

GMCC MLO 10 Commandments

1. For brand new mlo: must read this link: [UW Guidenlines](#):
2. Click [Onboarding Documents](#), read all documents.
3. Click [How to start first loan with GMCC](#), read document.
3. Use ask Poli. Or use gmcc AI. Fanne Mae AI tab on forms.gmccloan.net
4. Learn to use consumer connect on your own using Gmccloan.com. Learn 1008/1003 basic loan app requirements. Also on forms.gmccloan.net for the pre approval and EPO form (mention EPO form a. Must)
5. Run Epps for agency Loanex for non-qm. 1 case study , sign up on Loanex, clicking on ONBOARDING on forms.gmccloan.net
6. goto AI tab on forms.gmccloan.net , click AI Programs, AI Scenario, Fanne AI guidelines, sign up GMCC LITE (mobile, AI version)
7. Special gmcc programs. Community lending. Gmcc universe foreigner Hermes radiant (Rolex — lol) Felicity (jumbo prime): study special.gmccloan.com so you can know more your borrowers – smiling
8. A must join Thursday 1pm how to close file using encompass
9. Click on how to apply new state license, click on onboarding of forms.gmccloan.net
10. Spending 2* 8 hours (4*4 hours) going thorough forms.gmccloan.net every single link without login, must spend at least 4 hours daily, learning & marketing (video, social media, wechat, tiktok, youtube, linked in, IG.... Little red book , email, text, CRM mortgage return) , should talk to at least 3-5 ppl (referral partners, realtors, CPA, Financial Planners, accountants, builders, real estate offices) weekly if not daily . The more efforts you put in, the more loans you are closing or helping more borrowers