

At IAM Trading PLC, every sample is reviewed through a structured quality assessment process combining Ethiopian coffee grading standards, physical analysis, sensory evaluation, and traceability verification.

1 COFFEE IDENTIFICATION

SAMPLE INFORMATION

Sample ID: IAM- _____
Evaluation Date: _____
Exporter: IAM Trading PLC
Coffee Origin: ☐ Ethiopia
Region:
☐ Sidamo ☐ Yirgacheffe ☐ Guji ☐ Harrar
☐ Limu ☐ Jimma ☐ Nekemte ☐ Other: _____
Zone / Woreda: _____
Farm / Washing Station: _____
Producer / Cooperative: _____

2 TRACEABILITY PROFILE

COFFEE JOURNEY

Production Year: _____
Harvest Season: _____
Altitude Range: _____ MASL
Variety:
☐ Ethiopian Heirloom ☐ Indigenous Variety
☐ Mixed Cultivar ☐ Other: _____
Processing Method:
☐ Washed ☐ Natural ☐ Honey ☐ Experimental
Drying Method:
☐ Raised Beds ☐ Patio Drying ☐ Mechanical Drying ☐ Other: _____

3 PHYSICAL QUALITY EVALUATION

GREEN COFFEE ASSESSMENT

CATEGORY	RESULT
Moisture Content	_____ %
Screen Size	_____
Bean Appearance	☐ Excellent ☐ Good ☐ Acceptable
Color	☐ Uniform ☐ Slight Variation
Density	☐ High ☐ Medium ☐ Low
Defects Observed	_____

Physical Quality Notes:

6 QUALITY CLASSIFICATION

ETHIOPIAN GRADE INFORMATION

ECTA Grade:
☐ Grade 1 ☐ Grade 2 ☐ Grade 3
☐ Grade 4 ☐ Grade 5
Specialty Classification:
☐ Specialty ☐ Premium Commercial ☐ Commercial

Final export classification is confirmed through official Ethiopian Coffee and Tea Authority certification procedures.



7 IAM BUYER RECOMMENDATION

RECOMMENDED FOR

☐ Specialty Roasters
☐ Premium Blends
☐ Espresso Programs
☐ Filter Coffee Programs
☐ Retail Coffee Brands
☐ Industrial Coffee Buyers
Suggested Roast Profile:
☐ Light ☐ Medium ☐ Medium-Dark

Buyer Notes:
"This coffee demonstrates..."

4 CUP EVALUATION

SENSORY PROFILE

Cupping Method: Standardized sensory evaluation
Sample Roast Date: _____
Evaluator: _____

AROMA & FRAGRANCE	Score: _____ / 10	Notes: ☐ Floral ☐ Fruity ☐ Citrus ☐ Chocolate ☐ Spice ☐ Other: _____
FLAVOR	Score: _____ / 10	Notes: _____
ACIDITY	Score: _____ / 10	Character: ☐ Bright ☐ Clean ☐ Citrus ☐ Wine-like ☐ Mild
BODY	Score: _____ / 10	Character: ☐ Light ☐ Medium ☐ Full
SWEETNESS	Score: _____ / 10	Notes: _____
AFTERTASTE	Score: _____ / 10	Notes: _____
BALANCE	Score: _____ / 10	Notes: _____

5 OVERALL CUP PROFILE

FLAVOR NOTES

☐ Jasmine ☐ Bergamot ☐ Blueberry ☐ Strawberry ☐ Stone Fruit
☐ Chocolate ☐ Caramel ☐ Nutty ☐ Tea-like ☐ Floral

Primary Characteristics:

CUP SCORE:

____ / 100

IAM QUALITY COMMITMENT BEYOND THE BEAN

At IAM, quality is not measured only by the cup.
It is measured through:

- ☒ Verified origin
- ☒ Transparent sourcing
- ☒ Consistent evaluation
- ☒ Responsible export practices
- ☒ Reliable supply partnerships



From Ethiopian soil to your roasting facility —
every step matters.