

CLASSIC FOODS, INC.

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Period 9, 2021 BONUS PLAN

ELIGIBILITY & BONUS CRITERIA

1. Must be assigned to a bonus eligible position on the first day of the bonus period.
2. Must be employed in said eligible position on the day of distribution to receive a payout.
3. Must be in a qualifying management position working at least 30 hours per week average for the period.

LABOR EMPHASIS

PAID BY PERIOD

<u>GM</u>	<u>RM/SS</u>
400	300

- At the beginning of the Period the crew curricula average will be used as the Base crew curricula
- Each week you will need a minimum of .10 increase in WeLearn and/ or once achieving 17 crew curricula not decreasing from 17 as the WeLearn Average crew curricula
- Must achieve employee base for period 9

3760	Employee Base =	40 employees
5325	Employee Base =	44 employees
9649	Employee Base =	42 employees
12098	Employee Base =	25 employees
- WeLearn Employee list must be kept current at all times and will be verified at the end of the period.
- RTI Transmittal report will be used to identify total employment at the end of Period.

FOOD COST EMPHASIS

PAID BY PERIOD

<u>GM</u>	<u>RM/SS</u>
300	300

Details regarding bonus:

- Diff % Food Cost must achieve **3% or less of ideal food cost** found on RTI Food Cost Comparative Report for week 1, week 2, week 3, and week 4 of the Period.

SMG VOC EMPHASIS

PAID BY PERIOD

Details:

- Any employee employed for the length of the period will be eligible, and will be put into a drawing for: **(2) \$100, (4) \$50, and (26) \$25** gift cards with possible 32 winners per eligible store.
- Store SMG drivers must be **60%** or greater for the Taste of Food driver and **60%** or greater for the Cleanliness driver to be eligible for the store drawing.

TOTAL BONUS AVAILABLE FOR PERIOD

	<u>GM</u>	<u>RM/SS</u>
LABOR EMPHASIS	\$400	\$300
FOOD COST EMPHASIS	\$300	\$300
TOTAL	\$700	\$600
SMG VOC EMPHASIS		Store drawing of \$1050 gift cards