



# Karl Silberzahn

## Landscape Designer

### PROFILE

Dedicated and creative Landscape Designer with 10 years of experience at Carroll Landscaping. Proven track record in designing and executing high-quality outdoor spaces with a 70% conversion rate from design to signed contracts. Promoted from fieldwork to the sole landscape designer role, recognized for innovative designs, including the Historical Society of Carroll project. Seeking an apprenticeship under a landscape architect to further hone skills and expand expertise.

### PROFESSIONAL EXPERIENCE

#### **Landscape Designer**

##### **Carroll Landscaping : March 2014 - Present**

- **Design Lead:** Sole designer for Carroll Landscaping, responsible for creating comprehensive landscape designs that meet client needs and enhance property aesthetics.
- **Conversion Success:** Achieved a 70% conversion rate from design proposals to signed contracts, significantly boosting company revenue.
- **Notable Projects:** Designed the outdoor space for the Historical Society of Carroll, blending historical preservation with modern landscaping techniques.
- **Customer Service:** Provided exceptional customer service, building strong relationships and ensuring client satisfaction throughout the design and installation process.
- **Communication Skills:** Effectively communicated design concepts and project updates to clients, contractors, and team members.
- **Project Management:** Coordinated project timelines and resources, ensuring projects were completed on schedule and within budget.
- **County Permitting:** Gained experience in obtaining county permits and navigating regulatory requirements for landscape projects.
- **HOA Experience:** Collaborated with Homeowners Associations to ensure compliance with community guidelines and standards.
- **Software Proficiency:** Utilized AutoCAD, SketchUp, Adobe Creative Suite, Microsoft Excel, and Word for design and project management tasks.
- **Mentorship:** Mentored field staff in design implementation and project management, ensuring high-quality standards and efficient project execution.

### CONTACT

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### SKILLS

Landscape Design and Architecture

Client Relationship Management

Project Management

Creative Problem Solving

Adobe Creative Suite

AutoCAD and SketchUp

Horticultural Knowledge

Sustainable Design Practices

Customer Service

Communication

Microsoft Excel and Word

### EDUCATION

#### **Bachelor of Landscape Architecture**

State University of New York College  
of Environmental Science and Forestry  
(SUNY ESF)

- Studied abroad in Portugal, focusing on cityscape and landscape design