

GMCC Mentorship Agreement

This Mentorship Agreement is entered into by and between **Mentor:** _____ and **Mentee:** _____, effective _____.

1. Purpose

The Mentor will guide the Mentee through the transition to GMCC and the Mentee's initial loan files by providing hands-on support, program knowledge, professional guidance, and accountability.

2. Commission Split

For loans originated by the Mentee during the mentorship period, commissions will be split as follows: **Mentor** ____% / **Mentee** ____%. The two percentages should total 100%.

3. Files Covered

This split applies to a minimum of ____ **files** originated by the Mentee, unless otherwise agreed in writing by both parties.

4. Duration & Commitment

The mentorship will run for ____ (typically 6 months), during which:

- The Mentee will attend weekly meetings and follow the Mentor's guidance, expectations, and timelines.
- The Mentor will provide guidance on agreed dates and times, including reasonable support between meetings as needed.
- Both parties communicate promptly and professionally.

5. Mentor Responsibilities

- Provide hands-on guidance through the Mentee's initial loan file(s).
- Share current GMCC programs, processes, systems, and tools.
- Provide honest evaluations, constructive feedback, and practical recommendations for improvement.

6. Mentee Responsibilities

- Treat the lending career as a top priority and remain self-driven, prepared, and resourceful.
- Be accountable by taking notes, studying independently, completing assigned tasks, and applying feedback.
- Attend all required trainings, bootcamps, meetings, and other learning opportunities identified by the Mentor or GMCC.

7. Additional Terms

Any additional terms discussed by the Mentor and Mentee must be documented in writing and acknowledged by both parties here.

8. Confidentiality

Both parties agree to keep confidential any proprietary GMCC information, borrower data, loan file details, and other non-public information shared during the mentorship.

9. Signatures

Mentor: _____

Date: _____

Mentee: _____

Date: _____