



QUARTERLY UPDATE – Q1 2025 – FOR PROFESSIONAL INVESTORS ONLY

An active global equity growth strategy focussed on companies that have materially adopted AI to gain a competitive advantage. Managed with the help of a proprietary AI platform and on a high conviction, bottom-up basis. Consisting of a portfolio of companies across regions and sectors that are expected to become significant benefactors of the 4th industrial revolution.

COMMENTARY

Q1 2025

Unless otherwise stated, all data and commentary have been provided by Landseer Asset Management UK LLP

Past performance is no guarantee of future results.

By any measure, Q1 2025 was a bumpy period for global equity markets, and there was a significant bifurcation in returns across regions. European bourses performed strongly, buoyed by significant fiscal stimulus (most notably a huge ramp-up in defense spending as Germany starts to re-arm) and two ECB rate cuts. By contrast, US equity markets performed poorly as sentiment was hit by concerns related to something that President Trump openly refers to as his favourite word – tariffs. The US administration unleashed tariffs on Mexico, Canada and China in February, and then announced new tariffs on steel, aluminium and autos in March. Market fears that these moves could be the forebear of a wider global trade war subsequently proved to be correct, as Trump delivered a blizzard of global tariffs on in early April.

Given this backdrop, it is perhaps not surprising that the S&P 500 registered a dollar total return loss of -4.3% in Q1. Japan also performed poorly as FX strength weighed on sentiment. Europe had a great quarter, with the MSCI Europe ex UK registering a local currency total return of 6.4%. Developed markets finished the quarter in the red in dollar terms however, reflecting the weakness of US markets.

Stylistically, there was significant bifurcation in returns too as globally ‘value’ investment styles returned +5.0% in US dollars whilst global growth styles returned -7.7% (source: MSCI, based on MSCI World Value and World Growth indices, total return performance in USD).

Over the quarter, the Strategy produced a performance of -12.8% (I GBP Base Acc share class – source: Morningstar). The Fund is not managed against a specific index or sector. Over the last 12 months, the Fund has produced a performance of -1.2% in GBP (source: Morningstar).

In January 2025, as previously reported in our monthly update, we added two new names, starting positions in a company that is a provider of metrology devices for process controls used in semiconductor manufacturing, and in a leading provider of automated testing equipment and industrial automation. These purchases were funded by complete exits from our positions in ASML and Synopsys.

February was a relatively busy month for portfolio activity by our own standards; long-term investors in the Fund will know that we emphasise a long-term, high-conviction and low-turnover investment approach, where every position within the Fund is held on merit. New positions in February included a leading provider of online real estate marketplaces, information, and analytics. The company is using AI to revolutionise real estate through the use of digital twins. We started a position in a company which provides advanced analytics and AI solutions to companies across a range of sectors, including healthcare, financials, media and retail. We also started a position in a provider of financial data and industry insights, which is leveraging AI to provide better solutions for its clients through the deployment of sophisticated machine learning models. In the healthcare space, we started a position in a company that is using AI to deliver better treatment for diseases (such as cancer) through genomic profiling – in the long term, this means better diagnoses and better patient outcomes. In China, we started a position in a world-leading internet and technology company that uses AI across its business. Complete exits in February included positions in the technology supply chain, and in healthcare services.

In the last month of the quarter, we started new positions in a US-based tower company and a Japanese manufacturer of semiconductor equipment. Complete exits in March 2025 included our long-held position in Globant. We also exited a US cyber security position, and a semiconductor capital equipment provider.



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Positive contributors to performance in Q1 2025 included PDD, Mercado Libre and Deere & Co. PDD delivered a slightly confusing set of numbers in late March, but crucially sales & marketing spend was much lower than the Street had feared, and non-GAAP net profits came in ahead of consensus expectations. The company continues to win market share domestically, and we expect that Temu's localisation strategy will help to drive further growth. Mercado Libre delivered a stellar Q4, with net revenue of \$6.1bn and net income of \$639m. Mercado Libre's commerce operations thrived in the fourth quarter, with unique buyers exceeding 67 million in the quarter marking a notable 24% increase YoY and crossing the 100 million mark over the last twelve months for the first time. Gross merchandise value (GMV) rose 8% YoY, to reach \$14.5 billion while items sold on the commerce platform increased by 27% YoY. Brazil and Mexico both delivered solid growth, with GMV rising by an impressive FX-neutral rate of 32% and 28% respectively, even against high comparative figures. Deere's Q1 earnings were flattered by a \$163m tax benefit but crucially the firm left 2025 guidance unchanged despite the worsening global concerns over Trump's tariffs. While questions on inventories are still outstanding, Deere is undoubtedly executing better than its competitors. On top of that, pricing discipline and precision agriculture were clear positives for Deere, and left investors with optimism that the second half could deliver the much-awaited cycle inflection.

Negative contributors to performance in Q1 2025 included Nvidia, Tesla and Alphabet. NVDA's shares were hit by growth fears, supply chain noise, and tariff and regulatory risks, most notably in relation to the US and China. Moreover, after several stellar years of returns the stock has taken a well-deserved breather. Whilst NVDA's sales in China have reached record levels (~\$17bn in FY2025), we would note that Chinese sales (as a % of total revenues) are at a 10-year low. Sentiment has clearly pivoted, but AI spending intentions continue to rise, and the product cycle is still in its early phase. From a valuation perspective, history suggests that investors have tended to fare well over the longer term when the valuation is at or around current levels. Tesla had a difficult quarter. Deliveries of vehicles were weak as the company managed down inventory and closed manufacturing lines ahead of the launch of the updated Model Y, whilst Musk's controversial role in the DOGE and his perceived libertarian sympathy is affecting consumer perception of the brand. Clearly a trade war is not helpful for auto makers with global production facilities and complex supply chains, where the same part or component may cross borders multiple times before being fitted to the vehicle. Alphabet's Q4 results revealed a slight miss in the cloud business, as the company were capacity constrained in the teeth of the surge in demand for leading edge data centre capacity. To address this, Alphabet provided a whopping CAPEX guide to some \$75bn for 2025 which, alongside little actionable commentary on operating leverage, weighed on shares. The prospect of a trade war-provoked recession is clearly not helpful for advertising spending (although YouTube has been buoyed by hefty spending on political ads). There were no signs of any cracks in Google's search empire, which continued to deliver healthy rates of growth as AI overviews drive up query volume.

Early April 2025 has seen heavy falls in global equities, with the S&P 500 slumping more than 10% in USD terms in two days. Such moves are very unusual in financial markets; indeed, analysis from Gavekal suggests that there have only been three previous occasions since 1952 when the S&P 500 has fallen more than 10% in two consecutive days – October 1987 (Black Monday), November 2008 (Global Financial Crisis) and March 2020 (Covid-19 pandemic).

In our outlooks we usually discuss prospects for AI but given the recent moves in markets we wanted to give some perspective on the recent volatility. First, and perhaps most importantly, we would suggest not to panic; selling post a heavy short-term equity market sell-off guarantees that investors crystallise their recent losses, and past experience would suggest that Mr Trump can and does change his mind; moreover, high-profile Trump supporters (including Elon Musk) have advocated moderation when applying tariffs. So, for Europe and Japan, we think there could be some wiggle room here, and the worst-case scenarios could be avoided.



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It is also worth contemplating what President Trump might want to achieve. Strategically, we think Trump wishes to isolate China – however, global supply chains are long and complex, and the blunt tools that Trump has used to try and strangle China will undoubtedly have unintended effects. Prosaically, the US simply cannot make everything that it needs right now, and new onshore production facilities can't be switched on overnight. Tariffs will be inflationary in the short term but undoubtedly crimp growth in the longer term – the good news here is that lower GDP growth increases the probability of rate cuts, all else equal, and that is highly supportive for the long duration growth equities in which we invest. Practically, if Trump's intention is to re-shore production (which we think it is), we believe there is a strong and long-term tailwind for automation and AI more broadly – not least because even when compared to developed markets like Europe, American labour costs are amongst the highest in the world.

There has been a lot written about American Exceptionalism in recent years and some investors have started to worry that the period of American Exceptionalism is coming to an end. It is worth remembering that, before Pearl Harbour and significant overtures made by Winston Churchill, America was happy to play little or no role in Europe, so there is plenty of precedent for Trump's approach. We certainly don't think it's an unreasonable ask for Europe to pay for more of its own defence, rather than just relying on open-ended American guarantees (which may now be unreliable or even worthless in any case). If anything, we think that Trump's attitude towards Europe and China is simply reflective of the fact that the US no longer has the resources nor the technical capabilities to fight two major wars on two different fronts at the same time. From a European perspective that might feel uncomfortable, especially given the history post 1945, but it is something that European leaders have to accept. Trump likes to characterise himself as a deal maker and ultimately some economic compromises will be hammered out – not least because it is in the interests of corporate America to achieve that outcome – but the changes to security architecture and old alliances that were once taken for granted could well prove to be permanent, especially if the US is regarded as an unreliable or transitory ally. We've said for some time now that there will be discernible growth in AI deployment outside of the US, and that the emphasis, on a global basis, will move from AI enabling technologies to AI beneficiaries. We haven't seen anything in recent weeks that causes us to change that view. Certainly, companies that are adaptable and able to engage with new ways of doing things are likely to prove much more resilient than those who can't or won't adapt, and in the US itself it is inevitable that onshoring will drive greater use of AI and automation in general as businesses look to mitigate significantly higher all-in production costs.

It is often said that investors should be greedy when others are fearful, and certainly from a long-term investment perspective we do not think that there is too much wrong with that assessment.

Kind regards,

The Landseer Asset Management Team

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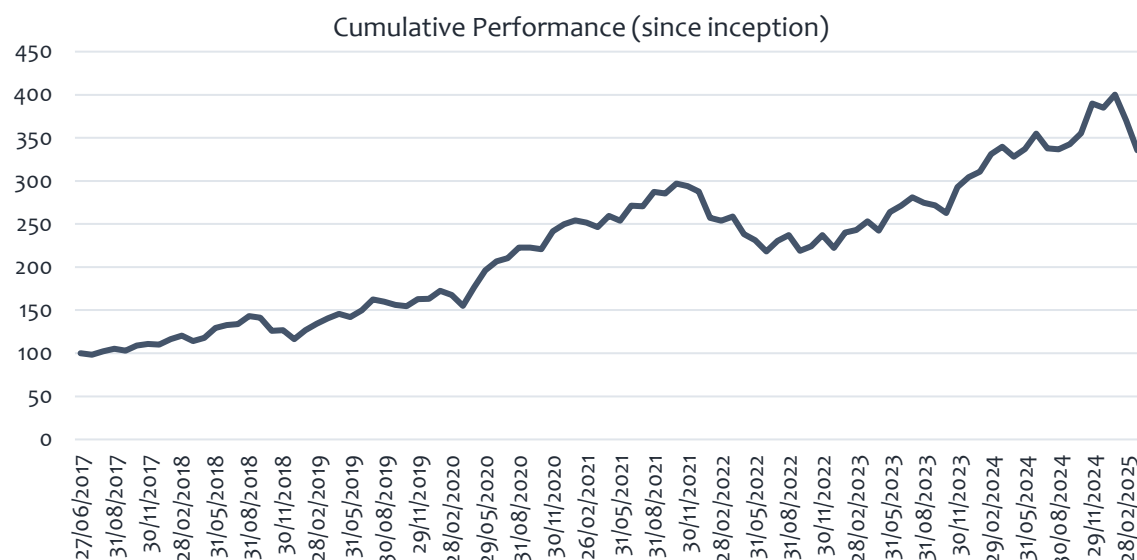


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PERFORMANCE

As at 31 March
2025

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2017							4.10	2.80	-2.13	5.89	1.74	-0.86	10.00
2018	5.73	3.53	-5.16	3.33	9.61	2.57	1.06	6.74	-1.20	-10.90	0.51	-8.18	5.70
2019	8.92	5.97	4.64	3.94	-2.76	5.55	8.39	-1.50	-2.45	-0.86	5.22	0.37	40.50
2020	5.70	-2.98	-7.48	14.06	11.14	5.26	1.74	5.86	0.00	-0.85	9.49	3.41	53.00
2021	1.73	-1.00	-2.14	5.29	-2.09	6.86	-0.31	6.09	-0.61	4.07	-0.97	-2.19	15.10
2022	-10.59	-1.23	1.83	-7.93	-2.99	-5.63	5.63	2.90	-7.68	2.39	5.81	-6.23	-22.70
2023	8.00	1.21	4.08	-4.15	8.90	2.73	3.59	-2.29	-0.97	-3.29	11.43	3.95	37.00
2024	2.00	6.64	2.53	-3.41	2.79	5.21	-4.77	-0.31	1.76	3.72	9.68	-1.27	26.40
2025	3.95	-7.50	-9.31										-12.79



Please refer to the important performance notes and the disclaimer at the end of this document. The above performance is based on the Sanlam Global Artificial Intelligence I GBP Base Acc share class and is not available to retail clients. The fund offers other share classes, some of them may be more expensive (which would affect performance negatively), or have a longer track record. Source: Morningstar. Landseer Asset Management UK LLP is the sub investment manager to the Sanlam Fund and offers the strategy to institutional clients through SMA's and similar structures.

The Fund is a sub-fund of the MLC Global Multi Strategy UCITS Funds Plc, a company incorporated with limited liability as an open-ended umbrella investment company with variable capital and segregated liability between sub-funds under the laws of Ireland and authorised by the Central Bank. The Fund is managed by Sanlam Asset Management (Ireland) Limited, Beech House, Beech Hill Road, Dublin 4, Ireland, Tel + 353 1 205 3510, Fax + 353 1 205 3521 which is authorised by the Central Bank of Ireland, as a UCITS Management Company, an Alternative Investment Fund Manager. Sanlam Asset Management has appointed Landseer Asset Management UK LLP (LAM) as the sub investment manager to the fund. The Investment Team joined LAM on January 1st, 2024, from Sanlam and the Fund/Strategy investment approach remains unchanged. LAM offers the strategy via Separately Managed Accounts for institutional investors only. This document is provided to give an indication of the investment and does not constitute an offer/invitation to sell or buy any securities in any fund nor a solicitation to purchase securities in any company or investment product. It does not form part of any contract for the sale or purchase of any investment. The information contained in this document is for guidance only and does not constitute financial advice.

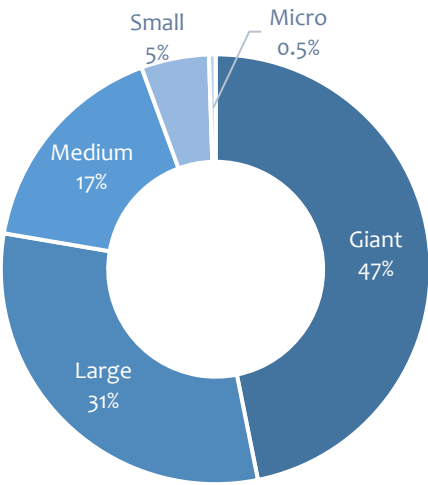
Past performance is
no guarantee of
future results.



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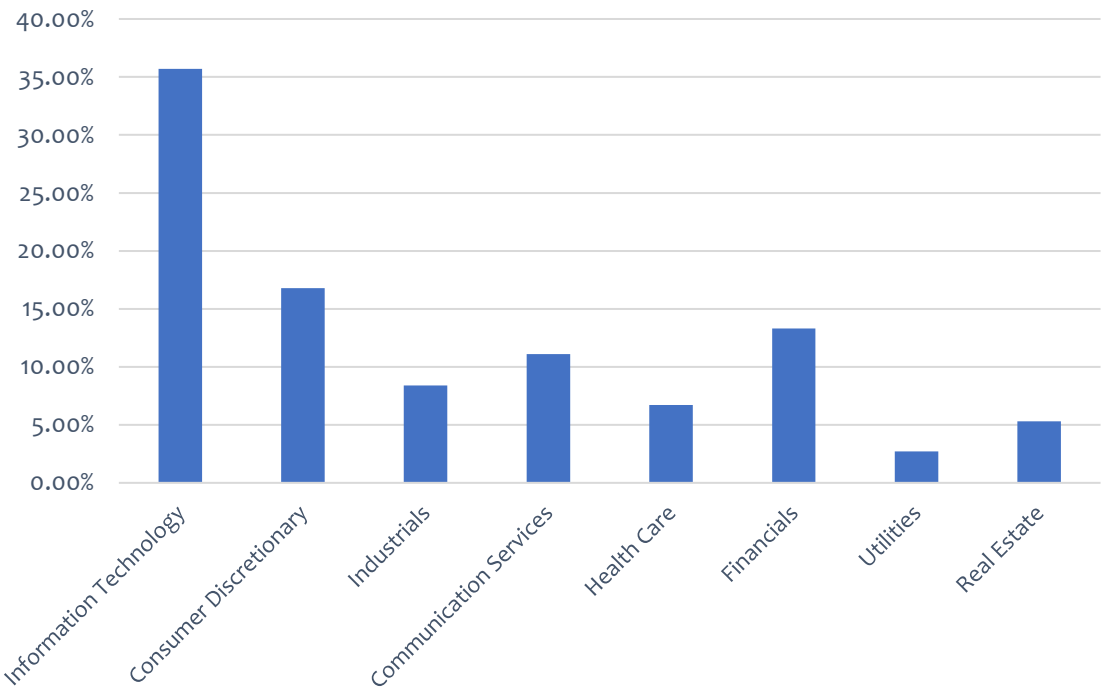
MARKET CAP

As at 31 March 2025



EXPOSURE BY SECTOR

As at 31 March 2025

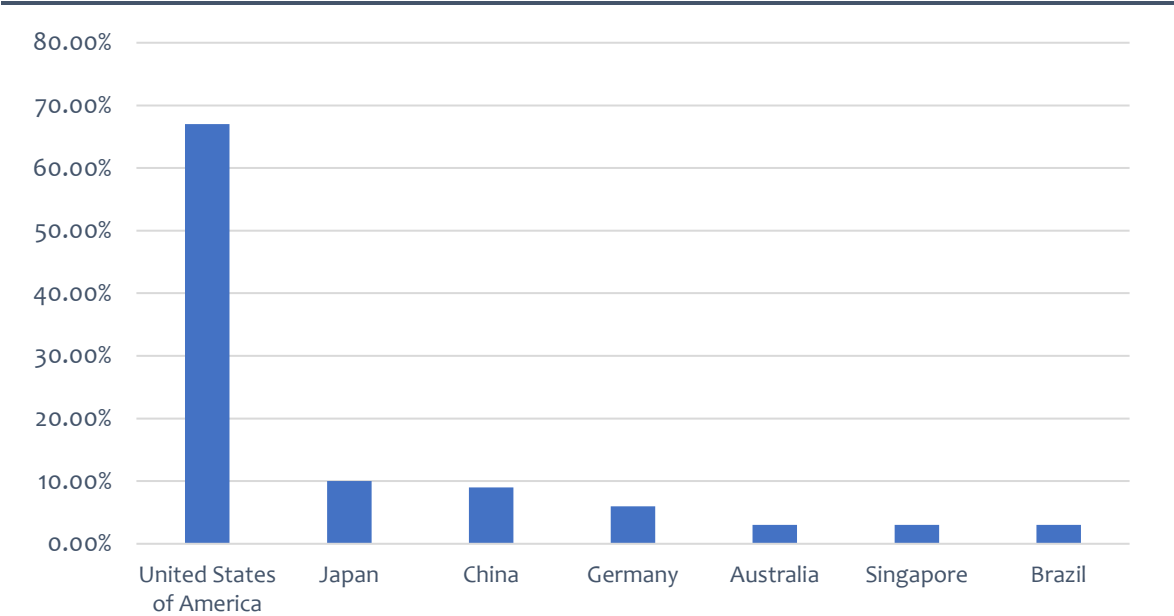




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EXPOSURE BY COUNTRY

As at 31 March 2025



TOP 10 HOLDINGS

As at 31 March 2025

	% of NAV		% of NAV
NVIDIA Corp	5.6%	Trip.com Group Ltd	2.9%
Alphabet	5.1%	Tesla	2.8%
Amazon.com Inc	4.8%	Intuitive Surgical Inc	2.8%
SAP SE	3.1%	Tencent Holdings Ltd	2.8%
Nasdaq Inc	3.1%	Mercadolibre	2.8%

SOURCES AND NOTES

All underlying data and data calculations are provided by Landseer Asset Management UK LLP as at, 31 March 2025. Past performance is provided by Sanlam.



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LANDSEER ASSET MANAGEMENT

Landseer Asset Management UK LLP was founded by Roger Guy, Andy Billett and Paul Graham. The 3 General Partners have over 75 years of combined experience at some of the leading asset management and hedge strategy firms in London. Landseer Asset Management is 100% owned by the partners and currently manages client assets of c.\$3.2bn in actively managed, specialist Long Only and Long Short equity portfolios and mandates. Landseer Asset Management is a boutique firm and culture with an institutional platform and ‘Tier 1’ service providers.

STRATEGY INVESTMENT OBJECTIVE

The Strategy is a long only diversified portfolio investing in companies that are engaged in the main activities associated with AI, whether through research and development, and/or in the provision of services, or in the transformational adoption of such services. The aim of the Strategy is to capture this opportunity and invests globally on an unconstrained basis.

KEY STRATEGY DETAILS

Global AI Strategy			
Strategy Type	SICAV (SAMI) or SMA	Base Currency	USD/GBP
Strategy Structure	SMA or SICAV (SAMI)	Dealing Frequency	Daily*
Launch Date	23/06/2017	Portfolio Managers	Chris Ford & Tim Day
Strategy AUM	£1.201 b	Share Class Currencies	GBP/USD

*Shares may generally be bought and sold on days that are business days in Ireland and London provided the Strategy's administrator is given notice before 4pm (UK time) on the prior valuation day, as further set out in the prospectus.

KEY RISKS

- 1. The value of equities and equity-related securities can be affected by daily stock and currency market movements.
- 2. Investors’ capital is fully at risk and may not get back the amount originally invested.
- 3. Exchange rates can have a positive or negative effect on returns.

Further risks are disclosed in the KIID and Prospectus.

IMPORTANT LEGAL INFORMATION AND DISCLAIMER

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Sub-Investment Manager

The Sub-Investment Manager is incorporated under England and Wales with a registered office at 18 Cavendish Square, London, W1G 0PJ and is regulated by the FCA. The Investment Manager has appointed the Sub-Investment Manager to undertake the discretionary investment management of the Fund in accordance with the provisions of a Sub Investment Manager Agreement. The Sub-Investment Manager has accepted such appointment. The appointment of the Sub-Investment Manager is exclusive, and the Investment Manager shall not without the prior written consent of the Sub-Investment Manager appoint any other person to manage the assets of the Fund or provide investment advice to the Investment Manager, any Affiliate or any other person on behalf of or in relation to the Strategy.



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The Funds are the Sanlam Global AI Fund, Sanlam North American Equity Fund and any performance track record referred to is that of these Funds which have been managed by our Global Investment Team comprising of Chris Ford, Tim Day, and Alex Keast. This team joined Landseer AM in January 2024 at which time Landseer AM was appointed by Sanlam as the sub-investment manager to these funds and in charge of all discretionary investment decisions. Sanlam is the Distributor of these funds, and all investors interested in learning more about these funds should contact Sanlam www.sanlam.co.uk. Sanlam Investments is authorised and regulated by the Financial Conduct Authority (FRN 459237). The UCITS Management Company has the right to terminate the arrangements made for the marketing of funds in accordance with the UCITS Directive. The Fund is a sub-fund of the MLC Global Multi Strategy UCITS Funds plc, a company incorporated with limited liability as an open-ended umbrella investment company with variable capital and segregated liability between sub-funds under the laws of Ireland and authorised by the Central Bank of Ireland. The Fund is managed by Sanlam Asset Management (Ireland) Limited, which is authorised by the Central Bank of Ireland, as a UCITS Management Company and Alternative Investment Fund Manager and is licensed as a Financial Service Provider in terms of Section 8 of the South African FAIS Act of 2002. Sanlam Asset Management is a registered business name of Sanlam Asset Management (Ireland) Limited. Sanlam Asset Management (Ireland) has appointed Sanlam Investments UK Ltd as Investment Manager to this Fund.

For Fund enquiries, please contact - Sanlam Investments 27 Clements Lane London, EC4N 7AE T +44 (0) 20 3116 4000 sienquiries@sanlam.co.uk. Bruce Simpson Head of Distribution T +44 (0) 20 3316 4064 Bruce.Simpson@sanlam.co.uk. Landseer AM does not make any fund/strategy available to Retail investors whatsoever, we only work with Professional clients. All strategies are available via Separate Managed Accounts subject to a minimum of \$100mn.

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