

# How SecureTech Helped a Historic Synagogue

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# 1. The Problem



Many religious organizations are funded by donations, but even the most generous support can fall short of providing an adequate budget for security. The question arises, **how do they ensure the safety of their congregations?**

## A Special Grant

The Department of Homeland Security & Emergency Services has a **Non-Profit Security Grant Program (NSGP)** which provides funding for physical security enhancements and other security-related services to non-profit organizations that are at high risk of a terrorist attack

**Information regarding eligibility and instructions for applying for the grant can be found here: <https://www.dhses.ny.gov/state-funded-programs>**

# 2. Where SecureTech Comes In

When SecureTech met with the Executive Director of Temple Israel Great Neck (TIGN), Jamey Kohn, we conducted a discovery call in order to understand TIGN's situation. What SecureTech learned from this conversation:

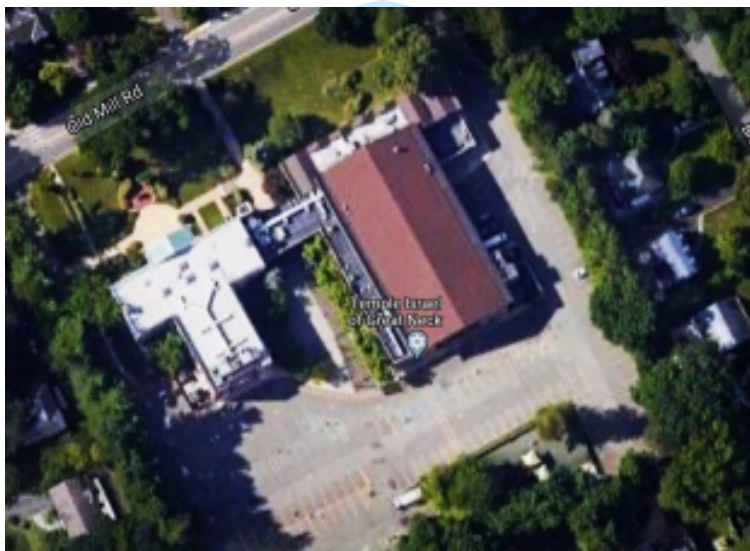
TIGN's team was in the grant application process and they expected us to be ready to act if notified that they had received the grant.

- They desired additional layers of security and **upgrades** to existing systems.
- Multiple companies were handling aspects of their security and were **not well-integrated**.
- TIGN's surveillance systems did not cover every desired zone, and many **cameras were malfunctioning**.
- Accessing recordings was **difficult and frustrating** for staff.

SecureTech stayed in touch with TIGN until they were officially awarded the grant in April 2021.

### 3. The Site Visit

After being awarded the grant, TIGN invited SecureTech to see their facility. The co-owners of SecureTech Systems, Jawad and Joseph, personally conducted a walkthrough of the site within 48 hours. SecureTech requested that key personnel related to the building security be present for the walkthrough to provide additional information. This included their head of security, executive director, maintenance staff, and the building engineer.



### 4. The Solution: Designing & Engineering for the NSP Budget

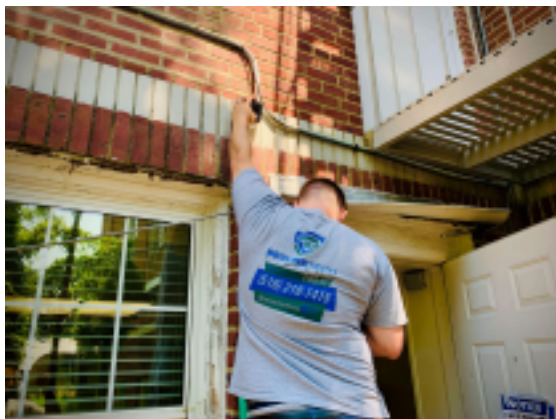
After SecureTech concluded the discovery process, we hit the drawing board. A *major advantage of the NSGP is that recipients receive an itemized budget that details how much can be spent on each aspect of the project.*

With this information, SecureTech made every dollar of TIGN's grant allocations count. We contacted the manufacturers' representatives, who assisted with equipment selections by weighing the quality, function, and price of each component. Every selection and the location of every device was overseen by a team consisting of the product experts, the engineers, and the installation team. SecureTech promptly sent a proposal to TIGN with all relevant information included, that clearly communicated exactly how the proposed security upgrades would meet their objectives within their budgetary requirements. TIGN accepted the proposal and also requested a service agreement for a term of 5 years.



## 5. Implementation & Training

After acceptance, SecureTech promptly ordered the equipment and began wiring and planning installation during the two-week delivery window. Upon arrival, the team completed the project in just **five business days**, incorporating necessary changes during installation. Once installation and configuration were finished, SecureTech scheduled a two-hour training session with our management team, key TIGN personnel, and two product experts from the manufacturer.



## 6. Testimonial



"Hiring SecureTech Systems for my facility's needs was a great decision. The owners are professional, experienced and extremely knowledgeable in their field.. In 12 years as an Executive Director, I have never seen this level of professionalism from a security company.. I cannot express how happy we are with this company and would recommend them to friends, family and business associates.



*Jamey Kohn, Executive Director, Temple Israel of Great Neck*

## 7. Conclusion

### **We Can Help Your Organization, Too**

SecureTech would love to discuss your organization's needs. Regardless of whether you decide to proceed with us or another security company, we're happy to assist you with the information you need for your project.

SecureTech believes in educating clients so that they can make informed decisions regarding products and services that are vital to the safety of their people and assets.

In addition to Surveillance Cameras (CCTV), SecureTech Systems can also assist in the installation of:

- Access Controlled Doors
- Door Position Indication
- Burglar Alarms
- Mass Notification Systems / Public Announcement Systems
- Emergency Lockdown Systems

- LED Strobe Lights/Signage
- Audio/Visual Systems



Please do not hesitate to contact our team to share any questions, comments or concerns.

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