and services. National Storage Tank's #1 priority is customer satisfaction. It is our goal to arrive on time and within budget. NSTI is the leading choice for water storage tanks and rain harvesting systems. Our products are specifically designed for Wineries, Municipalities, Commercial & Residential, Homeowners and more.

Quantity	Description	Unit Price	Total
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TANK ESTIMATE

- 1 SteelCore Evolution. Corrugated Bolted Steel Tank with Steel Floor. SCE-3704-LJR Material Kit. G115 Hot Dip Galvanized Corrugated Steel. 1 Year Conditional Structural Warranty. 4.5" roof overhang. 10 degree Structured Roof with J Rib Panels, deck manway and roof cap opening.

Tank Coating - G115 Hot Dipped Galvanized Finish

Nominal Gallons 112,317 Tank Diameter 37.13

Eave Height 14.2 Peak Height 18.08

Roof Style 10° J-Rib Unit Weight

Est Usable Capacity is 105,000 gallons with 12" freeboard

The tank structure kit will include:

- corrugated galvanized steel wall sheets
- high rib corrugated galvanized steel roof panels
- standard roof peak access and cap
- sidewall access panel
- base anchor clips
- necessary hardware for tank assembly
- steel bottom
- grounding rod & geotextile fabric

Penetration flanges shall include:

- sch. 80 PVC tapped and faced outer flange
- sch. 80 PVC drilled and faced inner flange
- grade 18-8 stainless steel hex head cap screws
- neoprene bonded to stainless steel sealing washers

Quantity	Description	Unit Price	Total
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TANK DESIGN

Storage of: Fire Protection

Seismic Use Group: IV

Importance Factor: 1.25; Soil Profile C

Designed to AWWA D103-09/NFPA22

Wind Conditions: 100 MPH

Roof Snow Load: 25 psf

Specific Gravity 1.0

Customer to verify that codes & loads quoted are suitable for location

- 1 PVC30-3704-LVR water containment system will include:
 - a. 10 Year Conditional Prorated Warranty
 - b. Reinforced PVC 30 mil flexible membrane liner, does not carry NSF rating, factory welded seam, rope on top edge & grommets spaced 10.25" apart. Tan on Interior.
 - c. liner hanging hardware
 - d. 8 oz. geo-textile pre-liner

FITTINGS & APPURTENANCES

- 2 2" Sch. 80 PVC WM Penetration Flange set standard wall mount
- 1 4" Sch. 80 PVC WM Penetration Flange Set standard wall mount
- 1 1" TXT Deck/Roof Fitting For Controls
- 1 Anti-Vortex Assembly, Steel Penetration Flange, Wall Mount, 6" with 12" AV Plate
- 1 Reverse Water Liquid Level Indicator - 17.7' with site guage, stainless steel hardware, float and weight
- 1 Interior Ladder Hardware Package. Includes ladder bottom tube, pulley, rope, ladder top hinges, davit and eye bolt. INCLUDES LADDER.
- 1 LDR OS 04RG LDR/CG 42" 4 Ring Exterior Ladder Package with OSHA Safety Cage, Ladder Cover & 3' Gaurd rail with safety step-off
- 2 Standard Grounding Lugs (does not include wire or cable)

Quantity	Description	Unit Price	Total
1	8" Galvanized Gravel Retainer Band (for gravel base) gravel and installation of ring not included		
	LABOR & INSTALLATION		
1	On-Site Tank Fabrication and Install		
	ENGINEERING		
1	Structural Design Package (SDP)		
1	Site Specific Foundation Design AZ PE Wet Stamped- (4 copies) Customer must provide NST with soils report. Self-Anchoring Tank Design for Gravel Ring Foundation. Subject to change per site specific design calcs		
	SubTotal		\$82,920.80

NOTES:

This quote is a budgetary estimate and is subject to change per site specific reports, engineering design and access conditions. Provided by National Storage Tank, Inc.

Shipping charges include estimated packaging and freight to jobsite, and are subject to change. Shipping cost does not include offloading or offloading equipment. It is the customers responsibility to offload tank materials and building equipment at site prior to arrival of crew. Forklift, gradeall or other equipment will be required and is to be provided by customer. Customer is responsible for materials during offload and while sitting at site until NSTI crew arrives. Any damage or loss of parts to kit or equipment, due to offloading or improper care of materials will be charged to the customer. Offloading and offloading equipment can be offered upon request for additional fee; a change order will apply.

1-5 Year warranties will be offered if tank assembly is performed by factory certified personnel. 1 Year warranty will be offered if tank assembly is done by others.

FOUNDATION: Concrete foundation is required for seismic anchoring of tank. Gravel foundation can be engineered for tanks that meet the specific criteria, use and location. This water tank shall be constructed on a concrete or gravel foundation as designed by NSTI and installed by others. Foundation installation can be quoted upon completion of site specific engineered foundation design.

This quote does not include permits, foundation, external piping, water for leak testing or water level controls.

It is the customer's responsibility to review quote for compliance with site plans. Once the quote has been signed, all changes will require a 'Change Order'

Quantity	Description	Unit Price	Total
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Cathodic protection is not included in this quote. It is offered upon request.

ENGINEERING: Will determine if any modifications need to be made to the standard tank design which we have quoted you. Your site specific engineered foundation and tank calcs may require thicker wall sheets, additional roof clips, roof stiffeners, double walls or additional anchor stiffeners. In the case that any changes to the existing tank design occur due to engineering design, a change order will apply. All changes made by engineering - a change order will apply.

Labor & installation are estimated for easy access only. Site walk required for firm pricing. Difficulty of access to jobsite location may incur additional charges - a change order will apply.

Any item not mentioned within this quote is the responsibility of others. The customer is responsible for confirming items on quote meet specifications and plans.

QUOTE VALIDITY: Quote is good for 15 days Release for fabrication must be received within 10 weeks of order date. Noncompliance will result in a price review. Prices are for quantities shown.

PAYMENT TERMS: 30% deposit upon order, 50% due prior to installation, 20% due upon NST scope of work listed above.

SubTotal	\$82,920.80
Tax	\$3,559.60
Shipping	\$1,400.00
Total	\$87,880.40

DESIGN CRITERIA

Upon Order, Structural Engineering for the Tank will commence based on site specific information and or geotech report that must be provided to NST by client. Once completed the tank will be designed in accordance with AWWA D103-09 Specifications, Risk Category, Seismic Requirements, per AWWA, Up to 180 MPH wind speed if required, NFPA22 (if fire tank) 20 PSF live deck load Color Options Available for additional cost - please ask for powder coating pricing. Any items not specifically mentioned within this quote shall be the responsibility of others. Should the order be cancelled after acceptance, the deposit shall be forfeited. CA license # 987765 AZ license #315296 ID license #RCE-48520 WA license #604-274-728

LEAD TIMES:

Approval Submittals: 2-4 Weeks
 Customer Review and Approval: Varies
 Material Fabrication: 6-8 Weeks
 Freight and Mobilization of Crew: Varies
 Tank Field Assembly/ Installation : Varies
 Lead times vary
 Please inform NSTI if faster lead times are required.
 NSTI will make every effort to accommodate your

Notes

Unless otherwise noted within this proposal, prevailing wage rates have not been included or allocated within this proposal. Additional insurance requirements other than standard are not included within this proposal. The tank included utilizes those standards, specifications and or interpretations and recommendations of professionally recognized agencies based on establishing its own design, fabrication and quality criteria, standards, practices, methods and tolerances.

National Storage Tank, Inc. (NSTI) has included within the proposal the above items per customer request.

NOTES: All labor estimations are based on easy access. If jobsite location is found to be hard access once arriving onsite, or if customer has special requirements such as special inspections, safety meetings, confined space requirements, no parking or limited parking additional a revision may be supplied. Unless noted otherwise in your written quote. *Permits, testing, hydro testing, providing, filling or draining of water for any reason, inspections, special inspections, exterior plumbing, county required reports, letter of compliance, & disinfection are the responsibility of others. *Any items not mentioned within this quote are the responsibility of others. *Site must accommodate easy access for a Truck and 25' Trailer or additional hard access fee will apply. *Offloading equipment, 10,000 lb forklift must be supplied by customer unless specified above. *If NSTI is providing off loading and staging, delivery truck must have easy level access to the tank pad and be able to access the site and tank pad within 10 feet and be free of obstructions. *If your project does not meet our delivery requirements, a hard access fee and additional charges will apply. *This quote is subject NSTI standard terms and conditions, available upon request. No exceptions made unless approved in in writing. *Trash bins and restrooms must be available within reasonable distance of pad. Scope of Work: Includes onsite installation of corrugated steel tank. Performed Plumbing includes installation of PVC or Steel flanges for inlet, outlet, overflow and drain. All exterior plumbing connections are by others. EXCEPTIONS & CLARIFICATIONS: NOTE: FOUNDATION MUST HAVE BACKFILL UP TO 6" AROUND

We look forward to providing you with excellent products and service.

Thank you,

Nicole Oblad

Nicole Oblad

Customer Acceptance Date:

Acceptance Signature

Acceptance Printed Name

Resale Certificate Provided to NSTI

Exempt Certificate Provided to NSTI

The above person has the legal authority to purchase on behalf of:

Landway Development Corp