

## Aloha, and thank you for your interest in Next Level Marble & Granite!

We specialize in the supply, fabrication, and installation of hard counter tops in quartzite, granite, man-made quartz, and man-made ultracompact surface (Dekton by Cosentino). We provide instock and special-order sinks.

We also offer kitchen and bath design along with cabinet sales of several quality brands at competitive prices, including:

- entry-level basic cabinets assembled on Oahu
- ready-to-assemble cabinets from the mainland US
- semi-custom cabinets manufactured on Oahu and on the mainland US
- cabinets that are almost fully customizable from the mainland US

## Why choose Next Level?

We are a one-stop shop for cabinets, counter tops, counter top fabrication, and counter top installation. We are honest about our pricing, as you will see below, and pride ourselves on our **speed** and **quality**.

We execute designs informed by decades of experience in architecture, structural engineering, and interior design. We fabricate and install with the experience of a general contractor. We adhere to a predetermined budget while understanding that every aesthetically-pleasing space needs to function efficiently and properly.

# **About Our Counter Tops**

Counter top material ranges in price from approximately \$30 per square foot for discounted granite to \$220 per square foot for rare quartzite, usually purchased in 26" x approx. 112" or 42" x 108" prefabricated slabs, or approximately 60" x 120" regular slabs (50 square feet).

Fabrication and installation base price is \$40 per square foot (\$60 per square foot for Dekton / ultracompact surface), but that does not include extras such as laminating or mitering edges, polishing edges, cutting holes for sinks and electrical outlets, etc.

Total counter top price including labor will be based specifically on your cabinet layout, whether that layout is generated by us or by others. Your project location also affects labor price, since flights of stairs, long/ steep/ dirt/ gravel driveways, and other obstacles causing difficulty of access must be accounted for.

### **Counter Top Materials:**

	Pros	Cons
Quartz (man made)*	Very stain-resistant	Can be discolored by more than a few
	Does not need sealing	hours of UV light exposure per day.
	Consistent appearance	Not for use outdoors.
		Can be discolored by temperatures
		over 300 degrees.
Natural Stone	Heat Resistant, can put	Needs sealing approximately one to
(Granite, Quartzite*)	hot frying pans on it	two years to resist staining, although
	Can be used outdoors	it is possible to obtain
		permanently-sealed natural stone via
		special order.
Ultracompact Surface	Both heat and stain	Higher price, requires specialized
(man made, Dekton by	resistant even without	skill to fabricate and install
Cosentino)	sealing, realistic finished	
	surface is created by	
	melting natural stone	

<sup>\*</sup>In the field of geology, "quartz" refers to natural stone, however in the context of the counter top industry, "quartz" means man-made material that is at least 90% crushed natural stone (with optional ornamental accents such as glass, glitter, etc.) and maximum 10% epoxy, while "quartzite" refers to 100% natural stone.

#### **About Our Cabinets**

Unless otherwise specified, all cabinets we sell have soft-closing doors and drawers and do not contain any conventional particle board in any structural, load-bearing part of the cabinet. Some cabinet lines will have doors and drawer fronts made of a conventional particle board core completely encapsulated in durable textured melamine, and the boxes of some cabinet lines will be made with a specially-treated particle board called Cleaf, imported from Italy, that is far more water-resistant than solid wood or plywood and is also <u>permanently insect-proof</u>.

Swelling/ disintegration of particle board in the cabinet box due to exposure to moisture will NEVER happen with any cabinets we sell. Peeling of the finish film will NEVER happen with any cabinets we sell, as we do not sell cabinets with thermofoil finishes.

We offer a wide variety of colors, styles, options, and accessories.

Our cabinets, including shipping but not including tax, installation, nor counter top, range from an average price of just over \$600 each to roughly \$1,800 or more. Cabinets over \$1,000 each are usually highly-customized, made from unusual wood species, etc.

A small condo kitchen will contain approximately 8 to 12 cabinets, and the kitchen of a large detached custom home can contain upwards of 25 cabinets, depending on the configuration. So, the cabinets for most kitchens can range from \$4,800 to over \$45,000 plus tax for very high-end customized cabinets.

A small bathroom usually contains one cabinet, and a very large bathroom can contain approximately five cabinets, so roughly \$600 to \$9,000 for the cabinets of one bathroom.

If a design is heavy on tall cabinets such as pantry or linen cabinets, or contains a large number of drawer stacks, the average price-per-cabinet may go up. If a design contains few drawers and no tall cabinets, or the individual cabinets are on the small side, the average price-per-cabinet will probably go down. These prices are a general rule-of-thumb. Prices may be higher due to such things as requested modifications or added internal accessories, and may be lower due to creative value-engineering solutions, which is one of our specialties.

While we routinely fabricate and install counter tops, we do not usually get involved in demolition or the installation of cabinets except under special circumstances. We can, however, refer you to qualified building professionals outside of this company who can perform those tasks for you. Your contractor may have already mentioned that he or she does handle the demolition as well as installation of new cabinets, however does not handle the fabrication and installation of hard counter tops. This is a fairly common scenario.

## **Cabinet Types:**

	Pros	Cons	
Face	Easier to install, more traditional	Can look dated	
Frame	appearance, usually lower price, more widely available	Less efficient use of space	
Euro	More contemporary and sleek appearance	More difficult to install, usually	
Frameless	more efficient use of space, usually available in more durable materials	higher-end brands, hence more expensive	
Cabinet Finishes:			
Painted	More traditional, smoother finish, colors	Most expensive, shows damage/ dirt	
Stained	More traditional, natural look, dirt and wear less obvious	More expensive, wood grain may be unpredictable/ variable	
Laminate	Traditional or contemporary, most durable, easiest to clean, least expensive compared to stained or painted cabinets within the same brand	Artificial, less likely to be available in lower-priced brands	

#### **How to Contact Us**

**Darren Buckley, President:** darren@nextlevel-fabrication.com

**April Buckley, Vice President:** admin@nextlevel-fabrication.com **Kelly Ubaldi, Counter Top Sales:** kelly@nextlevel-fabrication.com

Thomas Reyes, Designer, Cabinet Sales: tom@nextlevel-fabrication.com

Next Level Marble and Granite Showroom (808) 875-4200 Fabrication and Slab Inventory (808) 298-0251 nextlevel-fabrication.com

### **About Our Locations**

**Showroom at Azeka Makai, Kihei:** 1280 S. Kihei Rd. #118 Kihei HI 96753 Please visit the showroom for design consultations, cabinet purchases, and special ordering counter top materials from off island. In-stock counter top materials can be seen at the fabrication yard. Please see below.

Showroom hours: Monday through Friday 8:30 am to 4:30 pm. Other times available for design consultations by appointment. Please call (808) 875-4200, or, for fastest response, please email tom@nextlevel-fabrication.com. This address is monitored even outside of normal business hours.

**Fabrication and slab inventory:** 2000 Maui Veterans Hwy #83 Puunene HI 96784 For your safety, please do not visit the base yard without an appointment. To book an appointment to visit fabrication yard and view in-stock slab inventory, please email <a href="mailto:admin@nextlevel-fabrication.com">admin@nextlevel-fabrication.com</a> or call (808) 298-0251.

# **Frequently Asked Questions**

- Q: Do you perform stain removal or counter top repair?
- A: Sorry, we do not.
- Q: Do you reseal natural stone counter tops?
- A: Yes, we do!
- Q: Do you sell other, softer counter top materials such as solid surface (such as Corian), laminate (such as Formica), and butcher block?
- A: Sorry, we do not.
- Q: Do you sell cabinet parts such as doors and hinges?
- A: We can obtain warranty replacement parts for most cabinet brands that we sell, but do not sell cabinet parts or trim without the purchase of whole cabinets. Sorry, we don't sell doors or fronts only, only whole cabinets.
- Q: Do you fabricate or install counter top materials purchased elsewhere?
- A: Sorry, we do not, except under special circumstances, such as large multi-unit projects.
- O: Can I buy counter top material from you without fabrication and installation?
- A: Yes!

### Let's Get Started!

Please fill out the form below as completely as possible in order to facilitate a smooth design and quoting process. First and last name: Phone number: \_\_\_\_\_ Project completion target date: **Project location:** Upcountry Maui Paia or Haiku Area, Maui East of Haiku, Maui Central Maui West Maui North / West of Wailuku, Maui South Maui Other location or island, please specify: \_\_\_\_\_ Are you interested in: Counter Tops Cabinets Both Project description (Please check all that apply): Primary reason for purchase: Tired of the existing cabinets / Residential ☐ Commercial New Construction Remodel counter tops, or they're outdated Kitchen Bathroom Replacing damaged items Closet Laundry Room Adding to existing items 1 Garage Office / Den New Construction Dining, Living, Hallway, etc. Barbecue / covered lanai Other (Please specify) \_\_\_\_\_ | **Counter Top Material:** Quartz (man made) Ultracompact Surface (man made)

Thank you! We will get back to you shortly!