#### **Request for Proposal**



# Re-Bid Number: 20-03-2299RW

The Navajo Nation Office of the Controller - Purchasing Department and the Navajo Division of Transportation (Navajo DOT) are soliciting proposals and sealed bids for "Bid #: 20-03-2299RW "Equipment Rental for N71 Birdsprings, Arizona Road Construction Project"

Contacts for a bid packet are:

- 1) Joe Peterman, Department Manager, Navajo Division of Transportation Roads, <u>jpeterman@navajodot.org</u>; (928) 797-0150 or (505) 371-8329.
- Jeremy Ben, Accounting Manager, Navajo Nation Purchasing Department, jjben@nnooc.org, (928) 871-6317

Closing date is January 25, 2021 at 3:00 p.m. <u>Mountain Daylight Saving Time (M.D.T.)</u>. Any proposal(s) received after this date and time will not be accepted and will be returned to the sender. No faxed or email proposals or bids will be accepted.

#### **PROPOSAL SUBMITTAL**

All proposal <u>MUST</u> have the Prospective Respondent's name and contact information <u>on the outside</u> of the Sealed Proposal Packet and Proposal Cost (envelopes). If not included, it will be considered "Non-Responsive."

All proposals are to be submitted to:

<u>Mailing Address:</u> Navajo Division of Transportation – Roads Attention: Joe Peterman, Department Manager P.O. Box 4620 Window Rock, AZ 86515 Phone: (505) 371-8300

Hand Delivery: Driving Instructions from Gallup, New Mexico

Take Exit 20 from I-40. Take US491 from Gallup, New Mexico to Yatahey, NM, which is approximately 5.5 miles. Approach a Y-Intersection. Take US264 and go about 15 miles. The Navajo Division of Transportation Complex will be on the left side of US491 on Indian Route 54.

All proposals and bid form shall be sent in sealed envelope, clearly marked with the following information:

RFP Re-Bid Number:	20-03-2299RW
Description or Title:	"N71 Birdsprings, Arizona Project – "Equipment Rental"
Contact Persons:	
	Jeremy Ben, Accounting Manager
	Navajo Nation Purchasing Department
	Phone: (928) 871-6317
	Email: jjben@nnooc.org
	Joe Peterman, Department Manager
	Navajo Division of Transportation - Department of Roads
	Phone: (505) 371-8329
	Cell: (928) 797-0150
	Email: jpeterman@navajodot.org

Please submit an Original and three (3) copies of proposals.

# PART I

# **INFORMATION ONLY – NO RESPONSE TO THIS SECTION IS REQUIRED**

- A. This Request for Proposal (RFP) provides the prospective respondents with sufficient information that will enable them to prepare and submit a proposal for consideration.
- B. This RFP contains the instructions governing the proposals to be submitted and the materials to be included. These are mandatory requirements which must be met to be eligible for consideration. Failure to adhere will result in a "Non-Responsive" Status.

# C. SCHEDULE OF ACTIVITIES AND TIMELINES:

Schedule of Activities	Timelines	
Prospective respondents "Inquiry Timeline." All inquiries and questions will be answered prior to this date. Questions must be submitted in writing only. If needed, an Addendum will be issued to all vendors who requested for a copy of the RFP to ensure they all received the same information. No questions accepted after	Monday, January 18, 2021 at 3:00 p.m.	
this date. Due date for all proposals	January 25, 2021, at 3:00 p.m.	
Bid Opening of proposals and evaluations by the Review Panel	Week of February 2, 2021	
Award of Contract – It takes at least six to eight weeks to process a contract.	By March 15, 2021	

- D. INQUIRIES: Prospective respondents may contact Navajo Division of Transportation (DOT) Department of Roads staff via phone call or email in reference to this RFP in obtaining clarification of requirements. No inquiries will be accepted after the inquiring date listed in Section C.
- E. ADDENDUM OR SUPPLEMENT TO THIS REQUEST FOR PROPOSALS: In the event it becomes necessary to revise any part of this RFP, an addendum will be issued. Any respondents that already submitted a proposal will be notified.
- F. PROPOSALS SUBMISSION: Proposal must be received on Monday, January 25, 2021, 3:00 p.m. Mountain Daylight Saving Time (M.D.T). Respondents who are mailing their proposals should allow sufficient time for mail delivery to ensure receipt by the time specified. If mailed, it is recommended that proposals be sent by certified mail to the address indicated on the Page 2 of this RFP.
- G. NUMBER OF PROPOSALS TO BE SUBMITTED: In the submission of all proposal, one original and three (3) copies must be enclosed in one sealed envelope. The outside of the envelope should be clearly marked with 1) Respondent's Contact information, and 2) the "Re-Bid Number # 20-03-2299RW RECEIPT OF PROPOSALS: Late proposal will not be accepted. It is the responsibility

of the respondent to ensure that the proposal arrives at the Navajo Division of Transportation – Department of Roads on or before the date/time specified.

- H. REJECTION OF PROPOSALS: The Navajo Division of Transportation (Navajo DOT) Department of Roads reserves the right to reject any or all proposals and to waive informalities and minor irregularities in the proposals received.
- PROPRIETARTY INFORMATION: Any restriction on the use of the information, data, contents contained within the proposals must be clearly stated in the proposal itself. Every page of the propriety material must be labeled or identified with the word "Proprietary." Proprietary information submitted in response to this RFP will be handled in accordance with applicable procurement regulations.
- J. PROPOSAL MATERIAL OWNERSHIP: All material submitted in reference to this RFP shall become the property of the Navajo Nation and will not be returned to the respondent. Responses received will be retained by the Navajo DOT – Department of Roads and may be reviewed by any person(s) after the final selection has been made, subject to Section J. The Navajo DOT – Department of Roads has the right to use any or all systems, ideas presented in this RFP, subject to limitations in Section J. Disqualification or non-selection of a respondent does not eliminate this right.
- K. INCURRING COSTS: The Navajo DOT Department of Roads is not liable for any cost incurred by the Respondent prior to issuance of service contract or a purchase order.
- L. ACCEPTANCE OF PROPOSAL CONTENT: The contents of the proposal of the successful Respondent will become contractual obligation, if acquisition action ensues. Failure of the successful Respondents to accept this obligation may result in cancellation of the award and such respondent may be removed from consideration for future solicitation.
- M. ACCEPTANCE TIME: The Navajo DOT Department of Roads, in coordination with the Navajo Nation Business Regulatory Department and the Navajo Nation Office of the Controller, intends to select the successful Respondent in the time specified in Section C, after the closing date of receipt of proposals.
- N. AWARD OF SERVICE CONTRACT: Upon selection, Navajo DOT Department of Roads will initiate the Service Contract and License Agreement in the name of the successful respondent; and the contents of the proposal submitted by the respondent will become part of the contract.
- O. JOINT PROPOSALS: Nothing in this RFP shall be construed to prohibit respondents from entering into a consortium for the purpose of offering a proposal in response to this RFP. Parties to a consortium will not be permitted to submit independent proposals in response to this RFP.
- P. EVALUATION PROCEDURE AND CRITERIA:
  - a. Review Panel: A Review Panel, with specific related technical background, will be selected and evaluate the proposals received in accordance with general criteria used herein. The review panel may request for a meeting for purposes of proposal clarification

and the respondent should be prepared to provide any additional information the Review Panel feels necessary for a fair evaluation of the proposals.

- b. Failure of a respondent to provide any information, requested in this RFP, may result in the proposal being disqualified. All proposals must be endorsed with the signature of a responsible official having the authority to bind the respondent in the execution of a contract.
- c. The sole objective of the review panel is to select the respondent most responsive to the needs of the Navajo Nation, Navajo DOT, and the Department of Roads. The specification in this RFP represent the minimum performance necessary for a response. Based on the evaluation criteria established in this RFP, the Review Panel will select and recommend the respondent who best meets the objective in the Scope of Work in Part II.
- d. The Technical Proposal Factors will be used to evaluate the proposal(s) based on a 100 points-scale system, with 10 additional points for Navajo Nation Priority #1 Businesses, and five (5) additional points for Navajo Nation Priority #2 Businesses.

#### **Evaluation Sheet**

Proposal Factors Requirements		Maximum Points Awarded	
Proposal Format	One original and 3 copies of 10 single sided pages in a spiral bound proposal. Submitted on time, identifying bid and contractor, bid schedule in separate sealed envelope. See PART 1, G.	10	
Scope of Work	Vendor to provide Heavy Equipment rental as follows:		
	2 each – CATERPILLAR 623 Paddle Wheel Scraper or equal, bid shall include provisions for maintenance and repair of all equipment to include: oil, fluids, filters, parts, etc.	60 points	
	Describe equipment including, make, model, year, engine size etc.		
	Describe delivery and pick up of equipment, method of service, repair and maintenance.		
Certificate and Insurance requirements	Provide Certificate of Insurance applicable to equipment rental.	10	
Communication	Describe how company will communicate with Navajo DOT regarding equipment rental, repair, maintenance and services.	10	
Two References	List two references of companies that your company rents equipment to.	10	
	TOTAL	100	
Certified Navajo Nation Business Owner – 100%	PRIORITY #1	10	
Certified Navajo Nation Business Owner – 51%	PRIORITY #2	5	
TOTAL	Total for Priority #1 Total for Priority #2 Total for Non-Priority	110 105 100	

- Q. Per the NAVAJO NATION PROCUREMENT CODE, 12 N.N.C., Section 332, Letter "e", in the event all proposal in a Procurement exceed available funds by 5%, a re-solicitation for work or a reduced scope may be authorized.
- R. STANDARD CONTRACT: Navajo DOT will use the template Service Contract reviewed and approved by the Navajo Nation Department of Justice.
- S. RETURN PROPOSAL: The Navajo Nation and Navajo DOT has no obligation in returning any of the proposal received in response to this RFP.
- T. TERM: The term of the Service Contract will be a period of one year from the date of *Notice to Proceed*, with an option to renew the contract for continued services, which will be based upon the

availability of funds. Renewal of the contract will be made only upon mutual agreement of both parties.

U. COMPLIANCE WITH THE NAVAJO NATION BUSINESS OPPORTUNITY ACT: Proposal will be opened and evaluated in compliance with the Navajo Nation's Business Opportunity Act, 5 N.N.C., Chapter 2, and Subsection 201 – 215 and the Navajo Nation Procurement Rules and Regulations.

# PART II

# **SCOPE OF WORK**

# N71 Birdsprings, Az - Equipment Rental for Road Project

Vendor to provide Heavy Equipment rental for a Road Construction project, located in Birdsprings, Arizona. Equipment shall be as follows:

2 each – CATERPILLAR 623 Paddle Wheel Scraper or another brand equal to or better than.

Equipment shall be in good working condition – Department Manager will review/approve all equipment prior to issuing contract.

Vendor shall be responsible for maintenance, repair, and service of all equipment to include oil, lubricants, fluids, filters, parts, etc.

The Department Manager will oversee the rental, all equipment shall be on "as needed" basis, use and reimbursement of equipment shall be through the Department Manager.

Dates of Rental: Issuance of Notice to Proceed (NTP) through April 30, 2022.

## Part III

#### FORMAT AND ORGANIZATION

**Requirements:** This section of the RFP specifies the format and organization of the proposal (not listed in priority or in any order).

- A. NUMBER OF COPIES: Submit an Original and three (3) copies of proposal.
- B. PROPOSAL FORMAT: Appearance of the proposal is important and professionalism in the proposal presentation should not be neglected. The proposal standards are as follows:
  - a. The proposal shall not exceed 10 single-sided pages (maximum 8 1/2" x 11"). Submissions exceeding the 10 single-sided page limit will be considered non-responsive and will be unrated. All pages include dividers, proposal, photos, charts, graphs, exhibits, letter of interest, etc. are counted toward the 10 pages.
  - b. Proposals submittal should be plastic or metal spiral-bound only. <u>Please do not submit</u> <u>loose paper, these will be considered unresponsive and will be unrated. No folders</u> <u>required, just spiral-bound proposals.</u>
- C. LETTER OF INTEREST: Letter of Interest must be on a Company Letterhead and signed by the president, executive director or owner of the company/organization.
- D. PROOF OF CERTIFICATE OF INSURANCE: Provide a copy of Insurance Certificate to procure and maintain adequate and enough insurance for all potential liability, such as, commercial general liability, automobile liability, workers compensation, performance & payment bonds, bid, etc. The contractor shall provide all bonds and insurance prior to the notice to proceed with Construction. For the proposal, the firm seeking this project shall <u>provide an affidavit from a surety indicating Contractor's ability to provide said bonds</u> and other certifications required in Arizona.
- E. PROFESSIONAL LICENSE: Business License(s) as related to equipment rental.
- F. MAP: Map is attached.
- G. SCOPE OF WORK: Respondent's approach to the scope of work, includes the following:
  - a. Provide two 623 Paddle Wheel Scraper, or scraper of equal or better value.
  - b. Provide maintenance, repairs, parts, and services for equipment rentals and related equipment items.
  - c. Delivery and pick up of equipment.
- H. COMMUNICATION: Describe communication methods with Navajo DOT about equipment rentals.
- I. REFERENCES: List two references that your company currently rents trucks to. Be sure to provide name, title, company name, address, phone number, and email address. See sample attached.

- J. CERTIFIED NAVAJO BUSINESS: If claiming Navajo Business Owner, provide proof that business is currently certified by the Navajo Nation - Business Regulatory Department and prioritized under Navajo Nation Council Resolution CAP-37-02 and also under the Section 204 (A) (1) and (2) of the revised Navajo Nation Business Opportunity Act.
- K. TAXES: All performance under this Contract within the territorial jurisdiction of the Navajo Nation is subject to the six percent (6%) Navajo Sales Tax (24 N.N.C. 601 et seq.).
- L. BID FORM / PROPOSAL COST: In a <u>separate sealed envelope</u>, clearly marked as "RE-<u>BID</u> FORM 20-03-2299RW, N71 Birdsprings, Arizona Project Equipment Rental" and with Respondent's information. The sealed envelope will not be opened by the Review Team until after the proposals have been reviewed and ranked. <u>If your bid is not in a separate sealed envelope</u>, then your proposal will be considered non-responsive and ineligible for further evaluation.

End of RFP.

See Attachments in the Exhibit

# Attachments

- **RE-Bid** Form
- 1) 2) Addendum Acknowledgement
- 3) 4) Sample to Provide References
- Map

# RE-Bid Form Re-Bid: 20-03-2299RW – N71 Birdsprings, Arizona Project – Equipment Rental

# NAME OF CONTRACTOR

date

BID SCHEDULE				
DESCRIPTION	MONTHLY COST	MONTHS	TOTAL COST	
Paddle wheel scraper (2 each)		12		
Delivery and pick up				
	NN TAXES (6%)			
	TOTAL BID COST			

# **MONTHLY PAYMENTS:**

On the 25<sup>th</sup> of each month the contractor shall submit an invoice detailing equipment usage and months used on the project for reimbursement as based on the Bid Schedule provided in the RFP.

# Addendum Acknowledgement

# Addendum:

In submitting this Bid, Respondent represents that: *Respondent has examined and carefully studied the RFP and attachments, and any data and reference items identified in the RFP documents, and hereby acknowledges receipt of the following Addenda:* 

Addendum No:

Addendum Date:

**Respondent** will complete the Work in accordance with the Contract Documents for the following price(s):

Respondent's Acknowledgement Signature:

Name and Title Company Name

# SAMPLE TO PROVIDE REFERENCES

# **Reference One:**

John Doe, Owner Company Name: Equipment Rentals P.O. Box 123 Window Rock, AZ 86515 Phone: (928) 871-1000 Email: jdoe@yahoo.com Scope of work: Currently rents heavy equipment on the Navajo Nation in Arizona.

# **Reference Two:**

Jane Doe, Owner Company Name: Navajo Nation Transit Department P.O. Box 456 Tuba City, AZ 86515 Phone: (928) 283-1000 Email: janed@yahoo.com Scope of work: Currently rents Trucks and Equipment to the Navajo Nation Transit Department in Fort Defiance, Arizona.

Navajo DOT may contact the references for performance appraisal.

