



CROWN PAIRRII FOODS AND BEVERAGES PVT.LTD.

Job Description

Job Code:- K-560002-26-2-25-SM-01

Designation:- Sales Manager

About Us

Our company is dedicated to creating high-quality products that satisfy our customer's taste buds. We are the largest Flavors Manufacturer of Mocktail Syrups in India. We are committed to providing innovative and creative solutions that meet the needs of our customers. Crown Pairrii provides excellent career growth opportunities to employees who display hard work, dedication and a passion for our company & industry.

Our Products

Mocktail Syrups, Fruit Concentrates, Juices, Sharbats, Milk Shake Premix Powder, Fruit Jam, Chutneys, pickles, and many other food products.

Role Description

This is a full-time on-site role for Sales Manager located in Bengaluru, Karnataka. The Sales Manager will be responsible for generating leads, converting leads to sales, managing customer accounts, and providing exceptional customer service. The Sales Manager will also be responsible for developing and maintaining strong relationships with clients, while achieving sales targets.

Job Location:- Bengaluru, Karnataka

Training Period/Probation:- 6 Months

Job Type:- Full Time

Remunerations / Perks (Fixed / Negotiable):-

- CTC Range (Rs.2,50,000- 9,50,000/ Annual)
- TA&DA*/ Mobile Expenses
- Commissions/Vacation Tours On Targets Achievements
- PF/ESIC/INSURANCE Facility As Per Company Policy

Educational & Technical Qualifications Required :-

- Graduate Degree / Post Graduate Degree/ PgDiploma (MBA-Marketing, BBA, BCom,PGDM/PGDM Sales)
- Technical Knowledge (MS Office, Excel, Power Point, Internet, ERP)
- Language Proficiency :- English , Hindi , Regional Language (Read , Write Both)

Key Skills Required :-

- Experience in Distribution Network Creation/Management
- Retail Sales Experience
- Key Accounts Management Skills
- Must Have Proven Track Record In Sales Of Food And Beverages Products.
- Must Be Committed To Achieve Targets On Time
- Must Have Good Communication Skills
- Ability To Work Under Pressure
- Time Management Skills
- Team Handling / Leadership Skills
- Love To Travel
- Business Planning & Implementing Skills
- Relationship Building Skills
- Creative Thinking

Key Job Responsibilities/Duties*

- To develop the complete business network in assigned region.
- To visit the customers (Cafes, Restaurants, Bars, Pubs, Caterers, Retailers, whole-Sellers , Etc) On day to day basis.
- Sampling & demonstration of products to the customers
- generating orders from the customers
- To increase the sales in terms of quantity as well as profits.
- Achieving targets effectively and efficiently on time
- Planning and implementing promotion activities
- Maintaining proper records
- Maintaining clients relationship
- Follow-Up with the customers
- Providing business solutions
- Maintain the business operations of local distributor
- Maintain the overall business operations

To Apply Share your updated resume on our email id:- hr.crownpairrii@gmail.com
