

Board of Directors Meeting Agenda February 2024

In Attendance:

- 1. Call to Order
- 2. Approval of Minutes from the in person Board of Directors meeting November 25th, 2023.
- 3. Update from the Board:
 - a. President

We are officially licensed! Our fall specialty passed the AKC Rep Audit and we were licensed in December.

We have two donated seminars to discuss. Jess Daltrey has donated a follow up grooming webinar on how to groom feet, and Jennifer Anderson has donated an in-person scent work seminar. We can discuss these further in the discussion points of the meeting.

The NESGA double specialty has been approved by the BOD pending a different chair for each event. I could not find a parent club volunteer, so I have taken over the parent club specialty and passed the NSDTRC-NE to Kate Abeshaus. Kate and I are working on trophies, and we have sweepstakes judges chosen.

We have submitted for the Torrington double BRT/WC/WCI/WCX on June 8/9 to the parent club. I have not yet heard back about this, but they do not send official approval letters until judges are submitted.

We have our judges selected, land confirmed, and AKC approval for our summer retriever test on July 5/6/7. Master will be on July 5, with a Junior/Senior on Sat and a Junior/Senior on Sunday. We need a lot of volunteers, so please plan to be there.

I have submitted the NSDTRC-NE fall specialty to the parent club BOD. I am not looking to do a double specialty here unless someone else wants to chair the 2nd event - parent



club or NSDTRC-NE. Whoever wants Sunday can chair it, and now that we are licensed, it can be a supported entry or a specialty.

Following this year's events, I will be looking to have volunteers step up and take events. I would like to step back from chairing so much and put a focus back on running my dogs.

b. Vice President

I have set up a few items in our teespring account that are ready to roll out. All with our club logo. Unisex Full Zip Hoodie, Mug, 20 oz Stainless Water Bottle, Comfort Tee, Stainless Tumbler - 20 oz, Pint Glass, Notebook, Unisex Premium Hoodie, Tote Bag, Classic Long Sleeve Tee, Holiday Ornament

I'd like to have a few other design options for people to pick from. Request was sent to membership for any ideas.

c. Treasurer

See attachment A. Verbal update on membership billing.

d. Secretary

No report submitted

e. Director - Spencer

Good Evening!

Here is the report in regards to the training days.

First training day idea: Indoor Dock Diving at Wagging Tails. They offer an indoor heated pool that is a full regulation pool. Additionally, I wanted to discuss if we wanted to hire their trainers for some of the younger dogs who might not have the skills to jump off the dock. Once we reach an understanding about whether or not we'll hire them, I can pursue it further. As soon as I hear back I will submit the Event Form on cognito. Here is the link to those who are interested in looking at the location.

https://www.waggingtails.com/indoor-dock-diving/

Second idea: Renting out space at Tails-U-Win. This training day could let me host almost anything as a training day. The link to that form is here: https://www.tailsuwin.com/event-rentals



Third: I wanted to ask the Board if they didn't have any suggestions of local places, since we do have members not in Connecticut. This would allow everyone in the membership to attend a training day and give further ideas for down the line.

f. Director - Bob

No Report Submitted

4. Discussion points:

- a. Donated webinar: Jessica Daltrey, Grooming Feet
- b. Donated Seminar: Jennifer Anderson, in person sentwork seminar
- c. Long-term Storage Research
 - i. The ability to store items outside of google, which is not secure. This is to keep a record of board meetings, documents, policies, event information, and logos/merch artwork used throughout the years.
- d. Setting up our Youtube with past seminars

5. Old Business:

a. N/a

6. New Business:

a. Item #1: Merchandise art ideas

Entry #: 1 - Rochelle Kurth Status: Submitted: 2/16/2024 10:49 AM

Name: Submission Date:

Rochelle Kurth 2/14/2024

Email: Phone:

Goldenk9child@gmail.com (860) 532-9564

Propsal Title:

Merchandise Options

Proposal Description:

This proposal is to discuss two submitted merchandise ideas and decide on an artist budget to create them.

Additional Reasoning:

The two merchandise ideas are field based and fun art that our members are interested in purchasing. The addition of art designs in our merchandise shop gives a variety for people who want to support the club, and any purchased items will help support the club financially.

Does this require a committee or administration? If yes, please explain:

Yes This will need to be added to our merch shop by the merchandise chair.

Does this require financial support? If yes, please explain:

Yes, we will need to decide on a max design budget. To do this we will need to compare that budget to the markup we get on items to see roughly how many items we would need to sell before the design turns a profit for the club. Once a budget is chosen, an artist can be sourced. I am part of an online freelance artist group that ranges in pricing and can easily source someone in our budget.

If this requires financial support, have you discussed your proposal with the treasurer prior to submitting?

Yes

Please upload any supporting documents here:



Nova Scotia Duck Tolling Retriever Club of New England Est. 2022

7. Executive Session:

- a. Item #1:
- b. Item #2:
- c. Item #3:
- d. Item #4:



Nova Scotia Duck Tolling Retriever Club - New England Balance Sheet - Cash Basis December 31, 2023

	Decem	ber 31, 2023	Notes	_
Assets Current Assets				
Specialty Accounts: PayPal Account Advances Clearing	\$	425.16		
Total Specialty Accounts:	\$	425.16	•	
Operating Accounts Certificate of Deposits Wells Fargo Checking Wells Fargo Savings Total Operating Accounts	\$	1,270.62 1,270.62	n/a WF Bank Account (DIT) n/a	
Total Assets	\$	1,695.78	•	
Net Assets Net Assets - Unrestricted Net Assets - Restricted	\$	1,695.78 -		
Total Net Assets	\$	1,695.78	· •	

Nova Scotia Duck Tolling Retriever Club - New England Profit and Loss Summary - Cash Basis For the Year Ended December 31, 2023

	Club Operations			Events		Raffles		Training & Seminars	Sch	unior olarship rogram		Totals 12/31/23
Income:												
Entry Fees Event Income	\$	-	\$	1,085.00	\$	_	\$	-	\$	_	\$	1,085.00
Training Seminar Clinic Income		_		-		_		915.79		_		915.79
Refunds Scratches		_		_		_		-		_		-
Sweeps Entries		_		_		_		_		_		_
Event Trophy Sponsorships		_		25.31		_		_		_		25.31
Auctions Raffles		_		705.00		_		_		_		705.00
Sale of Birds		_		-		_		_		_		-
Merchandise		_		_		_		_		_		_
Banquet		_		_		_		_		_		_
Fun Stuff		_		_		_		_		_		_
Misc.		_		_		_		_		_		_
Junior Scholarship Program		_				3,350.00		-				3,350.00
Contributions Received		_		_		3,330.00		-		_		3,330.00
		10.12		-		-		-		-		10.12
Interest Income		2,160.00		-		-		-		-		
Membership Dues												2,160.00
Total Income:	\$	2,170.12	\$	1,815.31	\$	3,350.00	\$	915.79	\$	-	\$	8,251.22
Expenses:												
AKC Fees: Application Recording	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Judges Fees Expenses Travel Gifts	•	_	•	330.00	•	_	•	-	•	_	•	330.00
Speakers: Fees Expenses Travel Gifts		_		-		_		_		_		-
Event Secretary: Fees CC Exp. Travel		_		22.31		_		_		_		22.31
Workers: Fees Travel Food		_		126.46		_		_		_		126.46
Banquet Expenses		_		120.40		_		_		_		120.40
Facility Equipment Rental				50.00				_				50.00
Poppers Primers		_		30.00		_		-				30.00
Birds		_		335.00		-		-		_		335.00
Hospitality Gifts for Competitors		_		333.00		-		-		_		333.00
Copy Printing Postage		-		27.38		-		-		-		27.38
		-		27.36		-		-		-		27.36
Trial Event Supplies		022.54		1,541.85		-		-		-		_
Prizes: Ribbons Trophies Awards		932.54		1,341.83		-		-		-		2,474.39
Merchandise		-		-		1 525 00		-		-		1 725 00
Fundraisers: Auctions Raffles		-		-		1,735.09		-		-		1,735.09
Training Seminars Clinics		-		-		-		32.94		-		32.94
Administrative Costs		155.28		-		-		-		-		155.28
Membership		199.53		-		-		-		-		199.53
Donations Made		-		-		-		-		-		-
Education Seminars		-		-		-		-		-		-
Food Meals		-		-		-		-		-		-
Insurance		700.00		-		-		-		-		700.00
Website		350.76		-		-		-		-		350.76
Junior Scholarship Program		-		-		-		-		-		-
Professional Services		-		-		-		-		-		-
Supplies Records		-		-		-		-		-		-
Travel		-		-		-		-		-		-
Miscellaneous				16.30		-				-		16.30
Total Expenses:	\$	2,338.11	\$	2,449.30	\$	1,735.09	\$	32.94	\$	-	\$	6,555.44
Net Income to Club:	\$	(167.99)	\$	(633.99)	\$	1,614.91	\$	882.85	\$		- \$	1,695.78

Nova Scotia Duck Tolling Retriever Club - New England Profit and Loss Summary - Events (Cash Basis) For the Year Ended December 31, 2023

	Specialty		Specialty		Specialty		Specialty		Specialty		Specialty		Specialty		(2023 Club WC	C	2024 lub WC	E	vent 3	Ev	ent 4	Ev	ent 5	Event 6		Event 7		1	Totals 12/31/23	
Income:																															
Entry Fees	\$	-	\$	1,085.00	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,085.00													
Refunds Scratches		-		-		-		-		-		-		-		-		-													
Sweeps Entries		-		-		-		-		-		-		-		-		-													
Event Trophy Sponsorships		25.31		-		-		-		-		-		-		-		25.31													
Auctions Raffles		705.00		-		-		-		-		-		-		-		705.00													
Sale of Birds		-		-		-		-		-		-		-		-		-													
Merchandise		-		-		-		-		-		-		-		-		-													
Banquet		-		-		-		-		-		-		-		-		-													
Fun Stuff		-		-		-		-		-		-		-		-		-													
Misc.		-						-		-		-		-		-		_													
Total Income:	\$	730.31	\$	1,085.00	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,815.31													
Expenses:																															
AKC Fees: Application Recording	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-													
Judges: Fees Expenses Travel Gifts		50.00		100.00		180.00		-		-		-		-		-		330.00													
Event Secretary: Fees CC Exp. Travel		-		22.31		-		-		-		-		-		-		22.31													
Workers: Fees Travel Food		-		126.46		-		-		-		-		-		-		126.46													
Banquet Expenses		-		-		-		-		-		-		-		-		-													
Facility Equipment Rental		-		50.00		-		-		-		-		-		-		50.00													
Poppers Primers		-		-		-		-		-		-		-		-		-													
Birds		-		335.00		-		-		-		-		-		-		335.00													
Hospitality Gifts for Competitors		-		-		-		-		-		-		-		-		-													
Copy Printing Postage		-		27.38		-		-		-		-		-		-		27.38													
Trial Event Supplies		-		-		-		-		-		-		-		-		-													
Prizes: Ribbons Trophies Awards		1,541.85		-		-		-		-		-		-		-		1,541.85													
Merchandise		-		-		-		-		-		-		-		-		-													
Fundraisers: Auctions Raffles		-		-		-		-		-		-		-		-		-													
Miscellaneous				16.30		-		-		-		-		-		-		16.30													
Total Expenses:	\$	1,591.85	\$	677.45	\$	180.00	\$	-	\$	-	\$	-	\$	-	\$	-	\$	2,449.30													
Net Income to Club:	\$	(861.54)	\$	407.55	\$	(180.00)	\$	-	\$		\$	-	\$	-	\$	-	\$	(633.99)													

Nova Scotia Duck Tolling Retriever Club - New England Profit and Loss Summary - Raffles (Cash Basis) For the Year Ended December 31, 2023

	Raffle #1 Ruffland #1		Raffle #2 Ruffland #2		Raffle #3 Table		Raffle #4 Winger		Raffle #5		Raffle #6		Raffle #7		Raffle #8		Totals 12/31/23	
Income:																		
Entry Fees	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Refunds Scratches		-		-		-		-		-		-		-		-		-
Sweeps Entries		-		-		-		-		-		-		-		-		-
Event Trophy Sponsorships		-		-		-		-		-		-		-		-		-
Auctions Raffles		800.00		800.00		1,000.00		750.00		-		-		-		-		3,350.00
Sale of Birds		-		-		-		-		-		-		-		-		-
Merchandise		-		-		-		-		-		-		-		-		-
Banquet		-		-		-		-		-		-		-		-		-
Fun Stuff		-		-		-		-		-		-		-		-		-
Misc.										-		-		-		-		-
Total Income:	\$	800.00	\$	800.00	\$	1,000.00	\$	750.00	\$	-	\$	-	\$	-	\$	-	\$	3,350.00
Expenses:																		
AKC Fees: Application Recording	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Judges: Fees Expenses Travel Gifts		-		-		-		-		-		-		-		-		-
Event Secretary: Fees CC Exp. Travel		-		-		-		-		-		-		-		-		-
Workers: Fees Travel Food		-		-		-		-		-		-		-		-		-
Banquet Expenses		-		-		-		-		-		-		-		-		-
Facility Equipment Rental		-		-		-		-		-		-		-		-		-
Poppers Primers		-		-		-		-		-		-		-		-		-
Birds		-		-		-		-		-		-		-		-		-
Hospitality Gifts for Competitors		-		-		-		-		-		-		-		-		-
Copy Printing Postage		-		-		-		-		-		-		-		-		-
Trial Event Supplies		-		-		-		-		-		-		-		-		-
Prizes: Ribbons Trophies Awards		-		-		-		-		-		-		-		-		-
Merchandise		-		-		-		-		-		-		-		-		-
Fundraisers: Auctions Raffles		328.90		423.01		641.27		341.91		-		-		-		-		1,735.09
Miscellaneous									-	-		-		-		-		
Total Expenses:	\$	328.90	\$	423.01	\$	641.27	\$	341.91	\$	-	\$	-	\$	-	\$	-	\$	1,735.09
Net Income to Club:	\$	471.10	\$	376.99	\$	358.73	\$	408.09	\$	-	\$	-	\$	-	\$	-	\$	1,614.91

Nova Scotia Duck Tolling Retriever Club - New England Profit and Loss Summary - Training (Cash Basis) For the Year Ended December 31, 2023

	Training 1		Tr	aining 2	Training 3		Training 4		Training 5		Training 6		Training 7		Training 8		Γotals 2/31/23
Income:																	
Training Seminar Clinic Income	\$	510.91	\$	404.88	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 915.79
Refunds Scratches		-		-		-		-		-		-		-		-	-
Sweeps Entries		-		-		-		-		-		-		-		-	-
Event Trophy Sponsorships		-		-		-		-		-		-		-		-	-
Auctions Raffles		-		-		-		-		-		-		-		-	-
Sale of Birds		-		-		-		-		-		-		-		-	-
Merchandise		-		-		-		-		-		-		-		-	-
Banquet		-		-		-		-		-		-		-		-	-
Fun Stuff		-		-		-		-		-		-		-		-	-
Misc.		-				-		-		-		-		-		-	
Total Income:	\$	510.91	\$	404.88	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 915.79
Expenses:																	
Training Seminars Clinics	\$	18.32	\$	14.62	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 32.94
Speakers: Fees Expenses Travel Gifts		-		-		-		-		-		-		-		-	-
Event Secretary: Fees CC Exp. Travel		-		-		-		-		-		-		-		-	-
Workers: Fees Travel Food		-		-		-		-		-		-		-		-	-
Banquet Expenses		-		-		-		-		-		-		-		-	-
Facility Equipment Rental		-		-		-		-		-		-		-		-	-
Poppers Primers		-		-		-		-		-		-		-		-	-
Birds		-		-		-		-		-		-		-		-	-
Hospitality Gifts for Attendees		-		-		-		-		-		-		-		-	-
Copy Printing Postage		-		-		-		-		-		-		-		-	-
Event Supplies		-		-		-		-		-		-		-		-	-
Prizes: Ribbons Trophies Awards		-		-		-		-		-		-		-		-	-
Merchandise		-		-		-		-		-		-		-		-	-
Fundraisers: Auctions Raffles Miscellaneous		-		-		-		-		-		-		-		-	-
	Ф.	10.22	Ф.	14.62	Ф.				Ф.		•		Ф.		ф.		 22.04
Total Expenses:	3	18.32	<u> </u>	14.62	\$	-	3	-	\$	-	3	-	\$	-	3	-	\$ 32.94
Net Income to Club:	\$	492.59	\$	390.26	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 882.85