

| Measures for Small Business Improvement Enhanced Program for VA and NC | | | | |
|--|--|--------------------------------------|------------------|----------|
| Item | Measure Name | Minimum Requirements | Incentive* | Low Cost |
| RETROCOMMISSIONING & ENVELOPE MEASURES | | | | |
| D1 | Duct Testing & Sealing | | \$115 per ton | X |
| T1 | HVAC Tune-Up | ≥ 12 tons (≥ 135k Btu/h) | \$70 per ton | X |
| T2 | HVAC Tune-Up | < 12 tons (< 135k Btu/h) | \$80 per ton | X |
| W1 | Window Film | Final SHGC level after install ≤ 0.5 | \$1.00 per sq ft | |
| Item | Equipment Size Range | Minimum Efficiency | Incentive* | Low Cost |
| HVAC UPGRADES & MEASURES | | | | |
| Package Terminal Air Conditioners | | | | |
| H1 | < 7k Btu/h | 12 EER | \$55 per unit | |
| H2 | ≥ 7k and < 15k Btu/h | 11.7 EER | \$80 per unit | |
| H3 | ≥ 15k Btu/h | 10.1 EER | \$195 per unit | |
| Unitary Air Conditioners | | | | |
| H4 | All Split Systems < 5 tons | 12.5 EER or 15 SEER | \$50 per ton | |
| H5 | All Split Systems < 5 tons | 17 SEER | \$98 per ton | |
| H6 | All Single Package Units < 5 tons | 12 EER or 15 SEER | \$50 per ton | |
| H7 | All Single Package Units < 5 tons | 17 SEER | \$98 per ton | |
| H8 | All Units ≥ 5 tons and < 20 tons | 12 EER or 14.6 IEER | \$29 per ton | |
| H9 | All Units ≥ 5 tons and < 20 tons | 16.5 IEER | \$56 per ton | |
| Unitary Heat Pumps | | | | |
| H10 | All Split Systems < 5 tons 1 | 2.5 EER or 15 SEER | \$50 per ton | |
| H11 | All Split Systems < 5 tons, electric heat | 12.5 EER or 15 SEER, 9 HSPF | \$50 per ton | |
| H12 | All Split Systems < 5 tons | 16.8 SEER | \$98 per ton | |
| H13 | All Split Systems < 5 tons, electric heat | 16.8 SEER, 9 HSPF | \$98 per ton | |
| H14 | All Single Package Units < 5 tons | 12 EER or 15 SEER | \$50 per ton | |
| H15 | All Single Package Units < 5 tons, electric heat | 12 EER or 15 SEER, 10 HSPF | \$50 per ton | |
| H16 | All Single Package Units < 5 tons | 16.8 SEER | \$98 per ton | |
| H17 | All Single Package Units < 5 tons, electric heat | 16.8 SEER, 10 HSPF | \$98 per ton | |
| H18 | All Units ≥ 5 tons and < 20 tons | 11.1 EER or 14.2 IEER | \$29 per ton | |
| H19 | All Units ≥ 5 tons and < 20 tons, electric heat | 11.1 EER or 14.2 IEER, 3.6 COP | \$29 per ton | |
| H20 | All Units ≥ 5 tons and < 20 tons | 16 IEER | \$56 per ton | |
| H21 | All Units ≥ 5 tons and < 20 tons, electric heat | 16 IEER, 3.6 COP | \$56 per ton | |
| Mini Split Air Conditioners and Heat Pumps | | | | |
| H22 | Level 1 < 65k Btu/h | 11.8-13.7 EER or 14-18 SEER | \$90 per ton | |
| H23 | Level 2 < 65k Btu/h | 13.8-14.9 EER or 18.1-21.9 SEER | \$140 per ton | |
| H24 | Level 3 < 65k Btu/h | 15+ EER or 22+ SEER | \$180 per ton | |
| Variable Frequency Drives | | | | |
| H25 | Fan Motors | | \$80 per hp | |
| H26 | Hot Water Pump Motor | | \$80 per hp | |
| H27 | Chilled/Condenser Water Pump Motor | | \$80 per hp | |

*For more information, please call 1-888-366-8280. Rebate payments will be capped at a maximum limit of 75% of Customer's total invoice amount based on the eligible incentives on Customer's rebate application. Rebate incentives are subject to modifications without notice, and projects must be completely installed with old fixtures and installations removed before rebates will be paid.

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| Item | Equipment Size Range | Minimum Efficiency | Incentive* | Low Cost |
| HVAC UPGRADES & MEASURES | | | | |
| Economizers | | | | |
| H28 | On Air Handler at 5 ton | | \$140 per unit | |
| H29 | On Air Handler at 10 ton | | \$280 per unit | |
| H30 | On Air Handler at 15 ton | | \$420 per unit | |
| H31 | On Air Handler at 20 ton | | \$560 per unit | |
| H32 | On Package Unit at 5 ton | | \$140 per unit | |
| H33 | On Package Unit at 10 ton | | \$280 per unit | |
| H34 | On Package Unit at 15 ton | | \$420 per unit | |
| H35 | On Package Unit at 20 ton | | \$560 per unit | |
| Programmable Thermostat | | | | |
| H36 | Programmable Thermostat | | \$51 per unit | |
| Item | New Fixture or Retrofit | Replaces | Incentive Per Item* | Low Cost |
| LIGHTING MEASURES | | | | |
| L1 | LW HPT8 4ft 1 Lamp | T8 | \$2.75 | X |
| L2 | LW HPT8 4ft 2 Lamp | T8 | \$5.50 | X |
| L3 | LW HPT8 4ft 3 Lamp | T8 | \$8.25 | X |
| L4 | LW HPT8 4ft 4 Lamp | T8 | \$11 | X |
| L5 | LW HPT8 – 4ft 2 Lamp Delamping with Reflector | T8 – 4 Lamp | \$34 | X |
| L6 | LED | 1L 8ft T8 | \$40 | X |
| L7 | LED | 2L 8ft T8 | \$65 | X |
| L8 | LED | CFL 26W – 42W | \$17 | X |
| L9 | LED | CFL 1/42W or 2/26W | \$22 | X |
| L10 | LED 2x2 or 1x4 Fixture | 2 2x2 Bi-ax Lamps, 2U-bends, 2L 4ft T8 | \$50 | |
| L11 | LED 2X4 Fixture | 2x4 T8 Fluorescent | \$65 | |
| L12 | LED Linear/Bar | T8 – 2ft 2 Lamp | \$7 | |
| L13 | LED Linear/Bar | T8 – 2ft 3 Lamp | \$11 | |
| L14 | LED – 1 Linear 4ft Tube/Bar | T8 – 4ft 1 Lamp | \$12 | |
| L15 | LED – 2 Linear 4ft Tube/Bar | T8 – 4ft 2 Lamp | \$26 | |
| L16 | LED – 3 Linear 4ft Tube/Bar | T8 – 4ft 3 Lamp | \$37 | |
| L17 | LED – 4 Linear 4ft Tube/Bar | T8 – 4ft 4 Lamp | \$44 | |
| L18 | LED Display Case Lighting | T8 – 4-6 Linear Ft | \$35 | |
| L19 | LED Exit Sign | Standard Exit Sign | \$28 X | |
| L20 | LED Exterior Fixture | 100W HID Exterior | \$69 | |
| L21 | LED Exterior Fixture | 150W HID Exterior | \$85 | |
| L22 | LED Exterior | 250W HID | \$140 | |
| L23 | LED Exterior | 400W HID | \$190 | |
| L24 | LED Exterior | 1000W HID | \$400 | |
| L25 | T5 HO – High-Bay 3L | 250W HID | \$58 | |
| L26 | T5 HO – High-Bay 4L | 400W HID | \$75 | |
| L27 | T5 HO – High-Bay 6L | 400W HID | \$90 | |
| L28 | T8 High-Bay – 4ft 3 Lamp | 150W-175W HID | \$55 | |

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| Item | New Fixture or Retrofit | Replaces | Incentive Per Item* | Low Cost |
| LIGHTING MEASURES (Continued) | | | | |
| L29 | T8 High-Bay – 4ft 4 Lamp | 250W HID | \$60 | |
| L30 | T8 High-Bay – 4ft 6 Lamp | 400W HID | \$80 | |
| L31 | T8 High-Bay – 4ft 8 Lamp | 400W HID | \$95 | |
| L32 | LED | < 150W HID | \$73 | |
| L33 | LED | 175w HID | \$110 | |
| L34 | LED | 250W HID | \$136 | |
| L35 | LED | 400W HID | \$190 | |
| L36 | LED High-Bay Fixture | T5 HO High-Bay 3L | \$46 | |
| L37 | LED High-Bay Fixture | T5 HO High-Bay 4L | \$60 | |
| L38 | LED High-Bay Fixture | T5 HO High-Bay 6L | \$100 | |
| L39 | LED High-Bay Fixture | T8 High-Bay 4ft 4 Lamp | \$44 | |
| L40 | LED High-Bay Fixture | T8 High-Bay 4ft 6 Lamp | \$61 | |
| L41 | LED High-Bay Fixture | T8 High-Bay 4ft 8 Lamp | \$72 | |
| L42 | Occupancy Sensor < 500W Connected Load | No Control | \$35 | X |
| L43 | Lighting Dimmer 500W | No Dimmer | \$25 per switch | |
| L44 | Lighting Photocell 500W | No Control | \$25 per sensor | |
| L45 | Bi-level Lighting Stairwell Fixture | No Control | \$19 per fixture | |
| Item | Measure | Unit | Incentive Per Unit* | Low Cost |
| REFRIGERATION AND OTHER MEASURES | | | | |
| Refrigeration Systems | | | | |
| R1 | Door Closer – Cooler | Per door | \$63 | X |
| R2 | Door Closer – Freezer | Per door | \$63 | X |
| R3 | Night Cover | Per linear ft | \$17 | X |
| R4 | Anti-Sweat Heater Controls – Cooler | Per door | \$49 | |
| R5 | Anti-Sweat Heater Controls – Freezer | Per door | \$88 | |
| R6 | ECM Fans – Cooler | Per hp | \$24 | |
| R7 | ECM Fans – Freezer | Per hp | \$24 | |
| R8 | Evaporator Fan Control – Cooler | Per hp | \$213 | |
| R9 | Evaporator Fan Control – Freezer | Per hp | \$213 | |
| Strip Curtains | | | | |
| R10 | Supermarket – Cooler | Per door | \$86 | X |
| R11 | Supermarket – Freezer | Per door | \$86 | X |
| R12 | Restaurant – Cooler | Per door | \$86 | X |
| R13 | Restaurant – Freezer | Per door | \$86 | X |
| R14 | Convenience Store – Cooler | Per door | \$86 | X |
| R15 | Convenience Store – Freezer | Per door | \$86 | X |
| Vending Machine Misers | | | | |
| R16 | Snack, Non-Refrigerated | Per item | \$35 | |
| R17 | Beverage, Refrigerated | Per item | \$77 | |

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