Resources & Guides

Introduction to Town Hill



Overview:

At Town Hill, we want to build a great relationship with each of our clients. For us that means full transparency from day 1 and a service model that prioritizes getting you the best product possible.

That's why we offer:

Multiple manufacturing options, so you can choose the best one for your products

Experienced operations professions are ready to help you achieve your goals

Full QC and sourcing teams in Asia at your disposal

Bringing a new product to life is a tough process. Town Hill gives you the tools and team to make it as easy as possible.

Production programs

	Products	MOQ	Sourcing options	Timeline	Certifications	Best for
Standard production	Active casual Activewear Knitted Sweaters Woven garments Knit garments	Starting from: 1000 pcs per color per style	Stock materials Counter sourcing Full custom Third party	Regular Total time: 6-9 mo	Third party certified: BSCI WRAP OEKO TEX	Established brands
Fast fashion	Active casual Activewear Knitted Sweaters Woven garments Knit garments	Starting from: 300 pcs per color per style	Stock materials Counter sourcing Full custom Third party	Fast Total time: 3-9 mo	Town Hill certified	Established brands & Retailers
Special low minimum order	Active casual Activewear Knitted Sweaters Woven garments Knit garments	Starting from: 100 pcs per color per style	Stock materials Counter sourcing Full custom Third party	Slow Total time: 6-9 mo	Town Hill certified	New and developing brands

Sourcing options

	Stock materials	Counter sourcing	Full custom	Third party
How it works:	Choose from our collection of stocked materials	You provide a reference material. Town Hill sources the same or similar material	We custom craft materials to your exact specifications	Client arranges materials to be sent from a third party
Pro	Fast: fabric ships in 3 daysNo minimumsProven fabric quality	 Flexible – we can find materials that fit your order volume Simple – just send us a reference 	Total control over materialsGet exactly what you want	 Flexible: use any vendor you want
Con	Limited choicesExpensiveInventory turnover	 Slower – sourcing team needs time to work Unpredictable – some fabrics can't be sourced at the volume requested 	High MOQLonger development process	 Can be slower Adds complexity due to managing more vendors

MOQ overview

Stock Counter Full materials sourcing custom Starting from Starting from Starting from Standard 1000 pcs 1000 pcs 1000 pcs production per color per style per color per style per color per style Starting from Starting from Starting from Fast 300 pcs 300 pcs 300 pcs fashion per color per style per color per style per color per style Note: Specialty materials Low MOQ and other design elements Starting from Special Starting from Starting from can increase MOQ and timing. Send us your **100** pcs Medium MOQ 150 pcs 250 pcs Low minimum design files so we can give per color per style per color per style order per color per style you a comprehensive quote High MOQ

Timeline overview

Note: Specialty materials **Faster** and other design elements can increase MOQ and timing. Send us your Regular design files so we can give you a comprehensive quote Slower

Stock Counter Full materials sourcing custom Final samples: Final samples: Final samples: 3-4 mo 4-6 mo 6-8 mo Delivery: Delivery: Delivery: 6-7 mo6-7 mo 8-9 mo Final samples: Final samples: Final samples: 3-5 mo 3-7 mo 2-4 mo Delivery: Delivery: Delivery: 3-7 mo5-7 mo 5-9 mo Final samples: Final samples: Final samples: 4-6 mo 4-6 mo 6-8 mo Delivery: Delivery: Delivery: 7-8 mo 8-9 mo 8 - 10 mo

Standard

Fast

fashion

Special

order

Low minimum

production

Ensuring we can help



We only make promises we can keep, so being transparent with things we're not good at is a big part of onboarding clients. If you require any of the services below, Town Hill is probably not the best fit for your product:

- Pattern based development: We cannot accept patterns in lieu of tech packs and we don't do any sample iteration via patterns
- Hand sketches: We cannot make any samples or help you with design work based on solely on sketches.

The Town Hill Advantage

Town Hill empowers you to spend more time designing great products and reaching new customers, rather than worrying about your production.

We help you by providing:

- Tech Enabled Service: All the information you need, online anytime
- Flexible Minimums: Our specialty workshops specialize in small orders
- Complete Transparency: We're proud of our industry leading ethics and work standards and share absolutely everything with our clients
- Honest service: Our client service team won't hesitate to tell you "No" if you request something that will compromise your timing or put quality at risk. We tell it like it is so you have accurate information to make good business decisions.



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