

CLASSIC FOODS, INC.

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Period 6, 2022 BONUS PLAN

ELIGIBILITY & BONUS CRITERIA

1. Must be assigned to a bonus eligible position on the first day of the bonus period.
2. Must be employed in said eligible position on the day of distribution to receive a payout.
3. Must be in a qualifying management position working at least 30 hours per week average for the period.

(WDRV and FSA GM Inspections must be completed for every subordinate for both inspections before the store TEAM will be eligible for either of the individual WDRV or FSA bonuses!!!)

WDRV EMPHASIS

PAID BY PERIOD

Details:

- Each line item on the summary is 1 point. This includes the subsection and systems points which is a total of 25 points (subsection) and 10 points (systems) totaling possible points to be 35.
- GM must complete a WDRV on every Subordinate Manager to be eligible for bonus. Each WDRV must be scheduled and submitted on the Monday morning paperwork for the following weeks inspection schedule. All inspections must be completed by the end of the Period.
- **DM will do an announced WDRV, and will schedule with the GM a minimum of 1 week before inspection. DM's score will be used for bonus calculations.**
- If Franchise Coach or Franchise Trainer does inspection during the period their inspection score will be used instead of the DM's.

	<u>GM</u>	<u>RM/SS</u>
32 points or better	300	225
30 points or better	200	125

FSA EMPHASIS

PAID BY PERIOD

	<u>GM</u>	<u>RM/SS</u>
No Critical's allowed, score 90% or higher	300	225
1 – Critical allowed, score 85% or higher	200	125

Details:

- GM must complete an FSA on every Subordinate Manager for DP 1 or 3 to be eligible for bonus. Each FSA must be scheduled on the Monday morning paperwork for the following weeks inspection schedule. All inspections must be completed by the end of the Period.
- **DM will do an announced FSA for DP 1 or 3, and will schedule with the GM a minimum of 1 week before inspection. DM's score will be used for bonus calculations.**
- If Ecosure does inspection during the period their inspection score will be used instead of DM's.

FOOD COST EMPHASIS

<u>PAID BY PERIOD</u>	
<u>GM</u>	<u>RM/SS</u>
300	300

Details regarding bonus:

- Diff % Food Cost must achieve **2.80% or less of ideal food cost** found on RTI Food Cost Comparative Report for each week of the Period.

TOTAL BONUS AVAILABLE FOR PERIOD

	<u>GM</u>	<u>RM/SS</u>
FOOD COST EMPHASIS	\$300	\$300
WDRV EMPHASIS	\$300	\$225
FSA EMPHASIS	\$300	\$225
TOTAL	\$900	\$750