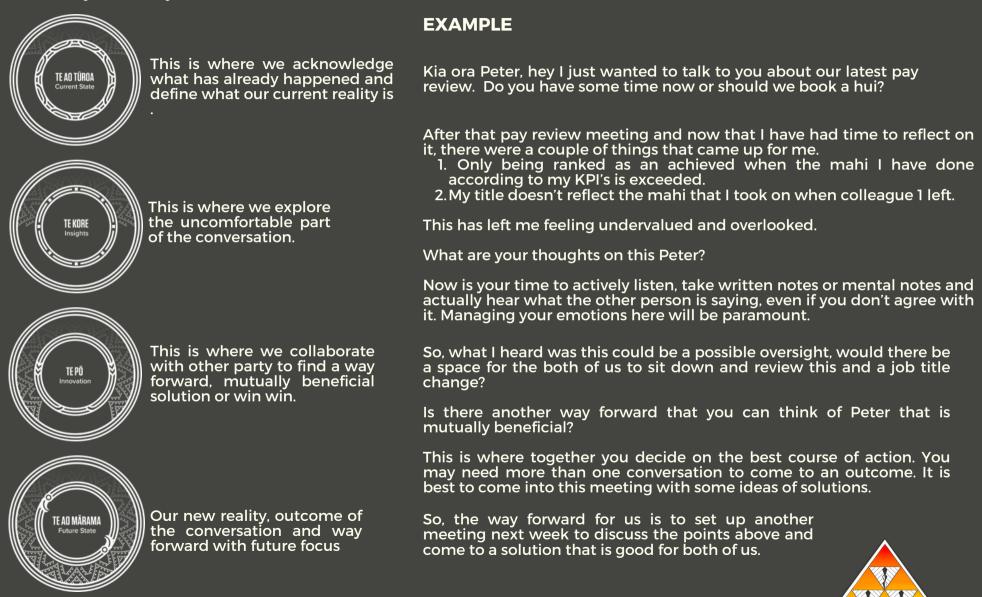
## Korero Kaha | Strong Conversations

The FFI coaching journey is underpinned by values such as pono, tika and aroha, and a commitment to the growth and development of our kiritaki | clients, by fostering a honest, supportive and empowering environment. Korero Kaha is one of the ways we help our kiritaki advocate for themselves and build confidence in themselves. Korero Kaha enables you to talk to anyone in any situation.



## Script your own Körero Kaha



This is where you acknowledge what has already happened and define what your current reality is.



This is where you explore the uncomfortable part of the conversation.



This is where you collaborate with other party to find a way forward, mutually beneficial solution or win win.



Our new reality, outcome of the conversation and way forward with future focus

## Your Korero Kaha

## **Tips for scripting**

- Always prepare what you are going to say
- Manage those emotions e hoa ma!
- Come with solutions
- Be prepared to have more than one conversation
  - Be prepared to be unsuccessful.
  - Review the conversation after, tweak and make improvements for next time

