

September 2025



LUXURY HOSPITALITY SALES

LEISURE | GROUPS | MARKETING

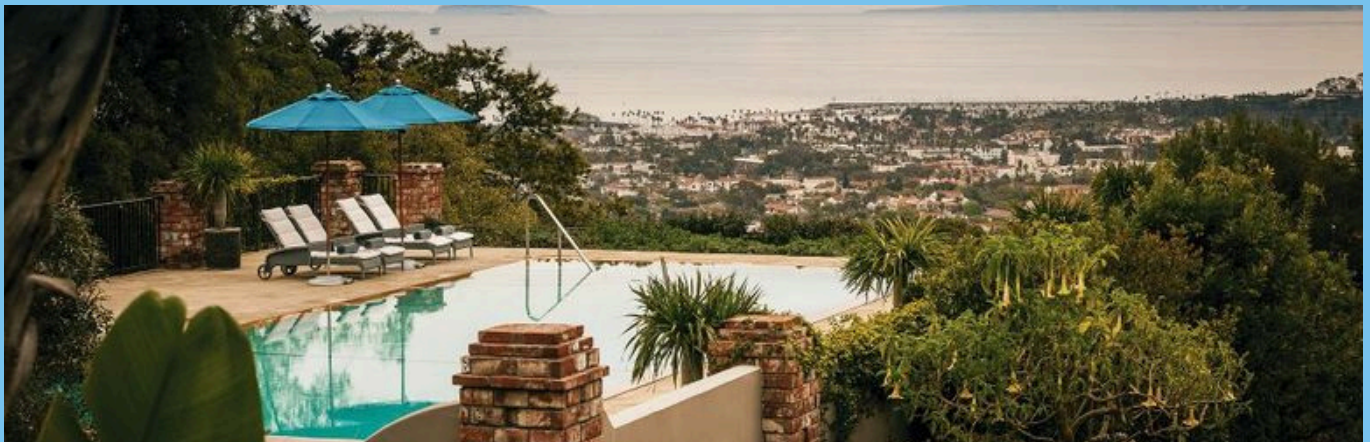
Here at LHS, our team is always on the hunt for destinations that make jaws drop and hearts skip a beat. In this edition of our newsletter, we're sharing two America's iconic retreats – venues with history, charm, and style that turn every event into an unforgettable experience. Think of it as your insider's guide to creating moments your guests will talk about for years. I hope you enjoy these icons!

We are at your service to research the best venues for your next event. My site selection and expert negotiation services are complimentary to you.



AMERICA'S ICONIC RETREATS

El Encanto, Santa Barbara, CA



Opened in 1918, beloved Hollywood stars were frequent guests. El Encanto has sweeping views of the Pacific and embodies the California Riviera Lifestyle.

What we love about El Encanto:

*Boutique in size - 90 accommodations (ideal for buyouts)
Indoor/Outdoor Options - Beautiful terraces, gardens, and
views of the ocean (Insta-worthy moments)*

*Locally sourced California Cuisine and private wine tastings
(including nearby Santa Ynez Valley vineyards)*

*Direct flights to Santa Barbara (15 minutes to the property)
90 minutes from LAX (easy access)*

Chatham Bars Inn, Chatham, MA



Set on 25 private acres perched on Cape Cod's shoreline, Chatham Bars Inn combines classic New England architecture with a storied past—originally built in 1914 as a luxury getaway for Boston's elite. This historic charm immediately elevates any event.

What we love about Chatham Bars Inn:

217 rooms & cottages with incredible ocean views (ideal for larger buyouts)

Multiple venues, including a 250-person ballroom, oceanfront terraces, gardens, and intimate cottages (Insta-worthy moments)

Pier-to-plate dining crafted in collaboration with the resort's own farm and local fishermen. Unique culinary experiences such as clambakes, farm dinners, oyster tastings, lobster feasts, sailing, oyster tours, culinary classes, and wellness activities. (teambuilding)



Expert Tips: How LHS Elevates Your Next Event

Planning a meeting or event?

That's where I come in.

Leverage Market Insights – We keep our finger on the pulse of luxury destinations, so you know what's trending and what delivers real ROI.

Research & Vet Properties – From hidden gems to iconic resorts, we'll match your group with the perfect setting.

Negotiate Smarter Contracts – We know where you can (and should) push for added value—whether it's concessions, upgrades, or cancellation flexibility.

Streamline the Process – Acting as your partner, we take the heavy lifting off your plate so you can focus on creating experiences, not spreadsheets.

Your next event deserves more than just a venue—it deserves a strategy. Let LHS help you design an unforgettable program, backed by expertise, relationships, and results.

