

A high-end hotel lobby with a large, multi-tiered crystal chandelier hanging from a dark, ornate ceiling. The floor is polished and reflective, showing the chandelier and the surrounding furniture. There are several blue sofas with gold-colored coffee tables arranged around the room. The walls are dark with gold accents and framed mirrors.

LEWIS HOSPITALITY

# Rates & Packages

Tailored Hospitality Consulting Solutions for Your Business

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[lewishospitality.co.uk](http://lewishospitality.co.uk)

ABOUT US

# Where Hospitality Meets High Performance

Lewis Hospitality is a global consultancy founded by award-winning executive Michael Lewis. We partner with hotel owners, investors, and operators to transform performance, elevate guest experience, and build teams that thrive.

With decades of leadership across Europe, Africa, Asia, and the Caribbean, we deliver sustainable, profitable, guest-centric operations that outperform their markets.

Company No. 17197197



## OUR SERVICES

# Comprehensive Hospitality Solutions



### Strategic Planning

Clear, compelling strategy with SWOT analysis and roadmaps



### Operations Management

Optimise processes, improve efficiency, and reduce costs



### Financial Management

Budgeting, forecasting, and financial analysis



### Marketing & Sales

Comprehensive strategies to attract and retain customers



### Brand Development

Define positioning, brand story, and transition management



### Hotel Management

Full operational responsibility for day-to-day running



### Human Resources

Recruitment, onboarding, performance management



### Leadership Development

Build and maintain high-performing teams

## PRICING TIERS

# Flexible Packages for Every Need

Choose the engagement model that suits your property. All packages are tailored to your specific requirements.



### Essential

Core consulting support

**From**  
**£2,500/mo**

- Strategic planning sessions
- Monthly performance reviews
- Operations audit & recommendations
- Email & phone support



### Premium

Comprehensive management

**From**  
**£5,000/mo**

- Everything in Essential
- On-site operational support
- Financial management & reporting
- Marketing strategy development
- Staff training programmes



### Elite

Full-service partnership

**Custom Pricing**

- Everything in Professional
- Full hotel management
- Brand development & transition
- Dedicated leadership team
- 24/7 priority support
- Revenue optimisation

ESSENTIAL PACKAGE

# Core Consulting Support

From £2,500 per month

## Strategic Planning

Quarterly strategy sessions to define goals, identify opportunities, and create actionable roadmaps for growth.

## Remote Support

Dedicated email and phone access to our consulting team for ongoing guidance and troubleshooting.

## Performance Reviews

Monthly analysis of key performance indicators with benchmarking against market competitors.

## Industry Insights

Regular market reports and trend analysis to keep your property ahead of the curve.

## Operations Audit

Comprehensive review of current operations with prioritised recommendations for improvement.

## Cost Analysis

Identification of cost-saving opportunities across procurement, staffing, and operations.

PREMIUM PACKAGE

MOST POPULAR

# Comprehensive Management

From £5,000 per month

## Everything in Essential

All core consulting services included as your foundation.

## On-Site Support

Regular on-site visits from our consultants to work directly with your team and assess operations firsthand.

## Financial Management

Full budgeting, forecasting, and P&L analysis with monthly reporting to ownership and stakeholders.

## Marketing Strategy

Development and implementation of comprehensive marketing plans including digital, brand positioning, and channel strategy.

## Staff Training

Customised training programmes for front-of-house, F&B, housekeeping, and management teams.

## Revenue Management

ADR optimisation, channel mix strategy, and demand-based pricing to maximise total revenue per guest.

ELITE PACKAGE

# Full-Service Partnership

Custom Pricing — Tailored to Your Portfolio

## Everything in Premium

All comprehensive management services as the baseline for your partnership.

## Brand Development

Full brand strategy including positioning, story development, customer experience design, and transition management.

## 24/7 Priority Support

Round-the-clock access to our executive team for critical decisions and crisis management.

## Full Hotel Management

Complete operational responsibility — staff recruitment, training, supervision, and day-to-day decision-making.

## Dedicated Leadership

A dedicated senior leadership team embedded within your property, providing continuity and strategic direction.

## Revenue Optimisation

Advanced revenue management across rooms, F&B, events, and ancillary revenue streams to maximise total yield.

PACKAGE COMPARISON

# Find the Right Fit

Service	Essential	Premium	Elite
Strategic Planning	✓	✓	✓
Performance Reviews	Monthly	Bi-weekly	Weekly
Operations Support	Remote	On-site visits	Embedded team
Financial Management	—	✓	✓
Marketing & Sales Strategy	—	✓	✓
Staff Training	—	✓	✓
Full Hotel Management	—	—	✓
Brand Development	—	—	✓
24/7 Priority Support	—	—	✓
<b>Starting From</b>	<b>£2,500/mo</b>	<b>£5,000/mo</b>	<b>Custom</b>

## ADDITIONAL SERVICES

# Bespoke Add-Ons & Project Fees

### Pre-Opening Support

**From £10,000**

End-to-end support for new properties from concept through to opening day, including recruitment, training, and systems setup.

### Turnaround Programme

**From £8,000**

Intensive intervention for underperforming properties. Rapid diagnostic, restructuring, and hands-on leadership to restore profitability.

### Revenue Management

**From £1,500/mo**

Dedicated revenue management including dynamic pricing, channel optimisation, and demand forecasting to maximise yield.

### Mystery Guest Audit

**From £1,000**

Comprehensive guest experience audit with detailed reporting, benchmarking, and actionable improvement recommendations.

## HOURLY & DAILY RATES

# Flexible Hourly & Daily Engagement

For projects, audits, and ad-hoc consulting needs outside monthly packages. Minimum booking: 2 hours or 1 day.

Service Area	Hourly Rate	Daily Rate (8 hrs)
Strategic Consulting	£150	£1,000
Operations Review & Audit	£125	£850
Financial Analysis & Reporting	£135	£900
Marketing & Sales Strategy	£125	£850
Staff Training & Development	£100	£700
Revenue Management	£135	£900
Executive Leadership & Advisory	£200	£1,400

*All rates exclude VAT. Daily rates are based on an 8-hour working day. Travel and accommodation expenses charged at cost where applicable. Discounts available for multi-day bookings of 5+ consecutive days.*

NEXT STEPS

# Let's Start the Conversation

Every engagement begins with a complimentary consultation to understand your property, your challenges, and your ambitions.



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