

APKA

**Funding Projects globally from
\$100 Million or ₹ 800 Crores to
\$50 Billion or ₹ 4,00,000 Crores**

APKA's Partners Group have funded multiple
Investment grade Projects in every continent.

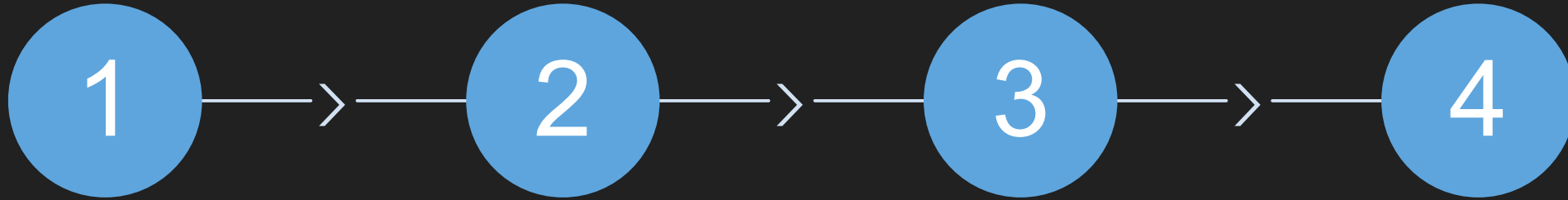


**Arzya Principle Knowledge Advisory
APKA**

**BIOANGEL ESG PARADISE
GLOBAL PLATFORM
FOR
FINANCING PROJECTS**



Why You Should Engage Us?



1
APKA has 300+ Man Years of Diverse, Extensive and Intensive Project Financing Experience.

2
Billions of Dollars profit increase, capital improvement, and costs reduced.

3
Phenomenal client list, stories, and case study outcomes.

4
Many best-in-class partners, and experts.

A Few of Our Global Clients



Strategic Differentiation



BioAngel ESG Paradise is a boutique funding platform. The Project seek is an eternal cycle. We have a highly flexible approach towards our investors. While we act as the principal funding agencies for some of the projects on behalf of **Development** Funds, **Sovereign** Funds, **UHNI** Ultra High Net worth Individual and **Institutions** and **Family** Offices on and off shore bank, **private equity** firms, **public capital** corporations, top tier **hedge** funds, **endowment** funds, **insurance** companies and **pension** plans, the capital partners, participants, affiliates and assignees who provide us custody of their funds for project deployment. These agencies on their volition either choose to participate as Silent or back to back investors which ever suits their respective Business Model.

APKA is backed by 5 U.S Funders 3 European Funders, 2 U.K Funding Agency and 3 Govt Funds and 1 Private fund from GCC. We also raise money by participating in Small and Mid Cap programs providing short/medium/long term merit quality Administrative holds on our premium accounts.

Sometimes for certain projects APKA takes the responsibility of project evaluators and fund facilitators on behalf of the Principal Funding Agency.

Demographic Distribution



GCC
Gulf
Cooperation
Council



Global Financing Operations



Strong Projected Pipeline



Projects in late stage due diligence

United Kingdom

Industries

– Solid waste management

Size

€42.7mln

Holland

Industries

– Aeroponic Agriculture

Size

€20mln

South Korea

Industries

– Fuel Cells

Size

\$167mln



Switzerland

Industries

– Microspheres

Size

€20mln

Greece

Industries

– Waste Management

– Recycling

Size

€54mln

India

Industries

– Pharma

– Medical

– Pharma e-commerce

Size

\$110mln

Due Diligence Advisory



- ▲ **Cass Consulting** part of the renowned City University of London - Cass Business School carries out a focused independent review of the investee's business model using appropriate experts-both professional and academic.
- ▲ **Georgia Tech's Scheller School of Business** has educated professions since 1912 and is world renowned.
- ▲ **Lloyds of London** underwriter and General Insurance broker, bringing risk mitigation expertise to schedule potential insurance 'wraps' of both the corporate structure and the project to be funded. With headquarters in Kansas City, MO & London they operate in over 100 countries and were awarded as one of the "best places to working" in 2013 and are renowned experts in their industry.
- ▲ **Hannibal Group** an MAI appraisal firm with over 35 years experience in operation since 1986, providing a variety of valuation and evaluation services.
- ▲ **Top Build & Design firms, Engineers, Architects, CPA & CA firms, Accounting & Advisory firms** are available to Developers, Business Owners and Entrepreneurs for projects from conception to completion via our Consulting division.

Typical Topography of Special Purpose Vehicle

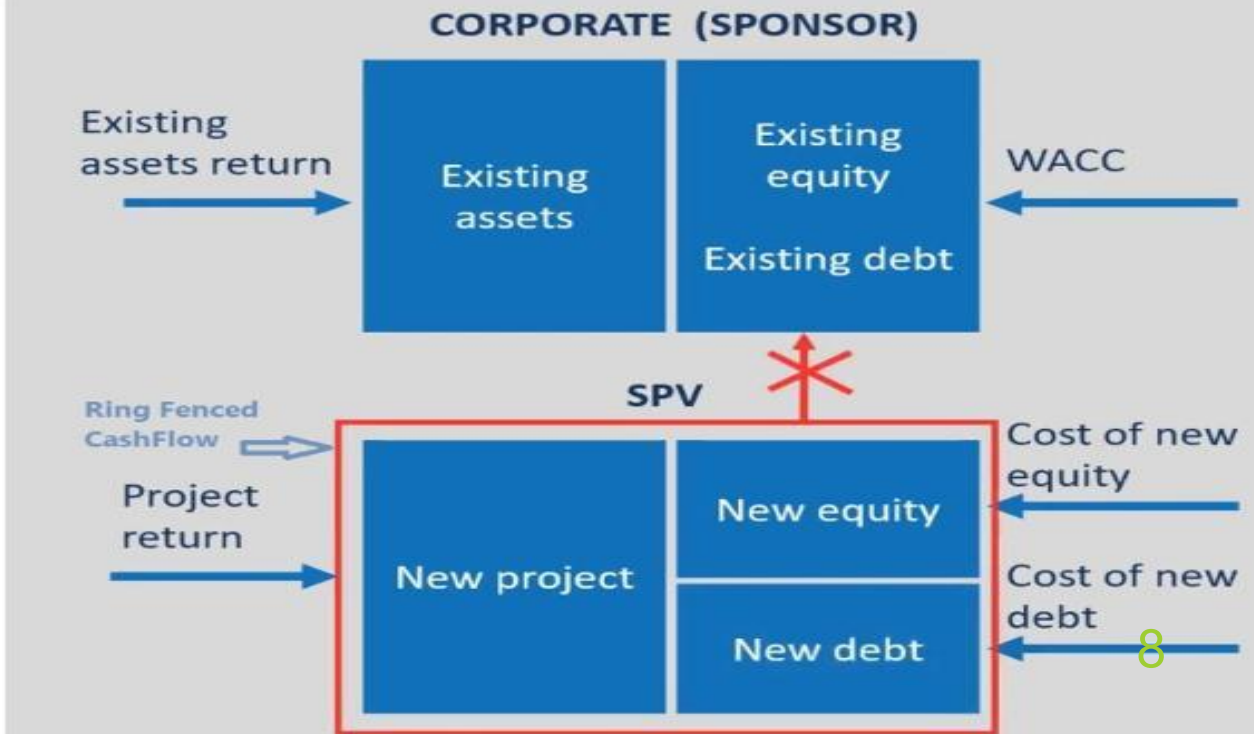


PROJECT vs CORPORATE FINANCE

CORPORATE FINANCE



PROJECT FINANCE



Critical Construct



PF CHARACTERISTICS

- 1 Projects financed “off-balance sheet” → **SPV**
- 2 **Non-recourse** financing
- 3 → Well developed risk sharing mechanism
- 4 → High transaction costs → large projects
- 5 High level of debt (70% - 90% geared)

Stakeholder Synergy



PF TERMINOLOGY

SPV

PPP

CFADS

DSCR

EPC

Offtaker

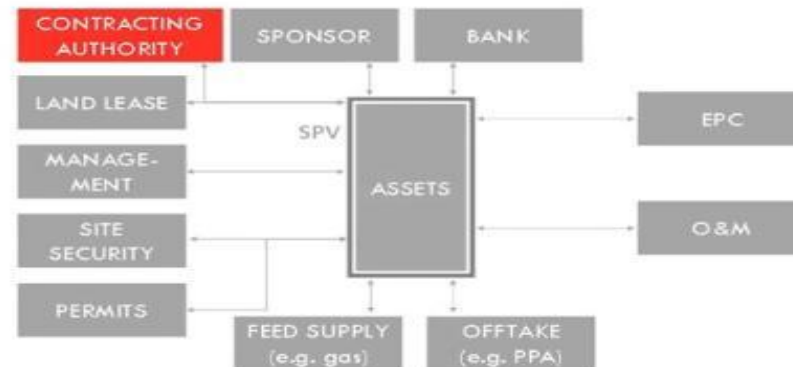
Contracting Authority

DSRA

P90/P50

Contracting Authority

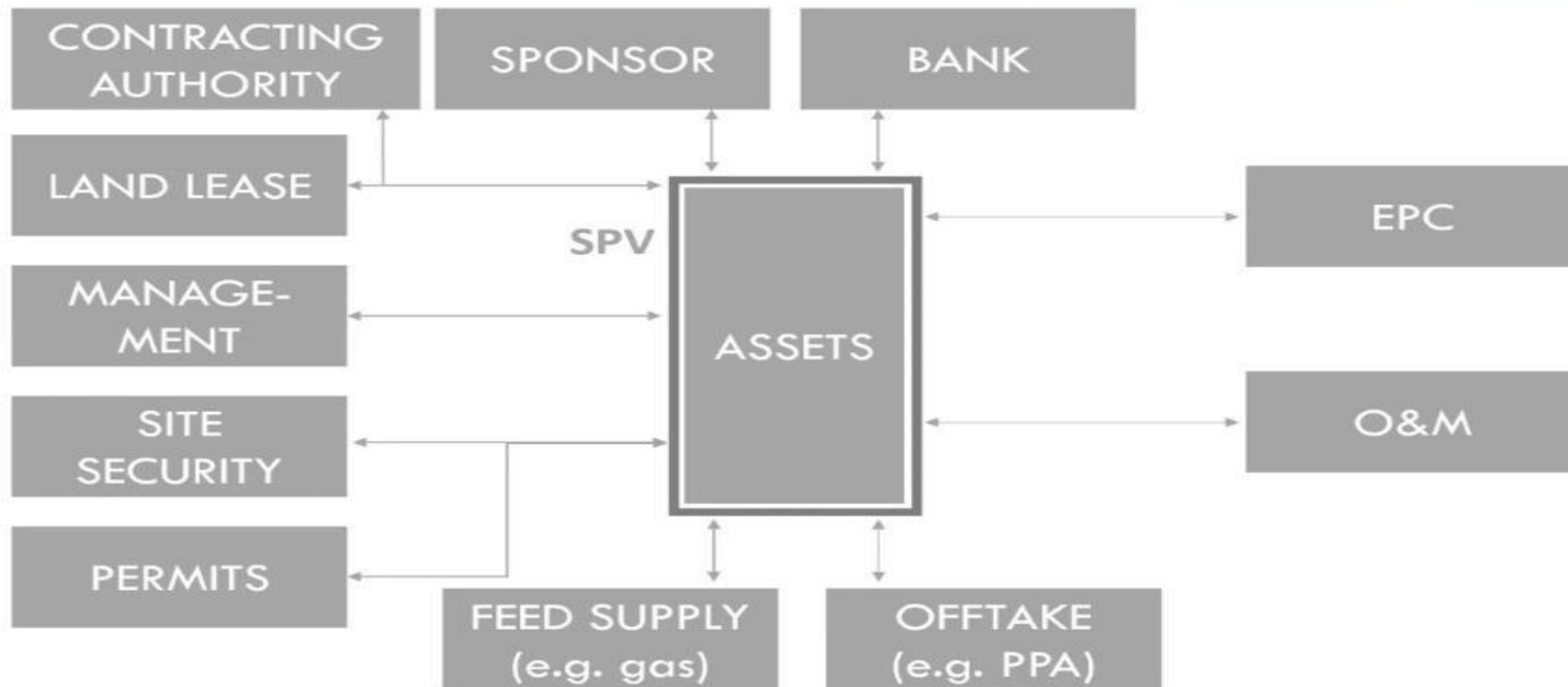
- In PPP deals, they give the SPV the right to construct the project & earn revenues



Architectural Advantage



PF MECHANICS



Domain Deep Dive (EPC + O&M)



1. Robotics, Drones, Chip Fabrication
2. Artificial Intelligence and Machine Learning
3. Asset backed Crypto Currency Exchange
4. Electric Mobility (Air, Land and Sea)
5. Biomass, Biofuel and Synthetic Gas
6. Geothermal, Hydro, Solar and Wind Energy Production
7. Energy Storage
8. Oil and Renewable Natural Gas
9. Carbon Emission Control
10. Social and Hazardous Waste Management
11. Environmental Social Governance
12. All types of Industrial Manufacturing
13. Infrastructure Development
14. Captive Mining and Production Unit Set up
15. Sustainable Real Estate Development
16. Water Production and Conservation
17. Hospitality
18. Healthcare
19. Telecommunications
20. Strategic Defence Production

Sector Allocation



Geographic



A	Hospitality	21.4%	H	Plywood Production Plant	2.8%
B	Waste to Energy Project	15.3%	I	Horticulture	2.6%
C	Office Building	14.0%	J	Nature/Marine Park	2.6%
D	Residential	12.2%	K	Urban Water Purification	2.2%
E	Solar and Batteries	7.2%	L	Gold Mineral Treatment & Refinery Plant	1.5%
F	Solar	4.8%	M	Other	10.3%
G	Agriculture	3.1%			

USA
United Kingdom
Puerto Rico
Indonesia
Germany
Croatia
Malaysia

Evaluation Essentials



- **First**, we shall determine if your project is a good fit after we review your: Project Teaser, Business Plan, Project Funding Requirement, Executive Summary, Pro-forma/ Looking Forward Financial Statements (3-5 Yrs.), Historical Financial Statements (Only when applicable, recent 3 years), Off-take Agreements (i.e., Power Purchase Agreements, etc.), and Contingency Adjustment Plans, where applicable (describe impact on Project) in requested **DPR Format**.
- **Second**, once we determine the first step, it's important to note as fund manager we vet Project and project team.
- **Third**, if the first and second step fit our criteria, funding leadership engages.
- **Finally**, if determined a good fit by us, in mutual agreement, we start going forward

Due Diligence Dynamics



○ **Spot (identify), Enumerate, Analyze & Act and Repeat (SEAR) mash-up Strategy with Skill, Scale & Speed.**

○ **Enumerate** (Pathway - The working methodology (Intensive and Exhaustive)- **SCALE**)

1. **BBSS - Bootstrapped Bouquet Signature Services**

2. **Asset Valuation Methodologies**

Economic feasibility & Financial Viability of either greenfield or capacity Augmentation Plans.

DCF, NAV, CCM & CTM valuation of greenfield and/or existing operation and/or proposed expansion

DCF - Discounted Cash Flow Method

NAV - Net Asset Value Multiple Method

CCM - Comparable Companies Multiple Method

CTM - Comparable Transactions Multiple Method

Determine CAR , VAR, Lateral Support, Incentives, Indemnities and Forward Cover (in case of Forex)

○ **Analyze & Act** (bench-marked , mile-stoned burn sheet - **SPEED**)

Document **Data bank** Ready for **Forensic Audit**:

1. **Project Summary**

2. **Project Pitch Deck**

3. **Detailed Technical Project Report**

4. **Detail Commercial Project Report**

5. **Compliance Elements (Proof of Project , Stakeholder Agreements, Regulatory)**

1. Corporate and Regulatory Sync
2. Effect Escrow Element
3. Establish Trust to mobilize HOTO (Hand Over Take Over) procedure
4. Ensure ownership transition closing the deal in one week time frame.
5. Vendor Notification and Trade transition
6. Normalization in 6 weeks

APKA Associates



- **Repeat (by Resuscitation)**

- 1. Enterprise wide feedback/survey conducted to Identify Align and Plug the bleeding point**

(LPCC - Loss Prevention and Cost Control measure)

- 2. All vendors/suppliers and other revenue (inward/outward)control points will be re-audited and terms reviewed by**

- 3. All the Land and Building and Plant and Machinery Asset valuation and TeV is prepared by www.AAAvaluations.in**

- 4. [KPMG](http://www.KPMG.com) (100% owned subsidiary www.BSRAffiliates.com) is retained as the external auditors for business performance monitoring**

- 5. [Moody's](http://www.Moodys.com) (www.icra.in) is retained for operational risk surveillance of the enterprise**

- 6. Project Consulting is conducted by www.Funaqo.co.in**

M&A “ATA” APKA Transition Advisory

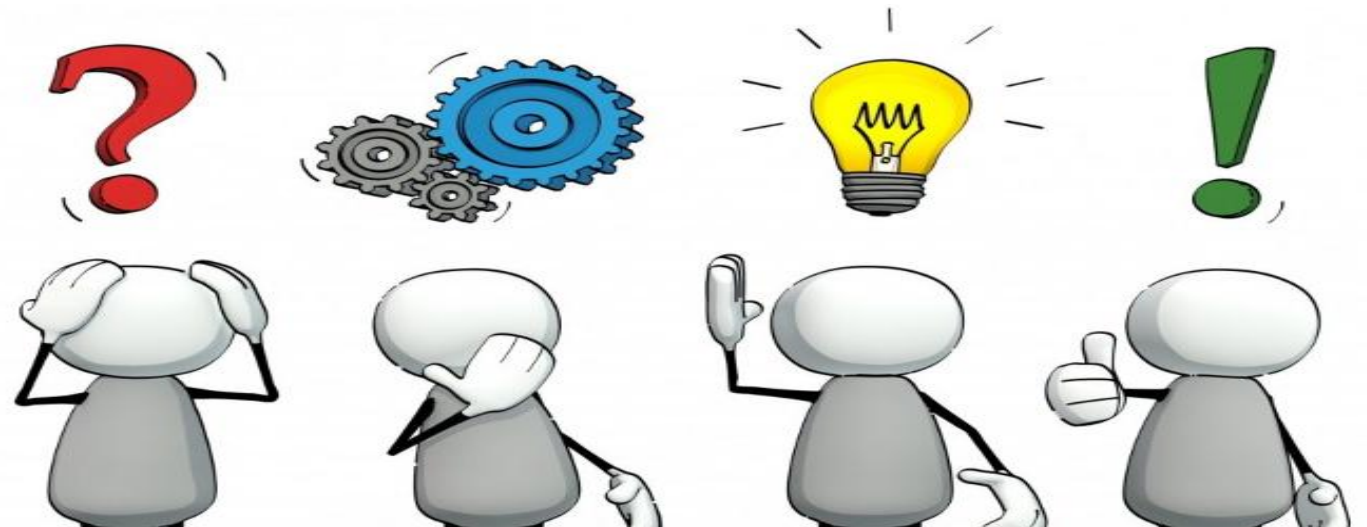


- **APKA is both Sarbanes Oxley and OFAC compliant**
 - 1. The Valuation of the Business**
 - 2. CAMELS Audit**
 - 3. The Structure of the Deal**
 - 4. The mandate of the stakeholders**
 - 5. Identification and indemnification of Risk**
 - 6. Availability of exposure risk hedges**
 - 7. Mutual Ratification of HOTO Process**
 - 8. Production of Prospectus and/or Confidential Information Memorandum**

Understanding ...



- Do these steps make sense?
- Do you understand we shall thoroughly check the project (s) and principals involved?
- We only work directly with real people and real projects?
- Any questions on what has been shared?
- ...





Compliance Champions

Contact Us!
Contact Us!

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